



# **P R O S P E C T U S**

## **FOR THE ISSUE OF CORPORATE PAPER OF EC\$199,096,700 BY THE EASTERN CARIBBEAN HOME MORTGAGE BANK (ECHMB)**

**ECCB Complex, Bird Rock Road  
P.O. Box 753  
Basseterre  
ST. KITTS & NEVIS**

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*The Prospectus has been drawn up in accordance with the Securities (Prospectus) Regulations SRO 54 of 2001 of the laws of Grenada. The Eastern Caribbean Securities Regulatory Commission (ECSRC) accept no responsibility for the contents of this Prospectus, make no representations as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss whatsoever arising from or reliance upon the whole or any part of the contents of this Prospectus. If you are in doubt about the contents of this document or need financial or investment advice you should consult a person licensed under the Securities Act or any other duly qualified person who specializes in advising on the acquisition of corporate instruments or other securities.*

**NOVEMBER 2017**

# NOTICE TO INVESTORS

This Prospectus is issued for the purpose of giving information to the public.

**Statements contained in this Prospectus describing documents are provided in summary form only and such documents are qualified in their entirety by reference to such documents. The ultimate decision and responsibility to proceed with any transaction with respect to this offering rests solely with the investor. Therefore, prior to entering into the proposed investment, the investor should determine the economic risks and merits, as well as the legal, and accounting characteristics and consequences of this Corporate Paper offering, and the ability to assume those risks.**

This Prospectus and its contents are issued for the Corporate Paper described herein. Should you need advice, consult an intermediary licensed under the Securities Act of an ECCU Member Territory or any other duly qualified person who specializes in advising on the acquisition of corporate instruments or other securities. The Prospectus has been delivered to the ECSRC for approval in accordance with the Securities Act 2001 Chap. 299A of the laws of Grenada.

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## **1.0 GENERAL INFORMATION ON THE CORPORATE PAPER**

**Issuer:** Eastern Caribbean Home Mortgage Bank (ECHMB)

**Address:** ECCB Complex, Bird Rock Road  
P.O. Box 753, Basseterre, St. Kitts

**Email:** [info@echmb.com](mailto:info@echmb.com)

**Telephone No.:** 1-869-466-7869  
**Facsimile No.:** 1-869-466-7518

**Date Established Under Agreement:** 27<sup>th</sup> May 1994

**Registered Office:** ECCB Agency Office, Monckton Street, St. George's, Grenada

**Prospectus Contact Persons:** Randy Lewis, ACA; FCCA; MBA; AccDir – Chief Executive Officer  
Kelva Merchant, BSc. AccDir – Treasury Officer  
ECCB Complex, Bird Rock Road, P.O. Box 753, Basseterre  
St. Kitts

**Arranger & Lead Broker:** Bank of St. Lucia Limited

**Address:** 5<sup>th</sup> Floor, Financial Centre Building  
#1 Bridge Street, P.O. Box 1862  
Castries, Saint Lucia

**Email:** [boslinvestments@bankofsaintlucia.com](mailto:boslinvestments@bankofsaintlucia.com)

**Telephone No.:** 1-758-456-6826  
**Facsimile No.:** 1-758-456-6740

**Arranger & Lead Broker Contact Persons:** Lawrence Jean – Brokerage Relationship Manager/Principal  
Medford Francis – Senior Manager/Principal

**Date of Publication:** November 2017

**Purpose of Issues:** To redeem the following Corporate Papers:

<b>Corporate Paper</b>	<b>Tranche</b>	<b>Amount</b>
CP	1	\$21,505,000
CP	2	\$24,984,700
CP	3	\$30,000,000
CP	4	\$30,000,000
CP	5	\$31,200,000
CP	6	\$18,770,000
CP	1	\$7,500,000
CP	2	\$7,500,000
CP	7	\$27,637,000

- Offer Period:** 1<sup>st</sup> January 2018 to 31<sup>st</sup> December 2018  
*(The Offer Period for each Tranche remains open until the respective Auction Date outlined in Section 3.0)*
- Amount of Issues:** One hundred ninety-nine million, ninety-six thousand, seven hundred dollars.  
(\$199,096,700)
- Underwriter for Issues:** There are no underwriters for the Corporate Paper Issues.

## **2.0 ECHMB STATEMENT**

- 2.1 The Prospectus has been delivered to the ECSRC for approval in accordance with the Securities Act 2001 Chap. 299A of the laws of Grenada. The Directors of ECHMB accept full responsibility for the accuracy of the information given and confirm, having made all reasonable enquiries, that to the best of their knowledge and belief, there are no other facts, the omission of which would make any statement in this Prospectus misleading. Approval in accordance with the Section 92(3) of the Securities Act 2001 Chap. 299A of the laws of Grenada was sought and received from the ECSRC.
- 2.2 In connection with the issue and sale of the \$199,096,700 Secured Fixed Rate (Tax-Free) Corporate Paper, no person is authorized to give any information or to make any representations not contained in this document, and ECHMB accepts no responsibility for any such information or representation.
- 2.3 In this document all references to “dollars” or “\$” are to Eastern Caribbean Dollars, and all references to “Member Territories” refer to Member Territories encompassed by the Eastern Caribbean Home Mortgage Bank Agreement Act, No. 8 of 1995.

### 3.0 CORPORATE PAPER TERMS AND CONDITIONS

**Issuer** : Eastern Caribbean Home Mortgage Bank (ECHMB)

**Instrument Type** : Secured Fixed Rate (Tax-Free) Corporate Paper 2018

**Auction Dates & Settlement Dates** :

Tranche	Auction Date	Settlement Date
1 <sup>st</sup> Tranche	29 <sup>th</sup> January 2018	30 <sup>th</sup> January 2018
2 <sup>nd</sup> Tranche	26 <sup>th</sup> March 2018	27 <sup>th</sup> March 2018
3 <sup>rd</sup> Tranche	3 <sup>rd</sup> April 2018	4 <sup>th</sup> April 2018
4 <sup>th</sup> Tranche	31 <sup>st</sup> May 2018	1 <sup>st</sup> June 2018
5 <sup>th</sup> Tranche	3 <sup>rd</sup> July 2018	4 <sup>th</sup> July 2018
6 <sup>th</sup> Tranche	27 <sup>th</sup> September 2018	28 <sup>th</sup> September 2018
7 <sup>th</sup> Tranche	19 <sup>th</sup> October 2018	22 <sup>nd</sup> October 2018
8 <sup>th</sup> Tranche	23 <sup>rd</sup> November 2018	26 <sup>th</sup> November 2018
9 <sup>th</sup> Tranche	27 <sup>th</sup> December 2018	28 <sup>th</sup> December 2018

**Issue Dates & Issue Amounts** :

Tranche	Issue Date	Issue Amount
1 <sup>st</sup> Tranche	30 <sup>th</sup> January 2018	\$21,505,000
2 <sup>nd</sup> Tranche	27 <sup>th</sup> March 2018	\$24,984,700
3 <sup>rd</sup> Tranche	4 <sup>th</sup> April 2018	\$30,000,000
4 <sup>th</sup> Tranche	1 <sup>st</sup> June 2018	\$30,000,000
5 <sup>th</sup> Tranche	4 <sup>th</sup> July 2018	\$31,200,000
6 <sup>th</sup> Tranche	28 <sup>th</sup> September 2018	\$18,770,000
7 <sup>th</sup> Tranche	22 <sup>nd</sup> October 2018	\$7,500,000
8 <sup>th</sup> Tranche	26 <sup>th</sup> November 2018	\$7,500,000
9 <sup>th</sup> Tranche	28 <sup>th</sup> December 2018	\$27,637,000

**Tenors** :

Tranche	Tenor	Redemption Date
1 <sup>st</sup> Tranche	365 days	30 <sup>th</sup> January 2019
2 <sup>nd</sup> Tranche	365 days	27 <sup>th</sup> March 2019
3 <sup>rd</sup> Tranche	365 days	4 <sup>th</sup> April 2019
4 <sup>th</sup> Tranche	365 days	1 <sup>st</sup> June 2019
5 <sup>th</sup> Tranche	365 days	4 <sup>th</sup> July 2019
6 <sup>th</sup> Tranche	365 days	28 <sup>th</sup> September 2019
7 <sup>th</sup> Tranche	365 days	22 <sup>nd</sup> October 2019
8 <sup>th</sup> Tranche	365 days	26 <sup>th</sup> November 2019
9 <sup>th</sup> Tranche	365 days	28 <sup>th</sup> December 2019

**Coupon Rates** :

1<sup>st</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%  
 2<sup>nd</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%  
 3<sup>rd</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%  
 4<sup>th</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%  
 5<sup>th</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%  
 6<sup>th</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%  
 7<sup>th</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%  
 8<sup>th</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%  
 9<sup>th</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%

**Over-Allotment Option**

: No Over-Allotment Option

**Registrar, Transfer and Paying Agent**

: Eastern Caribbean Central Securities Registry (ECCSR)  
ECCB Complex, P.O. Box 94, Bird Rock Road, Basseterre, St. Kitts.

**Use of Proceeds**

: To redeem the following Corporate Papers:

<b>Corporate Paper</b>	<b>Tranche</b>	<b>Amount</b>
CP	1	\$21,505,000
CP	2	\$24,984,700
CP	3	\$30,000,000
CP	4	\$30,000,000
CP	5	\$31,200,000
CP	6	\$18,770,000
CP	1	\$7,500,000
CP	2	\$7,500,000
CP	7	\$27,637,000

**Interest Payments & Due Dates**

: Semi-annually in arrears commencing six (6) months after each Issue Date, for the duration of the Corporate Paper. If the applicable Interest Payment Date would otherwise fall on a day which is not a Business Day it shall be postponed to the next day which is a Business Day.

**Principal Repayment**

: Bullet at maturity

**Security**

: Fixed and floating charges on the assets of ECHMB.

**Issuer Rating**

: On the 23<sup>rd</sup> June 2017, CariCRIS reaffirmed the ratings of CariBBB+ (Foreign and Local Currency Rating) for the debt issue of the size of USD\$30,000,000.

**Minimum Bid**

: The Corporate Paper will be issued with a minimum bid amount of \$5,000.

**Governing Law**

: The Issue will be governed according to the Securities Act 2001 Chap. 299A of the laws of Grenada.

**Trading Platform**

: Each Tranche of the Corporate Paper will be issued on the ECSE's Primary Market Platform.

**Method of Issue**

: Uniform Price Auction



**Trading Symbol**

: The trading symbols will be:

<b>Tranche</b>	<b>Trading Symbol</b>
1 <sup>st</sup> Tranche	HMB300119
2 <sup>nd</sup> Tranche	HMB270319
3 <sup>rd</sup> Tranche	HMB040419
4 <sup>th</sup> Tranche	HMB010619
5 <sup>th</sup> Tranche	HMB040719
6 <sup>th</sup> Tranche	HMB280919
7 <sup>th</sup> Tranche	HMB221019
8 <sup>th</sup> Tranche	HMB261119
9 <sup>th</sup> Tranche	HMB281219

**Bidding Parameters**

: Each investor will be allowed one bid with the option to increase the amount of the bid at any time during the bidding period.

**Broker Fees**

: Investors can participate in the issue through the services of any of the Licensed Intermediaries, on such terms and such conditions as may be determined by the Intermediary.

**Expenses of the Offer**

: The expenses associated with this \$199,096,700 Corporate Paper are estimated at \$560,000, including costs of marketing the Issues and preparation and printing of the Prospectus, payable by ECHMB.

**List of Licensed Intermediaries who are Members of the ECSE**

- : The List of Licensed Intermediaries who are Members of the ECSE are:
- Bank of St. Lucia Limited
  - Bank of Saint Vincent and the Grenadines Limited
  - First Citizens Investment Services Limited
  - St. Kitts-Nevis-Anguilla National Bank Limited
  - The Bank of Nevis Limited
  - Grenada Co-operative Bank Limited

There is no commission payable by ECHMB to any person in consideration of his agreeing to subscribe for the Corporate Paper or his procuring or agreeing to procure subscriptions for this Corporate Paper.

## **4.0 CORPORATE PAPER ADMINISTRATION AND MANAGEMENT**

- 4.1 The Corporate Paper will be in registered transferable form without interest coupons. The issue was authorized by the Board of Directors of the ECHMB on 11<sup>th</sup> November 2017 in conformity with the provisions of the Eastern Caribbean Home Mortgage Bank Agreement Act, No. 8 of 1995, and is also guided by the Corporate Resolution dated 11<sup>th</sup> November 2017, authorizing the Corporate Paper.
- 4.2 The foregoing documents will be available for inspection during usual business hours on any weekday (public holidays excepted) for a period of thirty (30) days from the date of issuance of this Prospectus. The foregoing documents will also be available prior to the Settlement Date at the office of the ECHMB, ECCB Complex, Bird Rock Road, P.O. Box 753, Basseterre, St. Kitts and will also be available for inspection at the Offices of Licensed Intermediaries listed in Section 3.0 above.

## **5.0 TITLE AND DENOMINATIONS**

The Corporate Paper shall be transferable as personal property, and title will pass upon registration of a proper instrument of transfer. The Corporate Paper will be held in a dematerialized form and the instrument of transfer will be accompanied by Certification of ownership delivered to the investor by the ECCSR. ECHMB and the ECCSR may treat the registered holder of any Corporate Paper as the absolute owner thereof (whether or not such Corporate Paper shall be overdue and notwithstanding any notice of ownership or writing thereon or any notice of previous loss or theft or of trust or other interest therein) and the Register of Investors shall (in the absence of willful default, bad faith or manifest error) at all times be conclusive evidence of the ownership interest of each investor for the purpose of making payment and for all other purposes. The Corporate Paper will be issued with the minimum bid of \$5,000. Each investor will be notified by the ECCSR of the amount of their investment and provide Certification of ownership and investor identification account information.

### **5.1 Status**

The principal monies and interest represented by the Corporate Paper will be direct, unconditional and secured obligations of ECHMB and will rank *pari passu*, without any preference among themselves.

### **5.2 Interest**

#### **5.2.1 Accrual of Interest**

The Corporate Paper will bear interest from and including the “Issue Date” (which expression means 30<sup>th</sup> January 2018 for the 1<sup>st</sup> Tranche; 27<sup>th</sup> March 2018 for the 2<sup>nd</sup> Tranche; 4<sup>th</sup> April 2018 for the 3<sup>rd</sup> Tranche; 1<sup>st</sup> June 2018 for the 4<sup>th</sup> Tranche; 4<sup>th</sup> July 2018 for the 5<sup>th</sup> Tranche; 28<sup>th</sup> September 2018 for the 6<sup>th</sup> Tranche; 22<sup>nd</sup> October 2018 for the 7<sup>th</sup> Tranche; 26<sup>th</sup> November 2018 for the 8<sup>th</sup> Tranche and 28<sup>th</sup> December 2018 for the 9<sup>th</sup> Tranche). Interest in respect of the amount of Corporate Paper represented by each registered Issue will accrue from day to day and will cease to accrue from the due date for repayment thereof. A year represents 365 days.

#### **5.2.2 Interest Payment Dates, Interest Periods and Arrears of Interest**

Interest in respect of the Corporate Paper shall be payable on each Interest Payment Date, in respect of the Interest Period ending on the day immediately preceding such date. Any interest in respect of the Corporate Paper not paid on an Interest Payment Date, together with any other interest in respect thereof not paid on any other Interest Payment Date shall, so long as the same remains unpaid constitute “Arrears of Interest”. Arrears of Interest may at the option of ECHMB be paid in whole or in part at any time upon the expiration of not less than seven days’ notice to such effect given to

the Investors, but all Arrears of Interest in respect of all Issues for the time being outstanding shall become due in full on the date fixed for any repayment pursuant to Section 5.4 below or on maturity of the Corporate Paper whichever is the earlier. If notice is given by ECHMB of its intention to pay the whole or any part of Arrears of Interest, ECHMB shall be obliged to do so upon the expiration of such notice. Arrears of Interest shall not themselves bear interest.

As used herein:

“Interest Payment Date” means the date falling six calendar months after the Issue Date and thereafter each date which falls six calendar months after the immediately preceding Interest Payment Date i.e.

Tranche	Interest Payment Dates
1	30 <sup>th</sup> July 2018 & 30 <sup>th</sup> January 2019
2	27 <sup>th</sup> September 2018 & 27 <sup>th</sup> March 2019
3	4 <sup>th</sup> October 2018 & 4 <sup>th</sup> April 2019
4	1 <sup>st</sup> December 2018 & 1 <sup>st</sup> June 2019
5	4 <sup>th</sup> January 2019 & 4 <sup>th</sup> July 2019
6	28 <sup>th</sup> March 2019 & 28 <sup>th</sup> September 2019
7	22 <sup>nd</sup> April 2019 & 22 <sup>nd</sup> October 2019
8	26 <sup>th</sup> May 2019 & 26 <sup>th</sup> November 2019
9	28 <sup>th</sup> June 2019 & 28 <sup>th</sup> December 2019

If the applicable Interest Payment Date would otherwise fall on a day which is not a Business Day (as defined below) it shall be postponed to the next day which is a Business Day. If for any reason an Interest Payment Date is so determined by the Paying Agent (as defined in sub-paragraph (c) below) to be, or to be deemed to be, the last Business Day of any calendar month all subsequent Interest Payment Dates shall (subject as provided below) be the last Business Day. If, however, after the determination of an Interest Payment Date the same is declared or determined not to be a Business Day then that Interest Payment Date will be re-determined on the above basis (mutatis mutandis) except that if such re-determination fails to be made 14 days or less before that Interest Payment Date as originally determined then that Interest Payment Date as re-determined will be postponed to the next day which is a Business Day even though such Business Day falls in the next calendar month. Subsequent Interest Payment Dates will in such event, nevertheless be determined as if that re-determined Interest Payment Date had fallen on the last Business Day of the calendar month in which it was originally determined to fall.

“Interest Period” means the period from and including one Interest Payment Date (or, as the case may be, the Issue Date) up to but excluding the next (or first) Interest Payment Date. “Business Day” means a day on which Commercial Banks are open for business in the Federation of St. Christopher and Nevis.

### 5.2.3 Rates of Interest

The Rates of Interest or “Coupon rates” are fixed for the duration of the Corporate Paper as follows:-

- 1<sup>st</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%
- 2<sup>nd</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%
- 3<sup>rd</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%
- 4<sup>th</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%

- 5<sup>th</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%
- 6<sup>th</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%
- 7<sup>th</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%
- 8<sup>th</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%
- 9<sup>th</sup> Tranche-Competitive Uniform Price Auction up to a maximum of 3.00%

#### 5.2.4 Notifications to be Final

All notifications, opinions, determinations, certificates, calculations, quotations and decisions given, expressed, made or obtained for the purposes of this Section 5, by the Paying Agent, shall (in the absence of willful default, bad faith or manifest error) be binding on ECHMB, and (in the absence as aforesaid) no liability to the investors shall attach to the Paying Agent in connection with the exercise or non-exercise by them of their powers, duties and discretion.

### 5.3 Redemption and Purchase

#### 5.3.1 Redemption

The Corporate Paper shall be redeemed on the following dates:

Tranche	Amount	Date
1	\$21,505,000	30 <sup>th</sup> January 2019
2	\$24,984,700	27 <sup>th</sup> March 2019
3	\$30,000,000	4 <sup>th</sup> April 2019
4	\$30,000,000	1 <sup>st</sup> June 2019
5	\$31,200,000	4 <sup>th</sup> July 2019
6	\$18,770,000	28 <sup>th</sup> September 2019
7	\$7,500,000	22 <sup>nd</sup> October 2019
8	\$7,500,000	26 <sup>th</sup> November 2019
9	\$27,637,000	28 <sup>th</sup> December 2019

#### 5.3.2 Services of Registrar, Transfer and Paying Agent

Upon purchase of the Corporate Paper by investors, the ECCSR will provide the services of Registrar, Transfer and Paying Agent to ECHMB's Corporate Paper. Accordingly, the register of Investors will be transferred and maintained electronically by the ECCSR. The ECCSR is a subsidiary of the ECSE. The ECCSR operates in a dematerialized environment.

The ECCSR will send to each investor a notification regarding the investors' investments in ECHMB's Corporate Paper and provide them with an update of their ownership every six (6) months. Furthermore, every time there is a movement in the respective Accounts, the ECCSR will send the investors an activity statement confirming the transactions, which will represent certification of ownership.

Investors will be given an Investor ID and Registry Account Number. The Investor will be given an Unique Identifier. All joint account holders are required to designate one of the account holders to have responsibility for operating the Account, or both account holders shall have equal responsibility for the operation of the Account.

#### 5.4 Payments

Payments in respect of the Principal and Interest will be made by cheque drawn on a bank in any of the Eastern Caribbean Territories and by direct deposit to designated accounts. Cheques in respect of interest payments only will be mailed to investors at the addresses appearing in the register of Investors.

#### 5.5 Prescription

Any Principal and Interest payable that remains outstanding after the maturity date of the Corporate Paper shall be held by ECSE in trust for the benefit of the Investor, for a period not exceeding seven (7) years after which all such amounts will be transferred to the Eastern Caribbean Central Bank (ECCB), for the benefit of the Investors.

#### 5.6 Replacement of Corporate Paper

Confirmation of ownership of a Corporate Paper to be replaced or otherwise shall be obtained directly from the Registrar, Transfer and Paying Agent at all times, on payment of such costs as may be incurred in connection therewith.

#### 5.7 Further Issues

ECHMB will be at liberty from time to time without the consent of the Investors to create and issue further Issues either ranking *pari passu* in all respects (or in all respects save for the first payment of interest thereon) with the Corporate Paper upon such terms as to interest, conversion, repayment and otherwise as ECHMB may at the time of the issue thereof determine.

#### 5.8 Notices

All notices to the Investors and Corporate Paper holders will be valid if published in a newspaper in each of the member territories of the Eastern Caribbean Currency Union (ECCU). Such notice shall be deemed to have been given on the date of such publication or, if published more than once, on the date of the first such publication.

#### 5.9 Use of Proceeds

To redeem the following Corporate Papers:

Corporate Paper	Tranche	Amount
CP	1	\$21,505,000
CP	2	\$24,984,700
CP	3	\$30,000,000
CP	4	\$30,000,000
CP	5	\$31,200,000
CP	6	\$18,770,000
CP	1	\$7,500,000
CP	2	\$7,500,000
CP	7	\$27,637,000

#### 5.10 Security Issuance Procedures and Settlement and Secondary Market Activity

The Corporate Paper will be issued on the Eastern Caribbean Securities Market (ECSM). This will operate on the ECSE trading platform for both primary issuance and secondary trading. The pricing

methodology to be used for selling the securities will be that of a Competitive Uniform Price Auction. The ECSE and its subsidiaries are responsible for processing, clearance and settlement of securities and providing the Licensed Intermediaries with access to their settlement projections report, which indicates the obligations of the Intermediary.

Licensed Intermediaries are responsible for interfacing with prospective investors, collecting applications for subscriptions and processing bids on the ECSE platform. Successful investors will be informed of their payment obligations and funds deducted from their respective accounts with the Licensed Intermediaries. Refunds in respect of unsuccessful applications will be made to all of the applicants concerned through their Licensed Intermediaries within ten (10) days of the close of the issue. For further information in relation to ECSE Licensed Intermediaries please contact the ECSE at [info@ecseonline.com](mailto:info@ecseonline.com) or visit its website at [www.ecseonline.com](http://www.ecseonline.com) and Eastern Caribbean Securities Regulatory Commission at [info@ecsrc.com](mailto:info@ecsrc.com) or visit its website at [www.ecsrc.com](http://www.ecsrc.com).

## 6.0 **RISK FACTORS**

Before embarking on a decision to invest in ECHMB's Corporate Paper, prospective investors should carefully consider all the information contained in the Prospectus. Prospective investors are advised to consult their financial and legal advisors to determine whether these Securities are suitable investments for them. In light of their own financial circumstances and investment objectives, prospective investors should consider among other things the following risk factors.

### 6.1 **Operating Results**

Operating results have been relatively stable over the last twenty (20) years. For thirteen (13) years, ECHMB has paid annual dividends equivalent to \$10 per share while maintaining consistency in servicing its debt in respect of its outstanding Bond Issues, Corporate Paper and the Caribbean Development Bank (CDB) Long-Term Loan. In the last two (2) years, the annual dividend payments were reduced to \$7.50 per share and are expected to remain consistent over the next two (2) years. The following represents the dividend paid for the last five (5) years:

<b>Year</b>	<b>Aggregate Dividend Paid</b>	<b>Date of Payment</b>
2012	\$2,687,490	1 <sup>st</sup> August 2012
2013	\$2,687,490	30 <sup>th</sup> October 2013
2014	\$2,687,490	4 <sup>th</sup> November 2014
2015	\$2,015,618	26 <sup>th</sup> January 2016
2016	\$2,015,618	10 <sup>th</sup> February 2017

The results of primary lending institutions from which it has purchased mortgages, and their capacity to meet the monthly payments on those mortgages reflect on the performance of the ECHMB. The following are some of the risks associated with investing in ECHMB's Corporate Paper, in the order of importance of factors (i.e., most substantial risk).

#### 6.1.1 **Credit Risk**

Credit risk is the risk that because of default by the issuer, the investor will not receive all or part of the scheduled interest and principal that the issuer is obligated to pay. Payments on the instruments are to be made indirectly from collections on the mortgage loans that are secured by properties in the member territories. These payments may be adversely affected by, among other things, a failure by primary lending institutions to perform their servicing duties and their obligations to repurchase the mortgage loans that are in arrears. This could materially impair the

servicing of the mortgage loans, resulting in losses on the mortgage loans and indirectly resulting in losses on the Corporate Paper.

The primary lending institutions, from which mortgages are purchased, have generally been making monthly payments on time. Moreover, there is provision in the Sale and Administration Agreement between ECHMB and the primary lending institution, which requires the primary lending institution to replace mortgages that are in arrears in excess of three (3) months, thus ensuring that the high quality of ECHMB's mortgage portfolio is sustained. However, the performance of ECHMB is contingent on the ability of the primary lending institutions to meet their financial obligations to ECHMB. In that regard, the Board of Directors of ECHMB has put in place extensive measures for conducting due diligence of primary lending institutions and reporting systems on mortgages to ensure that the mortgage portfolio remains at a relatively low risk. In addition, ECHMB has automated the direct interface with the mortgage servicing system of primary lending institutions so that information on the status and performance of the mortgages could be generated in real time.

To mitigate the possibility of credit risk, ECHMB maintains a liquid reserve account sufficient to cover up to one year's interest payments on all of its outstanding Corporate Paper.

### **6.1.2 Liquidity Considerations**

Liquidity risk is the risk that an investor may not be able to find a buyer within a reasonable time, and any resale may occur on adverse terms. Liquidity may be an important consideration if ECHMB's instruments are bought with the intention of selling them before maturity. It is less important if investors intend to hold the instruments until maturity. The said ECHMB Corporate Paper will have the services of the ECCSR as Registrar, Transfer and Paying Agent. ECHMB cannot guarantee that the market for resale of the Corporate Paper will develop, and become sustainable with sufficient liquidity to allow investors to sell their Corporate Paper. Moreover, even if Corporate Paper holders were to be able to sell their Corporate Paper, the returns may not be comparable to similar investments that have a developed market. Licensed Intermediaries have agreed with the ECSE to use their best efforts to facilitate secondary market transactions in ECHMB's instruments, but the ECSE may discontinue this secondary market support. Consequently there is no guarantee of liquidity.

ECHMB has from time to time facilitated the transfer/repurchase of certain of its instruments or portions of them. But ECHMB provides no assurances of its willingness or ability to repurchase Corporate Paper upon request by an investor. Each Instrument Issue has a role in the management of ECHMB's mortgage portfolio. Accordingly, ECHMB must carefully evaluate possible repurchases prior to maturity, and the impact it would have on portfolio management. In the event that a transfer through ECHMB is feasible, ECHMB would give due consideration to facilitate the process.

### **6.1.3 Economic Risk**

The mortgage lending business in which ECHMB is engaged is affected by general economic conditions prevailing in the region and internationally. Movements in interest rates and especially the higher yields offered on Government Bonds, and a weakening of the economies of the region, may have adverse effects on the business of ECHMB.

From time to time the economies of the region have shown signs of weakness in the fiscal and balance of payment positions. The rates of delinquencies, foreclosures and losses on mortgage loans could increase as a result of adverse changes in general economic conditions. Neither ECHMB nor its Board of Directors could provide assurances that future economic developments,

over which ECHMB has no control, will not adversely, affect payments on its issued debt instruments.

#### **6.1.4 Market Risk**

Market risk refers to the risk that a security will lose value because of changes in market conditions. The evaluation of market risk depends on an understanding of how an investment will respond to a variety of changes such as the level of interest rate, currency values, and other market factors. The realized value for a debt security which is sold prior to maturity may be more or less than its principal due upon maturity, depending on market conditions at the time of sale. Neither ECHMB nor its Board of Directors can warrant the performance of ECHMB in the future, or the price at which any instrument could be transferred.

#### **6.1.5 Interest Rate Risk**

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. It arises when there is a mismatch between interest-earning assets and interest-bearing liabilities which are subject to interest rate adjustment within a specified period. It can be reflected as a loss of future net interest income and/or a loss of current market values.

#### **6.1.6 Foreign Currency Risk**

Foreign currency risk is the risk that the fair value of the future cash flow of a financial instrument will fluctuate as a result of changes in foreign exchange rates. ECHMB incurs foreign currency risks on transactions that are denominated in a currency other than the functional currency that is the EC Dollar. The main currency giving rise to this risk is the US Dollar, to which the EC Dollar is fixed at the rate of 2.70. At 31<sup>st</sup> March 2017, 23.36% (i.e. EC Dollar equivalent of \$56,955,193) of the ECHMB's Financial Assets were denominated in US Dollar. There were no US Dollar-denominated Financial Liabilities at 31<sup>st</sup> March 2017. ECHMB will continue to institute measures and procedures to manage any foreign currency risk that may arise.

#### **6.1.7 Natural Disasters**

Hurricanes and other natural disasters could have a significant negative impact on the housing sector in the region. While every effort is made to ensure that the mortgages which ECHMB purchases are fully covered with life insurance, as well as insurance for fire and other perils, hurricanes could also affect the sources of employment of home owners, thus affecting their loan servicing ability. Hurricanes could have destabilizing effects on the economies of the region with consequential adverse results on the earnings of ECHMB.

### **6.2 Suitability**

ECHMB's Corporate Paper may not be a suitable investment for every prospective investor. Before making the investment, prospective investors should:

- (6.2.1) review the Financial Statements of ECHMB;
- (6.2.2) have sufficient knowledge and experience, or have access to such knowledge and experience, to evaluate the merits and performance of the Corporate Paper and Debt Securities market and the information contained in this Prospectus;
- (6.2.3) thoroughly understand the terms and conditions and features of the Corporate Paper;
- (6.2.4) be able to evaluate the general economic conditions, interest rate movements, trading environment and other factors that may affect the investment; and



- (6.2.5) have sufficient financial resources and liquidity to bear all risks associated with this Corporate Paper.

The Corporate Paper or Debt Securities market is still at the fledgling stage of its development in the region. Generally, institutional investors and individuals who purchase Debt Securities do so as a way to diversify risk or enhance yields. Investment in Debt Securities should be informed by an evaluation to determine how they will perform under changing conditions and the resulting impact on the overall investment portfolio.

## **7.0 COMPANY BACKGROUND INFORMATION**

- 7.1 The financial system in the ECCU is dominated by commercial banks, which account for more than 70% of total assets. The majority of the banks function as branch operations of large international banks. Most of the countries also have indigenous banks, for which domestic deposits comprise the major source of funds. During the decade of the 1990's the indigenous commercial banks emerged as formidable participants in the banking sector. They have invested large amounts of their funds in residential mortgages for new home construction, existing homes and land acquisition, as well as major home improvements. As a result, most commercial banks witnessed an increase in the percentage of their assets invested in mortgages.
- 7.2 Residential mortgage loans are originated in transactions between home buyers and mortgage lenders in the primary mortgage market. Historically, commercial banks, development banks and mortgage companies have been the primary providers of mortgage capital. On average the commercial banks hold about 25% of their loan portfolios invested in the housing sector, with funding provided mainly from short-term customers' deposits. The average term to maturity of these mortgages is 15 to 25 years. The asset-liability mismatch between borrowing and lending presents tremendous risks for the liquidity of commercial banks. The secondary market presents an alternative source of funding for mortgages originated by commercial banks.
- 7.3 ECHMB was established as an independent shareholder-owned and privately managed institution. Its mandate is to operate the secondary mortgage market by mobilizing resources for housing finance and providing support to primary lenders. The secondary mortgage market helps to accomplish the following important housing objectives:
- (7.3.1) Correcting cross country imbalances of mortgage credit within ECCU by making funds available to capital deficient areas to finance new mortgage origination;
  - (7.3.2) Allowing primary lenders to originate mortgages for sale rather than to be kept on their books as portfolio investment; and
  - (7.3.3) Standardizing mortgage loans thereby attracting investors who traditionally have not invested in the primary market, thus strengthening the market.
- 7.4 The underlying premise of ECHMB's business is to serve as a source of liquidity for commercial banks. But equally important, is the responsibility to serve as an avenue for facilitating home ownership. In that regard, ECHMB has established partnerships with some institutions that have a similar vision of making mortgages more affordable to borrowers.
- 7.5 To date, ECHMB has issued a total of corporate bonds and corporate paper amounting to \$1,193.90M and secured a Long Term Loan of \$27.00M (US\$10.00M). As at 30<sup>th</sup> September 2017, ECHMB has seven (7) outstanding instruments amounting in aggregate to \$184.10M. ECHMB is expected to maintain its presence in the capital market, and thereby replenish its capacity to generate new funding for mortgages. So far, most of the debt securities issued have been fully subscribed, and have been taken up primarily by institutional

investors such as commercial banks, insurance companies and pension funds, including regional institutions operating outside the jurisdiction of the ECCU. Individuals have also shown interest in the debt securities offered by ECHMB. The steady expansion of the investor base is also the result of the favorable disposition of taxes in all the member countries of the ECCU.

- 7.6 On a broader level, the ECSE continues to operate a highly automated regional stock exchange, with supporting infrastructure to facilitate secondary market trading in equity and debt instruments. This initiative provides a platform for creating a secondary market in ECHMB's debt securities for the benefit of investors.

## **8.0 INCORPORATION**

- 8.1 The Eastern Caribbean Home Mortgage Bank was established by the Eastern Caribbean Home Mortgage Agreement 1994, assented to on 27<sup>th</sup> May 1994 by the Governments of Anguilla, Antigua and Barbuda, The Commonwealth of Dominica, Grenada, Montserrat, Saint Christopher and Nevis, Saint Lucia and Saint Vincent and the Grenadines (collectively referred to as 'the Member Territories').
- 8.2 ECHMB began commercial operations in April 1996. The Bank has been involved in raising funds on the capital market through the issuance of Bonds, Corporate Paper and the securing of a Long Term Loan from CDB. The proceeds have been used to purchase mortgages and to provide a facility to primary lenders for originating mortgages.

The purposes of the ECHMB, as described in the Eastern Caribbean Home Mortgage Bank Agreement Act are:

- (8.2.1) to develop and maintain a secondary mortgage market for residential mortgages in member territories;
  - (8.2.2) to contribute to the mobilization and allocation of long term savings for investment in housing;
  - (8.2.3) to support the development of a system of housing finance and provide leadership in the housing and home finance industry;
  - (8.2.4) to promote the growth and development of the money and capital market; and
  - (8.2.5) to improve underwriting practices and to promote services and benefits related to such mortgages.
- 8.3 ECHMB was formally registered in Grenada on 16<sup>th</sup> September 1996. No Certificate of Incorporation was issued as ECHMB was created by legislative Act and it is the practice in Grenada to file with the Registrar of Companies a copy of the Act, and thereafter all other documents relating to the company. The registered office address of the ECHMB is ECCB Agency Office, Monckton Street, St. George's, Grenada.

## 9.0 PARTICULARS OF LISTED AND UNLISTED SECURITIES ISSUED

<b>THE EASTERN CARIBBEAN HOME MORTGAGE BANK</b>					
<b>OUTSTANDING SECURITIES</b>					
<b>30<sup>th</sup> September 2017</b>					
<b>Securities</b>	<b>Amount</b>	<b>Interest Rate</b>	<b>Maturity Period</b>	<b>Issue Date</b>	<b>Maturity Date</b>
Corporate Paper – Tranche 7	27,637,000	1.990%	365 days	28 <sup>th</sup> December 2016	28 <sup>th</sup> December 2017
Corporate Paper – Tranche 1 (2017)	21,505,000	1.749%	365 days	30 <sup>th</sup> January 2017	30 <sup>th</sup> January 2018
Corporate Paper – Tranche 2 (2017)	24,984,700	3.000%	365 days	27 <sup>th</sup> March 2017	27 <sup>th</sup> March 2018
Corporate Paper – Tranche 3 (2017)	30,000,000	1.850%	365 days	4 <sup>th</sup> April 2017	4 <sup>th</sup> April 2018
Corporate Paper – Tranche 4 (2017)	30,000,000	2.00%	365 days	1 <sup>st</sup> June 2017	1 <sup>st</sup> June 2018
Corporate Paper – Tranche 5 (2017)	31,200,000	1.989%	365 days	4 <sup>th</sup> July 2017	4 <sup>th</sup> July 2018
Corporate Paper – Tranche 6 (2017)	18,770,000	1.750%	365 days	29 <sup>th</sup> September 2017	29 <sup>th</sup> September 2018
<b>Total</b>	<b>184,096,700</b>				

## 10.0 BOARD OF DIRECTORS

### 10.1 Business Experience of Directors

#### **Mr. Timothy N. J. Antoine**

Mr. Antoine was appointed to the Board of Directors in November 2016, representing the Class A shareholder. Mr. Antoine, a national of Grenada, assumed duties as the third Governor of the Eastern Caribbean Central Bank (ECCB) on 1<sup>st</sup> February 2016. He is an economist and development practitioner by training, experience and passion. Before taking up the position of Governor, Mr. Antoine served as Director for Grenada on the ECCB Board of Directors for the periods: 2002 to October 2005 and January 2008 to January 2016.

Mr. Antoine's 22-year tenure with the Government of Grenada was spent in the Ministry of Finance where he began as a Planning Officer in 1993 and rapidly moved up the ranks to Senior Economist before being appointed Permanent Secretary, serving in that position for the periods August 1999 to October 2005 and January 2008 to January 2016. From November 2005 to November 2007, he served as Advisor to the Executive Director for Canada, Ireland and the Caribbean in the World Bank Group and was based in Washington D.C. In that role, he offered analysis and advice on various development policies and projects and was a strong advocate for the interests of the Caribbean and small States.

He was a Part-Time Lecturer in Economics and Development at St. George's University from 1999-2000. Mr. Antoine has also contributed to the development of the OECS and wider Caribbean in various ways such as serving on several local, regional and international boards and committees including:

- Chairman, Grenada’s Homegrown Programme Monitoring Committee
- Chairman, Grenada Authority for the Regulation of Financial Institutions
- Chairman, Investment Committee, Grenada National Insurance Board
- Chairman, Governance Reform Committee, Board of Directors, Caribbean Development Bank
- Director, Board of Directors, CARICOM Development Fund
- Director, Caribbean Catastrophe Risk Insurance Facility
- Chairman, ECCU Technical Core Committee on Insurance
- Chairman, Eastern Caribbean Securities Exchange

Mr. Antoine, holds a MSc Degree in Social Policy and Planning in Development Countries from the London School of Economics and a BSc Degree in Economics with Management from the University of the West Indies. He has also received training from the Small Countries Financial Management Centre in the Isle of Man and training in Negotiations at the Said International School of Business, Oxford University. He also has a Certificate in Project Cycle Management from the Caribbean Development Bank (CDB). Other passions include: reading, music, speaking with youth and sports. Mr. Antoine is a man of deep faith. He has served as Chairman of the Board of the St George’s Bible Holiness Church.

He is married to Charmaine Antoine née Rouse. They have two daughters: Chereece and Yaana.

Mailing Address: Eastern Caribbean Home Mortgage Bank, ECCB Complex, Bird Rock Road, P.O. Box 753, Basseterre, St. Kitts  
Telephone No: 1-869-466-7869

**Mr. Dexter Ducreay**  
**Director**

Mr. Ducreay was appointed to the Board of Directors in July 2008, representing Class D shareholders. He holds a B.Sc. (Hons) in Accounting from St. John’s University, New York. Mr. Ducreay is a former General Manager of Dominica Water and Sewerage Company, and is also credited with leading the amalgamation of five (5) credit unions in Dominica which is currently referred to as the National Co-operative Credit Union. He is the General Manager of A.C. Shillingford & Company Limited, Dominica, as well as the Chairman of the Credit Union League (Dominica). Mr. Ducreay is the former President of the National Co-operative Credit Union Limited and has in excess of sixteen (16) years senior management experience.

Mailing Address: P.O. Box 1870, Roseau, Dominica  
Telephone No.: 1-767-235-7788

**Mr. Peter Blanchard**  
**Director**

Mr. Blanchard was appointed to the Board of Directors in November 2016, representing Class C shareholders. Mr. Blanchard, who was born in Antigua, is an insurance specialist. Since 1984, he has been the principal shareholder and Chairman of the Board of General Insurance Company Ltd, a locally-registered insurance company authorized to conduct business in Antigua and Barbuda. He has also been the Chairman of Design Properties Ltd., a property development management company since 1991.

He has served on various boards in Antigua and abroad, viz. the Board of the ACB Mortgage & Trust Company from its inception in 1987 until 2005. Mr. Blanchard was subsequently elevated to serve on the Board of Antigua Commercial Bank (ACB) on May 05, 2005. In January 2007, he was once again appointed to the ACB Mortgage and Trust Board and was elected Chairman of that Board in October 2008. In February 2016, due to law regulations, Mr. Blanchard retired from the ACB Board where he had been Chairman of the Credit Committee from October 2008 – February 2016. In April 2016, he was re-appointed to the ACB Mortgage & Trust Company Ltd Board as a Non-ACB Director and since October 2016 has since been re-appointed as its Chairman.

During the period 2005-2006, Mr. Blanchard represented ACB and the other indigenous banks operating in the Organization of Eastern Caribbean States (OECS) group on the Board of Directors of the East Caribbean Financial Holding Company Ltd, a company which is based in Saint Lucia, West Indies. In 2006, Mr. Blanchard was appointed a Director of the Board of the Eastern Caribbean Securities Exchange located in St Kitts and in 2007, he was elected the Chairman of its Intermediary Development and Market Structure Committee.

Mailing Address: P.O. Box 340, Upper Redcliffe St., St John's, Antigua  
Telephone No.: 1-268-462-2346

**Mrs. Missi P. Henderson**  
**Director**

Mrs. Henderson was appointed to the Board of Directors in September 2014, representing Class B shareholders. She holds various certifications in Finance, a BA in Accounting and a MSc in Finance and Accounting with the University of Liverpool.

Mrs. Henderson has been employed with the Dominica Social Security Board for the past fourteen (14) years and currently holds the position of Chief Financial Officer. Prior to joining the Dominica Social Security Board, Mrs. Henderson worked in the telecommunications industry for thirteen (13) years in senior finance roles which included the management of the Capital Efficiency Programme and of the system support to sixteen (16) Cable & Wireless Business Units. She also served on the Supervisory Committee of the Roseau Co-operative Credit Union (now National Cooperative Credit Union Ltd).

Mailing Address: P.O. Box 772, Cnr. Hanover and Hillsborough Street, Roseau, Dominica  
Telephone No.: 1-767-255-8324

**Ms. Sharmaine Francois**  
**Director**

Ms. Francois was appointed to the Board of Directors in September 2014, representing Class C shareholders. Ms. Francois has completed several training courses in financial and investment planning, as well as financial counseling and has attended a wide range of training programmes in banking and financial management. Ms. Francois holds a B.Sc. in Accounting and Statistics from the University of the West Indies (UWI), and a Post Graduate Certificate in Business Administration from Manchester Business School, UK, and is an Accredited Director, having completed the directors' programme with the Institute of Chartered Secretaries and Administrators (ISCA), Canada.

Ms. Francois has seventeen (17) years progressive senior executive experience in the field of Banking, twelve (12) of which were spent in investment banking and business development. Her varied experience covers retail and corporate banking, investment management, securities trading and underwriting, pension fund management and business development. Ms. Francois currently holds the position of Assistant General Manager at Bank of Montserrat.

Mailing Address: C/O Bank of Montserrat, P.O. Box 10, Brades, Montserrat  
Telephone No.: 1-664-491-3843

### 10.1.1 Board Charter

The Board is guided by its Charter and the Eastern Caribbean Home Mortgage Bank Agreement Act of 1995 which provide references for directors in relation to their roles, powers, duties and functions. Apart from reflecting current best practices and applicable rules and regulations, the Charter and the Eastern Caribbean

Home Mortgage Bank Agreement Act of 1995 outline processes and procedures to ensure the effectiveness and efficiency of the Bank's Board and its Committees. The Charter is updated at regular intervals to reflect changes to the Bank's policies, procedures and processes as well as to incorporate relevant amendments to rules and regulations.

### **10.1.2 Roles and Responsibilities of the Board**

It is the responsibility of the Board to periodically review and approve the overall strategies, business, organisation and significant policies of the Bank. The Board also sets the Bank's core values and adopts proper standards to ensure that the Bank operates with integrity.

The responsibilities of the Board include the following:

- reviewing and approving the strategic business plans for the Bank;
- identifying and managing principal risks affecting the Bank;
- reviewing the adequacy and integrity of the Bank's internal controls systems;
- approving the appointment and compensation of the Chief Executive Officer and Senior Management Staff;
- approving new policies pertaining to staff salaries and benefits; and
- approving changes to the corporate organization structure.

### **10.1.3 Director Independence and Non-Executive Directors**

The Board consists entirely of Non-Executive Directors which help to provide strong and effective oversight over Senior Management. The Directors do not participate in the day-to-day administration of the Bank and do not engage in any business dealings or other relationships with the Bank (other than in situations permitted by the applicable regulations) in order to ensure that they remain truly capable of exercising independent judgement and act in the best interests of the Bank and its shareholders.

Further, the Board is satisfied and assured that no individual or group of Directors has unfettered powers of decision that could create a potential conflict of interest. Additionally, the Board ensures that all Independent Non-Executive Directors possess the following qualities:

- ability to challenge the assumptions, beliefs or viewpoints of others with intelligent questioning, constructive and rigorous debating, and dispassionate decision making in the interest of the Bank;
- willingness to stand up and defend his own views, beliefs and opinions for the ultimate good of the Bank; and
- a good understanding of the Bank's business activities in order to appropriately provide responses on the various strategic and technical issues confronted by the Board.

### **10.1.4 Quality and Supply of Information to the Board**

In order to effectively discharge its duties, the Board has full and unrestricted access to all information pertaining to the Bank's business and affairs as well as to the advice and services of the Senior Management. In addition to formal Board meetings, the Chairman maintains regular contact with the Chief Executive Officer to discuss specific matters, and the latter assisted by the Company Secretary ensures that frequent and timely communication between the Senior Management and the Board is maintained at all times as appropriate. The Board is regularly kept up to date on and apprised of any regulations and guidelines.

### **10.1.5 Corporate Secretary**

The Corporate Secretary, is responsible for advising the Board on issues relating to corporate compliance with the relevant laws, rules, procedures and regulations affecting the Board and the Bank, as well as best

practices of governance. She is also responsible for advising the Directors of their obligations and duties to disclose their interest in securities, disclosure of any conflict of interest in a transaction involving the Bank, prohibition on dealing in securities and restrictions on disclosure of price-sensitive information. All Directors have access to the advice and services of the Corporate Secretary.

#### **10.1.6 Conflict of Interest**

In accordance with Article 27 of the Eastern Caribbean Home Mortgage Bank Agreement Act of 1995, a Director who is in any way interested, whether directly or indirectly in a contract or proposed contract with the Bank or whose material interest in a company, partnership, undertaking or other business is likely to be affected by a decision of the Board shall disclose the nature of his interest at the first meeting of the Board at which he is present after the relevant facts came to his knowledge. Article 27 further provides that after the disclosure the Director making it shall not vote on the matter and, unless the Board otherwise directs, shall not be present or take part in the proceedings of any Meeting at which the matter is being discussed or decided by the Board.

#### **10.1.7 Structured Training Programme for Directors**

Directors are expected to participate in the Directors Education & Accreditation Programme (“DEAP”). This is an advanced director training course, aimed at preparing directors for the important role that they play in the governance of the Bank. The DEAP was developed by the Institute of Chartered Secretaries and Administrators/Chartered Secretaries Canada (ICSA/CSC), in partnership with the law firm of Borden Ladner Gervais, and with contributions from AON Canada.

#### **10.1.8 Executive Committee**

Article 22 of the Eastern Caribbean Home Mortgage Bank Agreement Act of 1995 provides that the Board may appoint an Executive Committee of the Board, consisting of not less than three Directors drawn from three different classes of shareholders, the General Manager and the Chief Financial Officer of the Bank, to supervise asset and liability management and examine and approve financial commitments in accordance with the regulations and policies established by the Board.

#### **10.1.9 Audit Committee**

The Audit Committee provides guidance on the Bank’s systems of accounting and internal controls, thus ensuring the integrity of financial reporting. This Committee also serves as an effective liaison between Senior Management and the External Auditors.

The 2017 activities of the Committee include:

- reviewed the Bank’s compliance with financial covenants;
- approved the 2017 audit engagement letter;
- reviewed and approved the external audit plan and timetable;
- evaluated the performance of the External Auditors and approved their remuneration;
- reviewed the External Auditors’ 2017 management letter and report on the 2017 audit;
- examined the implications of changes to International Financial Reporting Standards; and
- approved the 2017 Internal Audit Plan, Internal Audit report, and, monitored Management’s implementation of the Internal Auditors’ recommendations.

#### **10.1.10 Human Resources Committee**

The Human Resources Committee is responsible for staff compensation and the approval of amendments to staff policies.

### 10.1.11 The ECHMB's Best Practice

- Since incorporation, ECHMB's Board of Directors has been chaired by a non-executive Chairman to ensure independent leadership.
- Shareholders appoint directors every two (2) years in accordance with the Eastern Caribbean Home Mortgage Bank Agreement Act of 1995.
- The five (5) directors are non-executive and are required to declare their interests in any transaction that the ECHMB undertakes.
- Board Committees have the authority to retain independent advisors, as determined necessary by each Committee.
- The Internal Audit function is undertaken by an independent contractor.
- The Audit Committee meets separately with the Internal Auditor.

## 10.2 Other Directorships held by Directors

### Mr. Timothy N. J. Antoine

- Caribbean Catastrophe Risk Insurance Facility
- Eastern Caribbean Securities Exchange

### Mr. Peter Blanchard

- ACB Mortgage & Trust Company
- Eastern Caribbean Securities Exchange

### Mrs. Missi P. Henderson

- Marpin 2K4 Ltd

Apart from the "Other Directorships held by Directors" listed in this section of the Prospectus, the Board of Directors is not aware of any other Directorships held by Directors.

## 10.3 Summary of By-laws Relevant to Directors

In accordance with Article 27 of Eastern Caribbean Home Mortgage Bank Agreement Act, No.8 of 1995, the following applies:

- 10.3.1 A Director who is any way interested, whether directly or indirectly in a contract or proposed contract with the Bank or whose material interest in a company partnership, undertaking or other business is likely to be affected by a decision of the Board shall disclose the nature of his interest at the first meeting of the Board at which he is present after the relevant facts come to his knowledge;
- 10.3.2 A disclosure under paragraph one (1) of this article shall be recorded in the minutes of the meeting and after the disclosure the director making it shall not vote on the matter, unless the Board otherwise directs, shall not be present or take part in the proceedings of any meeting at which the matter is being discussed or decided by the Board;
- 10.3.3 A Director shall be treated as having an indirect interest in a contract or proposed contract with the Bank in any matter with which the Bank is concerned if he is director, shareholder, agent or employee of the company or undertaking that is a party to the contract or proposed contract with the Bank or where his spouse, parent, child, brother, or sister or the parent, child, brother or sister of his spouse holds an interest in the company or undertaking;



10.3.4 For the purpose of this article, a general notice given to the Board by a director to the effect that he is a member of or otherwise associated with a specified company or undertaking and is to be regarded as interested in any contract which may after the date of the notice, be made with that company or undertaking shall be deemed to be a sufficient declaration of interest in relation to any contract so made.

The Rules of ECHMB prohibit directors from trading with the company.

#### 10.4 Internal Relationships

There is no family relationship between any Director and member of Staff of the ECHMB.

#### 10.5 Directors' Remuneration

For the year ended 31<sup>st</sup> March 2017, an amount of \$165,000 was paid to the Directors. There will be no change in directors' remuneration for the financial year 2017/2018.

#### 10.6 Legal Proceedings

There are no pending legal matters.

#### 10.7 Material Contracts

Outside of the ordinary course of business, no material contracts have been entered into by the Directors within the last two (2) years immediately preceding the issue of this prospectus.

#### 10.8 Patents or Intellectual Property Rights

The ECHMB is not dependent on patents or other intellectual property rights.

### 11.0 SHAREHOLDING

The present shareholders of the ECHMB fall into four (4) categories in accordance with the Eastern Caribbean Home Mortgage Bank Agreement Act, No. 8 of 1995. The authorised capital of the Bank is forty million dollars divided into four hundred thousand shares of one hundred dollars each, in the following classes:

- (a) one hundred thousand Class A shares which may be issued only to the ECCB;
- (b) sixty thousand Class B shares out of which forty thousand may be issued only to the Social Security Scheme or National Insurance Board and twenty thousand to any Government owned or controlled commercial bank;
- (c) eighty thousand Class C shares which may be issued only to commercial banks, other than a Government owned or controlled commercial bank;
- (d) forty thousand Class D shares which may be issued only to insurance companies and credit institutions;
- (e) forty thousand Class E shares which may be issued only to the International Finance Corporation; and,

- (f) eighty thousand Class F shares which may be issued only to the Home Mortgage Bank of Trinidad and Tobago.

### Transfer of shares

All shares in the Bank are transferable.

- (1) Class A shares are transferable to a Class B, Class C or Class D shareholder or to a company or institution qualified to be a Class B, Class C or Class D shareholder.
- (2) Class B shares are transferable to a Class A, Class B, Class C or Class D shareholder or to a company or institution qualified to be a Class A, Class B, Class C or Class D shareholder.
- (3) Class C shares are transferable only to Class C or Class D shareholder or to a company or institution qualified to be a Class C or Class D shareholder.
- (4) Class D shares are transferable only to Class C or Class D shareholder or to a company or institution qualified to be a Class C or Class D shareholder.
- (5) Class E and F shares are transferrable to Class C or Class D shareholder or to a company or institution qualified to be a Class C or D shareholder.
- (6) Class E and F shares and such other shares as may be determined by the Council are transferable to non-government related companies or institutions or to other private sector investors and where these shares are transferred to other private sector investors, these investors shall become ordinary shareholders.

### SHAREHOLDINGS AS AT 31<sup>st</sup> MARCH 2017

Class	Institutions	Number	Amount (\$)	%
A	Eastern Caribbean Central Bank	66,812	9,189,920	24.84%
B	Social Security Schemes and National Insurance Boards and Government Controlled Commercial Banks	51,178	7,562,200	20.44%
C	Other Commercial Banks	80,181	11,062,800	29.90%
D	Insurance Companies and Credit Institutions	70,578	9,185,020	24.82%
		<u>268,749</u>	<u>36,999,940</u>	<u>100.00%</u>

The structure of the ECHMB's shareholding fulfils the recommendation that each shareholder has a reasonable chance in participating in the financial and operating policies of the Bank. ECCB is the largest single shareholder and holds 24.84% of the equity of ECHMB.

The Directors hold no beneficial interest in the ECHMB's share capital. However, each director represents a specific class of shares.

## **12.0 MANAGEMENT**

12.1 The Board of Directors, is chaired by Mr. Timothy N. J. Antoine, and is responsible for the strategic direction of the Bank in accordance with the ECHMB Agreement. The Board of Directors is comprised of five (5) Non-Executive Directors appointed for the tenure of two (2) years. To ensure that adequate attention is allocated to tasks which require significant investment in time, the Board has established Committees with approved charters which govern terms of reference, responsibilities and authority. The Executive Committee is responsible for supervising assets and liability management and examination and approval of financial commitments in accordance with the Bank's regulations and policies. The Audit Committee provides guidance on the Bank's systems of accounting and internal controls and thus ensuring the integrity of financial reporting and approves the annual operating budget. This Committee also serves as an effective liaison between executive management and the external auditors. The Human Resources Committee is responsible for staff compensation and the approval of amendments to staff policies.

Article 27 of the Eastern Caribbean Home Mortgage Bank Agreement Act of 1995 requires Directors to declare their interest, whether directly or indirectly in a contract or proposed contract with the Bank. There are no contracts between the Directors and the Bank.

12.2 ECHMB is currently headed by a Chief Executive Officer, Mr. Randy Lewis, who is a Fellow of the Association of Chartered Certified Accountants of the UK, as well as an Associate of the Institute of Chartered Accountants in England and Wales and holds a Master's in Business Administration from the University of Derby. Mr. Lewis also holds a Diploma in Strategic Leadership from the Oxford SAID Business School and is an Accredited Director, having completed the directors' programme with the Institute of Chartered Secretaries and Administrators (ISCA), Canada.

12.3 The business of the ECHMB is managed through the services of four (4) Departments, each headed by the following persons:

- |                             |                                      |
|-----------------------------|--------------------------------------|
| (i) Finance                 | – Ms. Shanna L. Herbert, FCCA; PGDip |
| (ii) Investment             | – Ms. Ava Beckles, BSc; CFA          |
| (iii) Treasury              | – Ms. Kelva Merchant, BSc; AccDir    |
| (ii) Information Technology | – Mr. Justin Skeete, MCITP           |

ECHMB has the capacity to provide technology services to primary lenders that are involved in originating and underwriting mortgage loans. As the technology continues to develop, investors can expect to see a closer integration of the respective national markets. ECHMB is well positioned with qualified professionals to operate successfully in an integrated regional market place, and particularly well equipped to meet investors' needs and interests.

## **13.0 OPERATIONAL POLICIES**

13.1 ECHMB has concentrated on purchasing mortgages in the lower middle to upper income category (i.e. homes with minimum appraised values of \$100,000 and the value of the mortgage loan should not exceed \$1,250,000). The limits are reviewed annually to reflect changes in house prices.

13.2 In conformity with ECHMB's primary function of buying residential mortgage loans, ECHMB has established standards which financial institutions should meet in order to sell and service loans for ECHMB. These standards are designed to provide assurances that the financial institution will be qualified to originate mortgages of good quality and to service them and be able to carry out the obligations of an eligible lender.

13.3 Eligible lenders are permitted to sell mortgage loans without ECHMB becoming involved in detailed reviews of each borrower's credit-worthiness.

- 13.4 ECHMB also gives commitments to purchase mortgages in order to help builders and developers who may require a firm advance commitment from the primary mortgage lenders.
- 13.5 ECHMB supervises servicing by the mortgage lenders of all the mortgage loans, which it purchases and is obligated to perform annual audit checks to ensure that mortgage loans offered for sale are maintained on its underwriting standards.

#### **14.0 FUNDING, PROJECTIONS AND FINANCIAL POSITIONS**

- 14.1 Under the Eastern Caribbean Home Mortgage Bank Agreement Act, No. 8 of 1995, ECHMB is authorized to issue Bonds up to a maximum aggregate capital value of \$250,000,000 and the interest payable on those Bonds is exempt from income tax and any other tax including unemployment levy. The Board of ECHMB, on the advice of the Monetary Council, may vary the maximum aggregate capital value of the Bonds.
- 14.2 The major expenses of ECHMB are its cost of borrowing and the fees paid to primary lenders for servicing and administration of the mortgages. The latter has generally been low, given the wholesale nature of ECHMB's operations.
- 14.3 Financial Statements appearing in Appendix – 1, 2 and 3 are the Audited Financial Statements of ECHMB for the years ended 31<sup>st</sup> March 2015, 2016 and 2017. Appendix – 4 contains Unaudited Financial Statements for the period ended 30<sup>th</sup> September 2017.

#### **15.0 SECURITY ISSUANCE PROCEDURES, CLEARING AND SETTLEMENT, REGISTRATION OF OWNERSHIP AND SECONDARY MARKET ACTIVITY**

The Corporate Paper will be issued on the primary market of the ECSM utilizing a Competitive Uniform Price Auction methodology and listed on the secondary market of the ECSE. The ECSE is responsible for dissemination of market information, providing Licensed Intermediaries with market access, administering the bidding process and monitoring and surveillance of the auction.

The ECSE, through the Eastern Caribbean Central Securities Depository (ECCSD), is responsible for facilitating clearance and settlement for securities allotted. The ECCSD ensures that funds are deposited to the issuing corporate's account. The ECSE, through the ECCSR, records and maintains ownership of corporate securities in electronic book-entry form. The ECCSR mails confirmation of proof of ownership letters to all investors who were successful in the auction. The ECCSR will also process corporate action on behalf of issuers.

The Licensed Intermediaries are responsible for interfacing with prospective investors, collecting applications for subscription and processing the same for bidding on the ECSE auction platform. Investors must provide the Licensed Intermediaries with funds to cover the cost of the transaction.

For this particular offering, all commissions and brokerage fees are to be borne by investors. ECHMB is not responsible for any commissions charged by Licensed Intermediaries, the cost of which is the responsibility of the investors. For further information of Licensed Intermediaries please contact the ECSE at [info@ecseonline.com](mailto:info@ecseonline.com) or visit its website at [www.ecseonline.com](http://www.ecseonline.com). Clients that are successful will be informed of their payment obligations and funds deducted from their respective accounts held with the Licensed Intermediary. In the case where all or part of an investor's bid is not successful, the Licensed Intermediary will inform the investor and the Intermediary will reimburse the funds to the investor by cheque or direct deposit. The ECHMB will receive the full proceeds of the issue on the settlement date of the transaction. There will be no fees deducted from the issue amount.

As an issuer in the ECSM, ECHMB is also subject to the rules, guidelines and procedures of the ECSRC and the ECSE.

## 16.0 GENERAL INFORMATION

- 16.1 The process of application for the Corporate Paper will open at 9:00 a.m., on the respective Auction Dates and close at 2:00 p.m. on the same day. The full purchase price is payable on application.
- 16.2 Applications must be for a minimum of \$5,000 or more and will be irrevocable.

## 17.0 STATEMENT BY THE DIRECTORS OF ECHMB

We declare that to the best of our knowledge the information contained in the Prospectus is in accordance with the facts and the Prospectus makes no omission likely to affect the import of the information. The Financial Statements for the three (3) years ended 31<sup>st</sup> March 2015, 31<sup>st</sup> March 2016 and 31<sup>st</sup> March 2017 have been prepared in accordance with the Securities Act Chap. 299A of the laws of Grenada and the Regulations issued by the Eastern Caribbean Securities Regulatory Commission and accordingly we accept responsibility for them.

By Order of the Board



Director, ECHMB

24<sup>th</sup> November 2017

# APPENDICES

# **Audited Financial Statements for year ended 31<sup>st</sup> March 2015**



# Grant Thornton

An instinct for growth™

October 20, 2017

The Directors  
Eastern Caribbean Home Mortgage Bank  
ECCB Complex  
Bird Rock  
P.O. Box 753  
Basseterre  
St. Kitts

**Grant Thornton**

Corner Bank Street and West  
Independence Square  
P.O. Box 1038  
Basseterre, St. Kitts  
West Indies

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F +1 869 466 9822  
[www.grantthornton.kn](http://www.grantthornton.kn)

Dear Sirs,

**Re: Eastern Caribbean Home Mortgage Bank**

We give our consent, and have not withdrawn such consent, to being named as the Independent Auditors of Eastern Caribbean Home Mortgage Bank for the year ended March 31, 2015 in the Prospectus dated October 2017 and issued by Eastern Caribbean Home Mortgage Bank (the "Prospectus") and for the inclusion in the Prospectus of our Independent Auditor's Report (the "Report") to the Shareholders of the Eastern Caribbean Home Mortgage Bank dated July 3, 2015 in respect of the Financial Statements for the year ended March 31, 2015.

We are responsible for the Report included in the Prospectus and have not become aware, since the date of the Report, of any matters affecting the validity of that Report at that date.

We further consent to, and authorise the use of, the Report in the Prospectus.

Yours truly,

Chartered Accountants  
Basseterre  
St. Kitts



# **Eastern Caribbean Home Mortgage Bank**

Financial Statements

**March 31, 2015**

(expressed in Eastern Caribbean dollars)

Grant Thornton  
Corner Bank Street and West  
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Basseterre, St. Kitts  
West Indies

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## **Independent Auditors' Report**

### **To the Shareholders Eastern Caribbean Home Mortgage Bank**

We have audited the accompanying financial statements of **Eastern Caribbean Home Mortgage Bank**, which comprise the statement of financial position as at March 31, 2015, and the statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

#### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### ***Opinion***

In our opinion, the financial statements present fairly, in all material respects, the financial position of **Eastern Caribbean Home Mortgage Bank** as at March 31, 2015, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.



**Chartered Accountants  
July 3, 2015  
Basseterre, St. Kitts**

# Eastern Caribbean Home Mortgage Bank

## Statement of Financial Position

As at March 31, 2015

(expressed in Eastern Caribbean dollars)

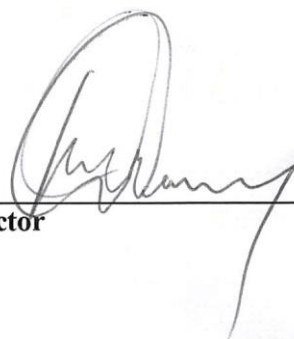
	2015 \$	2014 \$
<b>Assets</b>		
Cash and cash equivalents (note 5)	8,231,137	28,261,958
Securities purchased under agreements to resell (note 6)	21,863,011	20,974,227
Receivables and prepayments (note 7)	65,495	60,976
Investment securities (note 8)	148,561,920	129,861,401
Mortgage loans portfolio (note 9)	78,759,018	148,483,829
Available-for-sale investment (note 10)	100,000	100,000
Motor vehicles and equipment (note 11)	218,558	249,527
Intangible assets (note 12)	15,703	25,125
<b>Total assets</b>	<b>257,814,842</b>	<b>328,017,043</b>
<b>Liabilities</b>		
Borrowings (note 13)	199,917,195	269,304,595
Accrued expenses and other liabilities (note 14)	273,067	1,259,197
Dividends payable (note 15)	—	600,000
<b>Total liabilities</b>	<b>200,190,262</b>	<b>271,163,792</b>
<b>Equity</b>		
Share capital (note 16)	36,999,940	36,999,940
Reserves (note 17)	8,865,029	8,710,528
Retained earnings	11,759,611	11,142,783
<b>Total equity</b>	<b>57,624,580</b>	<b>56,853,251</b>
<b>Total liabilities and equity</b>	<b>257,814,842</b>	<b>328,017,043</b>

The notes on pages 1 to 44 are an integral part of these financial statements.

Approved for issue by the Board of Directors on 03 July 2015



Chairman



Director

# Eastern Caribbean Home Mortgage Bank

## Statement of Comprehensive Income

For the year ended March 31, 2015

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(expressed in Eastern Caribbean dollars)

	2015 \$	2014 \$
Interest income (note 18)	15,461,145	20,690,064
Interest expense (note 19)	<u>(8,570,266)</u>	<u>(12,121,614)</u>
<b>Net interest income</b>	<b>6,890,879</b>	<b>8,568,450</b>
Other income (note 20)	<u>33,668</u>	<u>40,992</u>
<b>Operating income</b>	<b><u>6,924,547</u></b>	<b><u>8,609,442</u></b>
<b>Expenses</b>		
General and administrative expenses (note 21)	<u>(1,473,660)</u>	<u>(1,793,285)</u>
Mortgage administrative fees	<u>(905,409)</u>	<u>(1,565,101)</u>
Other operating expenses (note 22)	<u>(1,086,659)</u>	<u>(889,071)</u>
<b>Total expenses</b>	<b><u>(3,465,728)</u></b>	<b><u>(4,247,457)</u></b>
<b>Net profit for the year</b>	<b>3,458,819</b>	<b>4,361,985</b>
<b>Other comprehensive income</b>	<u>—</u>	<u>—</u>
<b>Total comprehensive income for the year</b>	<b><u>3,458,819</u></b>	<b><u>4,361,985</u></b>
<b>Earnings per share</b>		
Basic and diluted per share (note 23)	<u>12.87</u>	<u>16.23</u>

The notes on pages 1 to 44 are an integral part of these financial statements.

# Eastern Caribbean Home Mortgage Bank

## Statement of Changes in Equity For the year ended March 31, 2015

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(expressed in Eastern Caribbean dollars)

	Share capital \$	Building reserve \$	Portfolio risk reserve \$	Retained earnings \$	Total \$
<b>Balance at March 31, 2013</b>	<b>36,999,940</b>	<b>4,270,365</b>	<b>3,770,365</b>	<b>10,138,086</b>	<b>55,178,756</b>
Net profit for the year	—	—	—	4,361,985	4,361,985
Dividends – \$10 per share (note 15)	—	—	—	(2,687,490)	(2,687,490)
Transfers to reserves	—	334,899	334,899	(669,798)	—
Transfer to portfolio risk reserve	—	(4,605,264)	4,605,264	—	—
<b>Balance at March 31, 2014</b>	<b>36,999,940</b>	<b>—</b>	<b>8,710,528</b>	<b>11,142,783</b>	<b>56,853,251</b>
Net profit for the year	—	—	—	3,458,819	3,458,819
Dividends – \$10 per share (note 15)	—	—	—	(2,687,490)	(2,687,490)
Transfers to reserves	—	—	154,501	(154,501)	—
<b>Balance at March 31, 2015</b>	<b>36,999,940</b>	<b>—</b>	<b>8,865,029</b>	<b>11,759,611</b>	<b>57,624,580</b>

The notes on pages 1 to 44 are an integral part of these financial statements.

# Eastern Caribbean Home Mortgage Bank

## Statement of Cash Flows

For the year ended March 31, 2015

(expressed in Eastern Caribbean dollars)

	2015 \$	2014 \$
<b>Cash flows from operating activities</b>		
Net profit for the year	3,458,819	4,361,985
Items not affecting cash:		
Interest expense (note 19)	8,570,266	12,121,614
Amortisation: Bond issue costs and transaction costs(note 13)	390,771	338,762
Depreciation (note 11)	89,741	84,082
Amortisation: Intangible assets (note 12)	9,422	3,141
(Gain)/loss on disposal of equipment	(2,400)	632
Interest income (note 18)	(15,461,145)	(20,690,064)
Operating loss before working capital changes	(2,944,526)	(3,779,848)
<b>Changes in operating assets and liabilities:</b>		
(Increase)/decrease in receivables and prepayments	(4,519)	6,333
Decrease in accrued expenses and other liabilities	(986,130)	(75,044)
<b>Cash used in operations before interest</b>	(3,935,175)	(3,848,559)
Interest received	13,081,845	19,156,972
Interest paid	(9,326,389)	(12,494,006)
<b>Net cash (used in)/generated from operating activities</b>	(179,719)	2,814,407
<b>Cash flows from investing activities</b>		
Proceeds from maturity of investment securities	94,000,000	14,893,872
Proceeds from the pool of mortgages repurchased by primary lenders	54,917,153	25,375,040
Increase in mortgages repurchased/replaced	8,544,768	31,401,127
Proceeds from principal repayment on mortgages	6,095,349	9,322,782
Proceeds from disposal of equipment	2,400	-
Purchase of intangible assets	-	(28,266)
Purchase of mortgages	-	(14,893,872)
Purchase of motor vehicle and equipment	(58,772)	(48,828)
Purchase of investment securities	(111,842,462)	(90,264,502)
<b>Net cash from/(used in) investing activities</b>	51,658,436	(24,242,647)
<b>Cash flows from financing activities</b>		
Proceeds from bond issues	30,000,000	86,184,700
Payment for bond issue costs	(118,748)	(444,573)
Dividends paid	(2,487,490)	(2,487,490)
Repayment of borrowings	(3,000,000)	(3,000,000)
Repayment of bonds	(95,903,300)	(86,184,700)
<b>Net cash used in financing activities</b>	(71,509,538)	(5,932,063)
<b>Decrease in cash and cash equivalents</b>	(20,030,821)	(27,360,303)
<b>Cash and cash equivalents at beginning of year</b>	28,261,958	55,622,261
<b>Cash and cash equivalents at end of year (note 5)</b>	8,231,137	28,261,958

The notes on pages 1 to 44 are an integral part of these financial statements.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 1 Incorporation and principal activity

The Governments of Anguilla, Antigua and Barbuda, The Commonwealth of Dominica, Grenada, Montserrat, St. Kitts–Nevis, St. Lucia and St. Vincent and the Grenadines signed an agreement on May 27, 1994, to establish the Eastern Caribbean Home Mortgage Bank (hereinafter referred to as “the Bank”).

The Bank was formally established on August 19, 1994, in accordance with Article 40 of the Eastern Caribbean Home Mortgage Bank Agreement, which was incorporated in the Eastern Caribbean Home Mortgage Bank Agreement Act, and subsequently passed in the member territories.

The principal activity of the Bank is to buy and sell mortgage loans on residential properties, in order to develop and maintain a secondary market in mortgages.

The registered office of the Bank is located at ECCB Agency Office, Monckton Street, St. George’s, Grenada.

## 2 Significant accounting policies

The principal accounting policies applied in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### a) Basis of preparation

The financial statements of the Bank have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC). The financial statements have been prepared under the historical cost convention.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank’s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 4.

### b) Changes in accounting policy

#### *New and revised standards that are effective for the financial year beginning April 1, 2014*

A number of new and revised standards are effective for the financial year beginning on or after April 1, 2014. Information on these new standards is presented below.

- *Amendments to IAS 32, ‘Offsetting Financial and Liabilities’*. This amendment clarifies the application of certain offsetting criteria in IAS 32, including the meaning of “currently has a legal enforceable right of set-off” and “that some gross settlement mechanisms may be considered equivalent to net settlement”. The amendments have been applied retrospectively, in accordance with their transitional provisions. As the Bank does not currently present any of its financial assets and financial liabilities on a net basis using the provisions of IAS 32, these amendments had no material effect on the financial statements for any period presented.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### b) Changes in accounting policy ...continued

#### *New and revised standards that are effective for the financial year beginning April 1, 2014*

- *Amendments to IAS 36 'Recoverable Amount Disclosures for Non-Financial Assets'*. This clarifies that disclosure of information about the recoverable amount of individual asset (including goodwill) or a cash-generating unit is required only when an impairment loss has been recognized or reversed during the reporting period. If the recoverable amount is determined based on the asset's or cash-generating unit's fair value less cost of disposal, additional disclosures on fair value measurement required under IFRS 13, 'Fair Value Measurement', such as but not limited to the fair value hierarchy, valuation technique used and key assumptions applied should be provided in the financial statements. This amendment did not result in additional disclosures in the financial statements since the recoverable amounts of the Bank's non-financial assets where impairment losses have been recognized were determined based on value-in-use which have been adequately disclosed in accordance with IAS 36.

#### *New standards issued but not effective for the financial year beginning April 1, 2014 and not early adopted*

At the date of authorisation of these financial statements, certain new standards, amendments and interpretations to existing standards have been published by the IASB but are not yet effective, and have not been adopted early by the Bank. Management anticipates that all relevant pronouncements will be adopted in the Bank's accounting policies for the first period beginning after the effective date of the pronouncement. Certain other new standards and interpretations have been issued but are not expected to have a material impact on the Bank's financial statements.

The IASB recently released IFRS 9, Financial Instruments (2014), representing the completion of its project to replace IAS 39, Financial Instruments: Recognition and Measurement. The new standard introduces extensive changes to IAS 39's guidance on the classification and measurement of financial assets and introduces a new 'expected credit loss' model for the impairment of financial assets. IFRS 9 also provides new guidance on the application of hedge accounting.

The Bank's management have yet to assess the impact of IFRS 9 on these financial statements. The new standard is required to be applied for annual reporting periods beginning on or after January 1, 2018.

There are no other IFRSs or International Financial Reporting Interpretations Committee interpretations that are not yet effective that would be expected to have a material impact on the Bank.



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### c) Cash and cash equivalents

Cash comprises cash on hand and demand and call deposits with banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

### d) Securities purchased under agreements to resell

Securities purchased under agreements to resell ('reverse repos') are recorded as loans and advances to other banks or customers, as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest method.

### e) Financial assets and liabilities

In accordance with IAS 39, all financial assets and liabilities – which include derivative financial instruments – are recognised in the statement of financial position and measured in accordance with their assigned category.

#### Financial assets

The Bank allocates its financial assets to the IAS 39 categories of loans and receivables and available-for-sale (AFS) financial asset. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

#### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than: (a) those that the Bank intends to sell immediately or in the short term, which are classified or held for trading and those that the entity upon initial recognition designates at fair value through profit or loss; (b) those that the Bank upon initial recognition designates as AFS; (c) those for which the holder may not recover substantially all of its initial investment, other than because of credit deterioration.

The Bank's loans and receivables include cash and cash equivalents, securities purchased under agreements to resell, investment securities, other receivables and mortgage loans portfolio.

#### (ii) AFS financial asset

AFS financial asset is intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

The Bank's AFS asset is separately presented in the statement of financial position.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies...*continued*

### e) Financial assets and liabilities ...*continued*

#### **Recognition and measurement**

Regular purchase and sales of financial assets are recognized on trade-date, being the date on which the Bank commits to purchase or sell the asset. Financial assets are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit and loss. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or have been transferred and the Bank has transferred substantially all risks and reward of ownership.

AFS financial asset is unquoted and carried at cost. Loans and receivables are subsequently carried at amortised cost using the effective interest method. However, interest calculated using the effective interest method is recognized in the statement of comprehensive income. Dividends on AFS equity instruments are recognized in the statement of comprehensive income when the entity's right to receive payment is established.

When securities classified as AFS are sold or impaired, the accumulated fair value adjustments recognized in equity are included in the statement of comprehensive income as 'gains and losses from investment securities'.

#### **Financial liabilities**

The Bank's financial liabilities are carried at amortised cost. Financial liabilities measured at amortised cost are borrowings, accrued expenses and other liabilities and dividends payable.

#### **Derecognition**

Financial assets are derecognised when the contractual rights to receive the cash flows from these assets have ceased to exist or the assets have been transferred and substantially all the risks and rewards of ownership of the assets are also transferred (that is, if substantially all the risks and rewards have not been transferred, the Bank tests control to ensure that continuing involvement on the basis of any retained powers of control does not prevent derecognition). Financial liabilities are derecognised when they have been redeemed or otherwise extinguished.

#### **Reclassification of financial assets**

The Bank may choose to reclassify financial assets that would meet the definition of loans and receivables out of the held-for-trading or AFS categories if the Bank has the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies...continued

### e) Financial assets and liabilities ...continued

#### Reclassification of financial assets ...continued

Reclassifications are made at fair value as of the reclassification date. Fair value becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before reclassification date are subsequently made. Effective interest rates for financial assets reclassified to loans and receivables and held-to-maturity categories are determined at the reclassification date. Further increases in estimates of cash flows adjust effective interest rates prospectively.

### f) Classes of financial instruments

The Bank classifies the financial instruments into classes that reflect the nature of information disclosed and take into account the characteristics of those financial instruments. The classification hierarchy can be seen in the table below.

Financial assets	Loans and receivables	Cash and cash equivalents	Bank accounts
		Securities purchased under agreements to resell	Government fixed rated bonds
		Receivables	Primary lenders
		Investment securities	Banks and Government fixed rated bonds and treasury bills
		Mortgage loans portfolio	Primary lenders
AFS financial asset	AFS investment	Unquoted	
Financial liabilities	Financial liabilities at amortised cost	Borrowings	Unquoted
		Accrued expenses and other liabilities	
		Dividends payable	

### g) Impairment of financial assets

The Bank assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### g) Impairment of financial assets ...continued

Evidence of impairment may include indications that a debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the statement of comprehensive income. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Bank may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the statement of comprehensive income.

### h) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

### i) Employee benefits

The Bank's pension scheme is a defined contribution plan. A defined contribution plan is a pension plan under which the Bank pays fixed contributions into a separate entity. The Bank has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

The Bank pays contributions to a privately administered pension insurance plan. The Bank has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

### j) Provisions

Provisions are recognised when the Bank has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies...continued

### j) Provisions ...continued

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligation may be small.

### k) Motor vehicles and equipment

Motor vehicles and equipment are stated at historical cost, less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

Furniture and fixtures	15%
Machinery and equipment	15%
Motor vehicles	20%
Computer equipment	33 1/3%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within 'Other income/(loss)' in the statement of comprehensive income.

### l) Impairment of non-financial assets

Non-financial assets that are subject to depreciation and amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies...continued

### m) Intangible assets

Intangible assets of the Bank pertain to computer software and website development. Acquired computer software and website development are capitalised on the basis of the costs incurred to acquire and bring to use the specific software and website. Subsequently, these intangible assets are measured at cost less accumulated amortisation and any accumulated impairment losses. These costs are amortised over their estimated useful life of three years. The amortisation period and the amortisation method used for the computer software and website development are reviewed at least at each financial year-end.

Computer software and website development are assessed for impairment whenever there is an indication that they may be impaired. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. Costs associated with maintaining computer software programmes and website development are recognised as an expense when incurred.

### n) Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the statement of comprehensive income over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent that there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

### o) Interest income and expense

Interest income and expense are recognised in the statement of comprehensive income for all instruments measured at amortised cost using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### o) Interest income and expense ...continued

The calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts. Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest to discount the future cash flows for the purpose of measuring the impairment loss.

### p) Dividends distribution

Dividends are recognised in equity in the period in which they are approved by the Board of Directors. Dividends for the year which are approved after the reporting date are disclosed as a subsequent event, if any.

### q) Expenses

Expenses are recognised in the statement of comprehensive income upon utilisation of the service or as incurred.

### r) Operating lease – Bank as a lessee

Where the Bank is a lessee, payments on the operating lease agreements are recognised as an expense on a straight-line basis over the lease term. Associated costs, such as maintenance and insurance, are expensed as incurred.

### s) Foreign currency translation

#### *Functional and presentation currency*

Items included in the financial statements are measured using the currency of the primary economic environment in which the Bank operates (the “functional currency”). The financial statements are presented in Eastern Caribbean dollars, which is the Bank’s functional and presentation currency.

#### *Transactions and balances*

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of comprehensive income.

Foreign currency gains and losses that relate to borrowings and cash and cash equivalents are presented in the statement of comprehensive income within ‘Other operating expenses’.

### t) Share capital

Share capital represents the nominal value of ordinary shares that have been issued.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### u) Reserves

The Bank maintains a special reserve account – Portfolio Risk Reserve. This reserve account was established to cover against general risk associated with the secondary mortgage market.

Each year, the Bank makes an allocation of 20% of profits after the appropriation for dividends.

### v) Retained earnings

Retained earnings include current and prior period results of operations as reported in the statement of comprehensive income, net of dividends.

### w) Earnings per share

Basic earnings per share are determined by dividing profit by the weighted average number of ordinary shares outstanding during the period after giving retroactive effect to stock dividend declared, stock split and reverse stock split during the period, if any.

Diluted earnings per share are computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of dilutive potential shares. Currently, the Bank does not have dilutive potential shares outstanding, hence, the diluted earnings per share is equal to the basic earnings per share.

## 3 Financial risk management

The Bank's aim is to achieve an appropriate balance between risk and return and minimize potential adverse effects on the Bank's financial performance. The Bank defines risk as the possibility of losses of profits, which may be caused by internal factors. Risk is inherent in the Bank's activities but it is managed through a process of ongoing identification, measurement and monitoring. This process of risk management is critical to the Bank's continuing profitability. The Bank is exposed to credit risk, market risk (including interest rate risk and foreign currency risk), liquidity risk and operational risk.



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### a) Enterprise risk management approach

The Bank continuously enhances its Enterprise Risk Management (ERM) approach towards the effective management of enterprise-wide risks. Key components of the ERM framework include:

- structure risk governance model incorporating Board and Senior Management oversight;
- sound debt-to-equity ratio and liquidity management process;
- comprehensive assessment of material risks;
- regular controls, reviews, monitoring and reporting; and
- independent reviews by internal/external auditors, credit rating agency and the relevant supervisory authorities domiciled in the ECCU.

The Board of Directors is ultimately responsible for identifying and controlling risks.

The Board of Directors is responsible for the overall risk management approach and for approving the risk strategies and principles. The Board of Directors is responsible for overseeing the Bank's risk management, including overseeing the management of credit risk, market risk, liquidity risk and operational risk.

The Board carries out its risk management oversight function by:

- reviewing and assessing the quality, integrity and effectiveness of the risk management systems;
- overseeing the development of policies and procedures designed to define, measure, identify and report on credit, market, liquidity and operational risk;
- establishing and communicating risk management controls throughout the Bank;
- ensuring that the Bank has implemented an effective ongoing process to identify risk, to measure its potential impact against a broad set of assumptions and then to activate what is necessary to pro-actively manage these risks, and to decide the Bank's appetite or tolerance for risks;
- reviewing management reports detailing the adequacy and overall effectiveness of risk management, its implementation by management reports on internal control and any recommendations and confirm that appropriate action has been taken;
- providing an independent and objective oversight and view of the information presented by management on corporate accountability and specifically associated risk; and,
- remaining informed on risk exposures and risk management activities through the submission of periodic reports from management.

### b) Risk measurement and reporting systems

Monitoring and controlling risks is primarily performed based on limits established by the Bank and reported in the Bank's policy statement. These limits reflect the business strategy and market environment of the Bank as well as the level of risk that the Bank is willing to accept.

Information compiled is examined in order to analyse, control and identify early risks by undertaking an annual review of the portfolios held by the Bank.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### c) Excessive risk concentration

The Bank reviews its mortgage concentration to prevent exposure in excess of twenty percent (20%) of total assets in any one (1) primary lender or group. The Bank manages its mortgage portfolio by focusing on maintaining a diversified portfolio and concentration percentages. Identified concentrations of credit risks are controlled and managed accordingly.

### d) Credit risk

The Bank takes on exposure to credit risk, which is the risk of financial loss to the Bank if a customer (Primary Lender) or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Bank's normal trading activity in mortgages. The amount of the Bank's exposure to credit risk is indicated by the carrying amount of its financial assets. Financial instruments which potentially expose the Bank to credit risk consist primarily of mortgage loans, securities purchased under agreements to resell and investment securities.

The table below shows the maximum exposure to credit risk for the components of the statement of financial position.

	<b>Gross Maximum Exposure 2015 \$</b>	<b>Gross Maximum Exposure 2014 \$</b>
<b>Credit risk exposure relating to on-balance sheet position</b>		
Cash and cash equivalents	<b>8,230,637</b>	28,261,338
Securities purchased under agreements to resell	<b>21,863,011</b>	20,974,227
Receivables	<b>40,011</b>	36,579
Investment securities	<b>148,561,920</b>	129,861,401
Mortgage loans portfolio	<b>78,759,018</b>	148,483,829
AFS investment	<b>100,000</b>	100,000
	<b>257,554,597</b>	327,717,374

The above table represents a worst case scenario of credit exposure to the Bank as at March 31, 2015 and 2014, without taking into account any collateral held or other enhancements attached. The exposure set out above is based on net carrying amounts as reported in the statement of financial position.

As shown above, 31% of the total maximum exposure is derived from the mortgage loans portfolio (2014: 45%) and 58% (2014: 40%) of the total maximum exposure represents investments securities.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### d) Credit risk exposure

Management is confident in its ability to continue to control and sustain minimal exposure of credit risk to the Bank resulting from both its mortgage loans portfolio and short-term marketable securities, based on the following:

- *Cash and cash equivalents, securities purchased under agreements to sell and investment securities*  
These are held with banks regulated by the Eastern Caribbean Central Bank (ECCB) and collateral is not required for such accounts as management regards the institutions as strong.
- *Mortgage loans portfolio*  
A due diligence assessment is undertaken before a pool of mortgages is purchased from the Primary Lender who has to meet the standard requirements of the Bank. Subsequently, annual onsite assessments are conducted to ensure that the quality standards of the loans are maintained.
- *AFS investment*  
Equity securities are held in a reputable securities exchange company in which the ECCB is the major shareholder.

There were no changes to the Bank's approach to managing credit risk during the year.

### e) Management of credit risk

The Bank enters into Sale and Administration Agreements with Primary Lending Institutions for the purchase of residential mortgages with recourse. The terms of the Agreement warrants that any default, loss or title deficiency occurring during the life of a mortgage loan will be remedied by the Primary Lending Institution and the Bank is protected against any resulting loss. As a result of the recourse provision, management believes that no provision is required.

The Bank manages and controls credit risk by limiting concentration exposure to any one Organisation of Eastern Caribbean States (OECS) member state or primary lending institution (for mortgages). It places limits on the amount of risk it is willing to accept for individual counterparties and for geographical and industry concentrations by monitoring exposures in relation to such limits.

The Bank monitors concentration of credit risk by geographic location and by primary lending institutions. The Bank's credit exposure for mortgage loans at their carrying amounts, categorised by individual Eastern Caribbean Currency Union (ECCU) territory is disclosed in Note 9.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management...continued

### e) Management of credit risk...continued

The table below breaks down the Bank's main credit exposure at the carrying amounts, categorized by geographical regions as of March 31, 2015 with comparatives for 2014. In this table, the Bank has allocated exposure to regions based on the country of domicile of the counterparties.

	St. Kitts and Nevis \$	Other ECCU Member States \$	Barbados \$	Total \$
Cash and cash equivalents	8,230,637	–	–	8,230,637
Securities purchased under agreements to resell	–	21,863,011	–	21,863,011
Other receivables	40,011	–	–	40,011
Investment securities	7,000,000	141,124,420	437,500	148,561,920
Mortgage loans portfolio	8,451,546	70,307,472	–	78,759,018
AFS investment	100,000	–	–	100,000
<b>As of March 31, 2015</b>	<b>23,822,194</b>	<b>233,294,903</b>	<b>437,500</b>	<b>257,554,597</b>
Cash and cash equivalents	28,261,338	–	–	28,261,338
Securities purchased under agreements to resell	–	20,974,227	–	20,974,227
Other receivables	36,579	–	–	36,579
Investment securities	76,935,616	51,688,285	1,237,500	129,861,401
Mortgage loans portfolio	10,243,711	138,240,118	–	148,483,829
AFS investment	100,000	–	–	100,000
<b>As of March 31, 2014</b>	<b>115,577,243</b>	<b>210,902,631</b>	<b>1,237,500</b>	<b>327,717,374</b>

Economic sector concentrations within the mortgage loans portfolio were as follows:

	2015 \$	2015 %	2014 \$	2014 %
Commercial banks	55,580,428	71	115,994,548	78
Credit unions	4,117,020	5	10,559,405	7
Building society	10,610,024	13	11,686,165	8
Development bank	8,451,546	11	10,243,711	7
	<b>78,759,018</b>	<b>100</b>	148,483,829	100

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### f) Market risk

Market risk is the risk that changes in market prices, such as interest rate, equity prices, foreign exchange rates and credit spreads (not relating to the obligor's/issuer's credit standing) will affect the Bank's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising returns.

The Bank manages interest rate risk by monitoring interest rates daily, and ensuring that the maturity profile of its financial assets is matched by that of its financial liabilities to the extent practicable, given the nature of the business. The directors and management believe that the Bank has limited exposure for foreign currency risk as its foreign current assets and liabilities are denominated in United States Dollars, which is fixed to Eastern Caribbean Dollars at the rate of \$2.70. The Bank has no significant exposure to equity price risk as it has no financial assets which are to be realized by trading in the securities market.

### i) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. It arises when there is a mismatch between interest-earning assets and interest-bearing liabilities which are subject to interest rate adjustment within a specified period. It can be reflected as a loss of future net interest income and/or a loss of current market values.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### f) Market risk

#### i) Interest rate risk ...continued

The following table summarises the carrying amounts of assets and liabilities to arrive at the Bank's interest rate gap based on the earlier of contractual repricing and maturity dates.

	Within 3 months \$	3 to 12 months \$	1 to 5 years \$	Over 5 years \$	Non- interest bearing \$	Total \$
<b>As at 31 March 2015</b>						
<b>Financial assets:</b>						
Cash and cash equivalents	8,230,637	–	–	–	500	8,231,137
Securities purchased under agreements to resell	–	21,863,011	–	–	–	21,863,011
Receivables	–	–	–	–	40,011	40,011
Investment securities	22,456,816	43,463,399	78,944,979	437,500	3,259,226	148,561,920
Mortgage loans portfolio	2,864,165	8,247,537	37,246,644	30,283,336	117,336	78,759,018
AFS investment	–	–	–	–	100,000	100,000
<b>Total financial assets</b>	<b>33,551,618</b>	<b>73,573,947</b>	<b>116,191,623</b>	<b>30,720,836</b>	<b>3,517,073</b>	<b>257,555,097</b>
<b>Financial liabilities:</b>						
Borrowings	750,000	89,887,000	108,459,700	–	820,495	199,917,195
Accrued expenses and other liabilities	–	–	–	–	273,067	273,067
<b>Total financial liabilities</b>	<b>750,000</b>	<b>89,887,000</b>	<b>108,459,700</b>	<b>–</b>	<b>1,093,562</b>	<b>200,190,262</b>
<b>Interest sensitivity gap</b>	<b>32,801,618</b>	<b>(16,313,053)</b>	<b>7,731,923</b>	<b>30,720,836</b>	<b>2,423,511</b>	<b>57,364,835</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### f) Market risk ...continued

#### i) Interest rate risk ...continued

	Within 3 months \$	3 to 12 months \$	1 to 5 years \$	Over 5 years \$	Non- interest bearing \$	Total \$
<b>As at 31 March 2014</b>						
<b>Financial assets:</b>						
Cash and cash equivalents	28,261,338	–	–	–	620	28,261,958
Securities purchased under agreements to resell	–	10,000,000	10,947,397	–	26,830	20,974,227
Receivables	–	–	–	–	36,579	36,579
Investment securities	15,000,000	90,567,206	21,000,000	–	3,294,195	129,861,401
Mortgage loans portfolio	2,032,169	5,970,443	27,904,668	112,140,682	435,867	148,483,829
AFS investment	–	–	–	–	100,000	100,000
<b>Total financial assets</b>	<b>45,293,507</b>	<b>106,537,649</b>	<b>59,852,065</b>	<b>112,140,682</b>	<b>3,894,091</b>	<b>327,717,994</b>
<b>Financial liabilities:</b>						
Borrowings	12,050,000	86,853,300	169,096,700	–	1,304,595	269,304,595
Accrued expenses and other liabilities	–	–	–	–	1,259,197	1,259,197
Dividends payable	–	–	–	–	600,000	600,000
<b>Total financial liabilities</b>	<b>12,050,000</b>	<b>86,853,300</b>	<b>169,096,700</b>	<b>–</b>	<b>3,163,792</b>	<b>271,163,792</b>
<b>Interest Sensitivity Gap</b>	<b>33,244,127</b>	<b>19,684,349</b>	<b>(109,244,635)</b>	<b>112,140,682</b>	<b>729,679</b>	<b>56,554,202</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management...continued

### f) Market risk ...continued

#### ii) Foreign currency risk

Foreign currency risk is the risk that the market value of, or the cash flow from, financial instruments will vary because of exchange rate fluctuations. The Bank incurs currency risk on transactions that are denominated in a currency other than the functional currency, the EC Dollar. The main currency giving rise to this risk is the US Dollar. The EC Dollar is fixed to the US Dollar at the rate of 2.70.

The following table summarises the Bank's exposure to foreign currency risk as of March 31, 2015 and 2014. Included in the table are the Bank's financial instruments at carrying amounts, categorised by currency.

	Eastern Caribbean Dollar \$	United States Dollar \$	Total \$
<b>At March 31, 2015</b>			
<b>Financial assets</b>			
Cash and cash equivalents	7,622,203	608,934	8,231,137
Securities purchased under agreement to resell	21,863,011	–	21,863,011
Receivables	40,011	–	40,011
Investment securities	148,561,920	–	148,561,920
Mortgage loans portfolio	75,965,578	2,793,440	78,759,018
AFS investment	100,000	–	100,000
	<u>254,152,723</u>	<u>3,402,374</u>	<u>257,555,097</u>
<b>Financial liabilities</b>			
Borrowings	184,890,520	15,026,675	199,917,195
Accrued expenses and other liabilities	273,067	–	273,067
	<u>185,163,587</u>	<u>15,026,675</u>	<u>200,190,262</u>
<b>Net statement of financial position</b>	<u>68,989,136</u>	<u>(11,624,301)</u>	<u>57,364,835</u>



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### f) Market risk ...continued

#### ii) Foreign currency risk ...continued

	Eastern Caribbean Dollar \$	United States Dollar \$	Total \$
<b>At March 31, 2014</b>			
<b>Financial assets</b>			
Cash and cash equivalents	27,063,657	1,198,301	28,261,958
Securities purchased under agreement to resell	20,974,227	–	20,974,227
Receivables	36,579	–	36,579
Investment securities	129,861,401	–	129,861,401
Mortgage loans portfolio	127,646,690	20,837,139	148,483,829
AFS investment	100,000	–	100,000
	<u>305,682,554</u>	<u>22,035,440</u>	<u>327,717,994</u>
<b>Financial liabilities</b>			
Borrowings	251,263,990	18,040,605	269,304,595
Accrued expenses and other liabilities	1,259,197	–	1,259,197
Dividends payable	600,000	–	600,000
	<u>253,123,187</u>	<u>18,040,605</u>	<u>271,163,792</u>
<b>Net statement of financial position</b>	<u>52,559,367</u>	<u>3,994,835</u>	<u>56,554,202</u>

### g) Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at, or close to, its fair value. Prudent liquidity risk management requires the Bank to maintain sufficient cash and marketable securities, monitoring future cash flows and liquidity on a daily basis and have funding available through an adequate amount of committed facilities.

Due to the dynamic nature of the underlying businesses, the management of the Bank ensures that sufficient funds are held in short-term marketable instruments to meet its liabilities and disbursement commitments when due, without incurring unacceptable losses or risk damage to the Bank's reputation.

The daily liquidity position is monitored by reports covering the position of the Bank. The key measure used by the Bank for managing liquidity risk is the ratio of net liquid assets to cash available for disbursements. For this purpose, net liquid assets are considered as including cash and cash equivalents, resale agreements and short term marketable securities, less loan and bond commitments to borrowers within the coming year.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ... continued

### Maturities analysis of assets and liabilities

The following table presents the contractual maturities of financial assets and liabilities, on the basis of their earliest possible contractual maturity.

	Within 3 Months \$	3 to 12 months \$	1 to 5 years \$	Over 5 Years \$	Total \$
<b>As at March 31, 2015</b>					
<b>Assets:</b>					
Cash and cash equivalents	8,231,137	—	—	—	8,231,137
Securities purchased under agreements to resell	—	21,863,011	—	—	21,863,011
Other receivables	40,011	—	—	—	40,011
Investment securities	24,903,649	43,498,745	79,722,026	437,500	148,561,920
Mortgage loans portfolio	2,981,501	8,247,537	37,246,644	30,283,336	78,759,018
AFS investment	100,000	—	—	—	100,000
<b>Total assets</b>	<b>36,256,298</b>	<b>73,609,293</b>	<b>116,968,670</b>	<b>30,720,836</b>	<b>257,555,097</b>
<b>Liabilities:</b>					
Borrowings	1,570,495	89,887,000	108,459,700	—	199,917,195
Accrued expenses and other liabilities	273,067	—	—	—	273,067
	<b>1,843,562</b>	<b>89,887,000</b>	<b>108,459,700</b>	<b>—</b>	<b>200,190,262</b>
<b>Net liquidity gap</b>	<b>34,412,736</b>	<b>(16,277,707)</b>	<b>8,508,970</b>	<b>30,720,836</b>	<b>57,364,835</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### Maturities analysis of assets and liabilities ...continued

	Within 3 Months \$	3 to 12 months \$	1 to 5 years \$	Over 5 years \$	Total \$
<b>As at March 31, 2014</b>					
<b>Assets:</b>					
Cash and cash equivalents	28,261,958	–	–	–	28,261,958
Securities purchased under agreements to resell	–	10,012,808	10,961,419	–	20,974,227
Other receivables	36,579	–	–	–	36,579
Investment securities	16,433,528	92,382,805	21,045,068	–	129,861,401
Mortgage loans portfolio	2,468,036	5,970,443	27,904,668	112,140,682	148,483,829
AFS investment	–	–	–	100,000	100,000
<b>Total assets</b>	<b>47,200,101</b>	<b>108,366,056</b>	<b>59,911,155</b>	<b>112,240,682</b>	<b>327,717,994</b>
<b>Liabilities:</b>					
Borrowings	11,735,319	88,472,576	169,096,700	–	269,304,595
Other liabilities and accrued expenses	1,259,197	–	–	–	1,259,197
Dividends payable	–	600,000	–	–	600,000
<b>Total liabilities</b>	<b>12,994,516</b>	<b>89,072,576</b>	<b>169,096,700</b>	<b>–</b>	<b>271,163,792</b>
<b>Net liquidity gap</b>	<b>34,205,585</b>	<b>19,293,480</b>	<b>(109,185,545)</b>	<b>112,240,682</b>	<b>56,554,202</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management approach ... *continued*

### h) Operational risk

The growing sophistication of the banking industry has made the Bank's operational risk profile more complex. Operational risk is inherent to all business activities and is the potential for financial or reputational loss arising from inadequate or failed internal controls, operational processes or the systems that support them. It includes errors, omissions, disasters and deliberate acts such as fraud. The Bank recognizes that such risks can never be entirely eliminated and manages the risk through a combination of systems and procedures to monitor and document transactions.

The Bank's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Bank's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity. Independent checks on operational risk issues are also undertaken by the internal audit function.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to the Board of Directors. This responsibility is supported by the development of overall Bank standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorisation of transactions;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessment of operational risk faced and the adequacy of controls and procedures to address the risks identified;
- requirements for the reporting of operational losses and proposed remedial action;
- development of contingency plans;
- training and professional development;
- ethical and business standards; and
- risk mitigation, including insurance when this is effective.

### i) Capital management

The Bank's objectives when managing capital are to safeguard the Bank's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ... continued

### i) Capital management...continued

The Bank monitors capital on the basis of the gearing ratio. This ratio is calculated as total long-term debt divided by total capital. Total long-term debts are calculated as total bonds in issue plus the Caribbean Development Bank long-term loan (as shown in the statement of financial position as "Borrowings"). Total capital is calculated as 'equity' as shown in the statement of financial position.

During 2015, the Bank's strategy, which was unchanged from 2014, was to maintain the gearing ratio within 8:1 and an AA- credit rating. The AA- credit rating has been maintained throughout the period. The gearing ratios as at March 31, 2015 and 2014 were as follows:

	<b>2015</b>	<b>2014</b>
	<b>\$</b>	<b>\$</b>
Total Debt	<b>199,917,195</b>	269,304,595
Total Equity	<b>57,624,580</b>	56,853,251
Debt to Equity ratio	<b>3.47</b>	4.74

There were no changes to the Bank's approach to capital management during the year.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### i) Fair value estimation

The table below summarises the carrying and fair values of the Bank's financial assets and liabilities.

	Carrying value		Fair value	
	2015 \$	2014 \$	2015 \$	2014 \$
Cash and cash equivalents	<b>8,231,137</b>	28,261,958	<b>8,231,137</b>	28,261,958
Securities purchased under agreements to resell	<b>21,863,011</b>	20,974,227	<b>21,863,011</b>	20,974,227
Receivables	<b>40,011</b>	36,579	<b>40,011</b>	36,579
Investment securities	<b>148,561,920</b>	129,861,401	<b>148,561,920</b>	129,861,401
Mortgage loans portfolio	<b>78,759,018</b>	148,483,829	<b>78,759,018</b>	148,483,829
AFS investment	<b>100,000</b>	100,000	<b>100,000</b>	100,000
	<b>257,555,097</b>	327,717,994	<b>257,555,097</b>	327,717,994
Borrowings	<b>199,917,195</b>	269,304,595	<b>199,917,195</b>	269,304,595
Accrued expenses and other liabilities	<b>273,067</b>	1,259,197	<b>273,067</b>	1,259,197
Dividends payable	–	600,000	–	600,000
	<b>200,190,262</b>	271,163,792	<b>200,190,262</b>	271,163,792

Fair value amounts represent estimates of the consideration that would currently be agreed upon between knowledgeable, willing parties who are under no compulsion to act and is best evidenced by a quoted market value, if one exists. Accordingly, fair values are equal to their carrying values due to their short-term nature.

Mortgage loans portfolio represents residential mortgages and outstanding balances are carried based on its principal and interests. The fair values of mortgages are equal to their carrying values.

The Bank's AFS investment is not actively traded in an organised financial market, and fair value is determined at cost.

Accordingly estimates contained herein are not necessarily indicative of the amounts that the Bank could realise in a current market exchange. The use of different assumptions and/or estimation methodologies may have a material effect on the estimated fair values. Management is not aware of any factors that would significantly affect the estimated fair value amounts.

Financial instruments where carrying value is equal to fair value due to their short-term maturity, the carrying value of financial instruments are equal to their fair values. These include cash and cash equivalents, receivables, accrued expenses and other liabilities and dividends payable.

The fair values of the floating rate debt securities in issue is based on quoted market prices where available and where not available is based on a current yield curve appropriate for the remaining term to maturity.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 4 Critical accounting estimates and judgements

The Bank's financial statements and its financial results are influenced by accounting policies, assumptions, estimates and management judgement, which necessarily have to be made in the course of preparation of the financial statements. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Bank makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the actual results. The estimates that have a significant risk of causing material adjustments to the carrying amounts of assets within the next financial year are discussed below.

### *(a) Impairment losses on investment securities*

The Bank reviews its investment securities to assess impairment on a regular and periodic basis. In determining whether an impairment loss should be recorded, the Bank makes judgments as to whether there is any observable data indicating an impairment trigger followed by a measurable decrease in the estimated future cash flows from investment securities. Such observable data may indicate that there has been an adverse change in the payment ability and financial condition of the counterparty. Management use experience judgment and estimates based on objective evidence of impairment when assessing future cash flows. There were no impairment losses on investment securities as at March 31, 2015 (2014: Nil).

### *(b) Impairment losses on mortgage loans portfolio*

The Bank reviews its mortgage loans portfolio to assess impairment on a periodic basis. In determining whether an impairment loss should be recorded in the statement of comprehensive income, the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of mortgage loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers, or local economic conditions that correlate with defaults on assets in the Bank.

Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience. There was no provision recorded as at March 31, 2015 (2014: Nil).

### *(c) Impairment loss on AFS financial asset*

The Bank follows the guidelines of IAS 39 to determine when an AFS financial asset is impaired. This determination requires significant judgement. In making this judgement, the Bank evaluates, among other factors, the duration and extent to which the fair value of an investment is less than its cost; and the financial health of and short-term business outlook for the investee, including factors such as industry and sector performance, changes in technology and operational and financing cash flows. To the extent that the actual results regarding impairment may differ from management's estimate. There was no provision recorded as at March 31, 2015 (2014: Nil).

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 4 Critical accounting estimates and judgements ...continued

### (d) Useful lives of motor vehicles and equipment

The Bank estimates the useful lives of motor vehicles and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of motor vehicles and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. Based on management's assessment as at March 31, 2015, there is no change in estimated useful lives of property and equipment during the year. Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

### (e) Impairment of Non-financial assets

The Bank's policy on estimating the impairment of non-financial assets is discussed in Note 2. Though management believes that the assumptions used in the estimation of fair values reflected in the financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

## 5 Cash and cash equivalents

	2015 \$	2014 \$
Cash on hand	500	620
Balances with commercial banks	<u>8,230,637</u>	<u>28,261,338</u>
	<u>8,231,137</u>	<u>28,261,958</u>

Balances with commercial banks earned interest at rates ranging from 0 % to 0.1% (2014: 0 % to 2.5%) during the year.



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 6 Securities purchased under agreements to resell

Securities purchased under agreements to resell held with First Citizens Investment Services Ltd.

	2015 \$	2014 \$
2-year reverse repurchase agreement maturing on March 21, 2016, interest rate of 4.25% (2014: 4.25%)	10,947,397	10,947,397
1-year reverse repurchase agreement maturing on March 25, 2016, interest rate of 3.50% (2014: 4.25%)	10,427,329	10,000,000
	<u>21,374,726</u>	<u>20,947,397</u>
Interest receivable	488,285	26,830
	<u>21,863,011</u>	<u>20,974,227</u>
	2015 \$	2014 \$
Current	21,863,011	10,012,808
Non-current	–	10,961,419
	<u>21,863,011</u>	<u>20,974,227</u>

These repurchase agreement securities are collateralized by bonds issued by the Government of St. Lucia in the amount of \$10,705,243 bearing interest at a rate of 4.25% and \$10,417,491 (USD\$3,858,330) bearing interest at a rate of 3.50% (2014: \$10,705,243 and \$9,990,564) respectively.

## 7 Receivables and prepayments

	2015 \$	2014 \$
Receivables	40,011	36,579
Prepayments	25,484	24,397
	<u>65,495</u>	<u>60,976</u>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 8 Investment securities

	2015	2014
	\$	\$
<b>Loans and receivables</b>		
<b>Term deposits</b>		
CLICO International Life Insurance Limited	4,200,000	5,000,000
Provision for impairment – CLICO	<u>(3,762,500)</u>	<u>(3,762,500)</u>
	<u>437,500</u>	<u>1,237,500</u>
Two year fixed deposit at The Bank of St. Lucia Limited maturing on March 23, 2018 bearing interest at a rate of 3.0% (2014: 4.25%)	11,945,125	20,950,000
One year fixed deposit at Eastern Amalgamated Bank Limited maturing on June 5, 2015 bearing interest at a rate of 3.75%	15,000,000	–
Two year fixed deposit at Grenada Co-operative Bank Limited maturing on March 2, 2016 bearing interest at a rate of 4.5% (2014: 4.5%)	11,000,000	11,000,000
Two (2) three year fixed deposits at Grenada Public Service Co-operative Credit Union maturing on June 5, 2018 bearing interest at a rate of 4.25%	10,000,000	–
Two year fixed deposit at Eastern Amalgamated Bank Limited maturing on March 28, 2016 bearing interest at a rate of 4.0% (2014: 4.0%)	10,000,000	10,000,000
One year fixed deposit at St. Kitts-Nevis-Anguilla National Bank Limited maturing on August 6, 2015 bearing interest at a rate of 3.0%	7,000,000	–
One year fixed deposit at The Bank of St. Vincent & the Grenadines Limited maturing on January 31, 2016 bearing interest at a rate of 3.75% (2014: 4.5%)	6,336,861	6,063,982
One year fixed deposit at ABI Bank Limited maturing on March 4, 2016 bearing interest at a rate of 3.5% (2014: 3.5%)	5,126,553	3,553,224
One year fixed deposit at The Bank of St. Lucia Limited maturing on March 23, 2017 bearing interest at a rate of 3.00%	5,000,000	–

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 8 Investment securities ...continued

	2015	2014
	\$	\$
<b>Loans and receivables ...continued</b>		
<b>Term deposits ...continued</b>		
Five year fixed deposit at National Bank of Dominica Limited maturing on August 11, 2019 bearing interest at a rate of 4.5%	5,000,000	—
Three year fixed deposit at Capita Finance Services maturing on March 2, 2018 bearing interest at a rate of 4.25%	5,000,000	—
Two year fixed deposit at St. Vincent & the Grenadines Teachers Co-operative Credit Union maturing on August 7, 2016 bearing interest at a rate of 4.0%	4,999,990	—
Two (2) one year fixed deposits at Financial Investment and Consultancy Services (FICS) Limited maturing on August 6, 2016 bearing interest at a rate of 5.0%	3,999,965	—
One year fixed deposit at Communal Co-operative Credit Union maturing on October 9, 2015 bearing interest at a rate of 4.0%	2,000,000	—
Two year fixed deposit at Financial Investment and Consultancy Services (FICS) Limited maturing on October 9, 2016 bearing interest at a rate of 5.0%	1,999,985	—
Three year fixed deposit at Marigot Co-operative Credit Union maturing on March 31, 2018 bearing interest at a rate of 4.0%	1,000,000	—
Two (2) 1-year fixed deposits at St. Kitts-Nevis-Anguilla National Bank Limited matured on July 26, 2014 bearing interest at a rate of 4.25%	—	60,000,000
Six month fixed deposit at St. Kitts-Nevis-Anguilla National Bank Limited matured on April 24, 2014 bearing interest at a rate of 3.0%	—	15,000,000
	<b>105,408,479</b>	<b>126,567,206</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 8 Investment securities ...continued

	2015 \$	2014 \$
<b>Government bonds</b>		
Government of St. Vincent and the Grenadines Maturing on October 7, 2019 bearing interest at a rate of 6.00%	10,000,000	—
Government of St. Lucia Maturing on October 14, 2019 bearing interest at a rate of 5.50%	10,000,000	—
Government of the Commonwealth of Dominica Maturing on October 28, 2019 bearing interest at a rate of 5.00%	10,000,000	—
Maturing on October 28, 2019 bearing interest at a rate of 7.00%	2,000,000	—
	<hr/> 32,000,000	<hr/> —
<b>Treasury bills</b>		
Government of St. Vincent and the Grenadines Maturing on June 30, 2015 bearing interest at a rate of 2.30%	2,986,697	—
Maturing on June 4, 2015 bearing interest at a rate of 4.00%	1,485,041	—
Government of the Commonwealth of Dominica Maturing on June 26, 2015 bearing interest at a rate of 1.995%	2,985,078	—
	<hr/> 7,456,816	<hr/> —
<b>Total</b>	145,302,795	127,804,706
Interest receivable	3,484,125	2,281,695
Less provision for impairment – CLICO	(225,000)	(225,000)
<b>Total investment securities</b>	<hr/> 148,561,920	<hr/> 129,861,401
Current	68,402,394	108,816,333
Non-current	80,159,526	21,045,068
	<hr/> 148,561,920	<hr/> 129,861,401

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 8 Investment securities ...continued

The movement of the investment securities is shown below:

	2015	2014
	\$	\$
Opening principal balance	127,804,706	51,484,075
Additions	111,842,462	90,264,502
Disposals	(94,000,000)	(14,893,872)
Reclassifications/transfers	(344,373)	950,001
	<hr/>	<hr/>
Ending principal balance	145,302,795	127,804,706
	<hr/>	<hr/>
Opening interest receivable	2,281,695	1,874,256
Interest earned	6,228,204	5,064,364
Interest received/collected	(4,570,147)	(3,706,924)
Reclassifications/transfers	(455,627)	(950,001)
	<hr/>	<hr/>
Ending interest receivable	3,484,125	2,281,695
	<hr/>	<hr/>

### Term deposits held with CLICO International Life Insurance Limited

The Bank holds an Executive Flexible Premium Annuity (EFPA) with CLICO International Life Insurance Limited (CLICO Barbados), a member of the CL Financial Group. The EFPA matured in October 2009. During the 2011 financial year, the Bank was informed that CLICO had been placed under judicial management. On July 28, 2011 the Judicial Manager submitted its final report to the High Court in Barbados setting out its findings and recommendations. As at March 31, 2014, the Bank's management have adopted a prudent approach to this matter and have established an impairment provision of 90% (2014: 75%) of the deposit balance and 100% (2014: 100%) of the accrued interest.

CLICO Barbados is a shareholder of the Bank. As the Bank has been unable to recoup the balance due for the term deposit held from CLICO, the Bank did not pay CLICO yearly dividends of \$200,000 relating to 2015, 2014, 2013 and 2012 totaling \$800,000 as of March 31, 2015. The dividends payable has been offset with the investment receivable in 2015.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

(expressed in Eastern Caribbean dollars)

## 9 Mortgage loans portfolio

	2015	2014
	\$	\$
Commercial banks	55,536,842	115,709,671
Building society	10,610,024	11,686,165
Development bank	8,377,796	10,243,710
Credit unions	4,117,020	10,559,406
	<hr/>	<hr/>
	78,641,682	148,198,952
Interest receivable	117,336	284,877
	<hr/>	<hr/>
	78,759,018	148,483,829

### Territory Analysis

	2015	2014
	\$	\$
St. Vincent and the Grenadines	38,511,204	43,499,637
Antigua and Barbuda	20,623,784	22,760,261
Anguilla	11,128,898	32,849,391
St. Kitts and Nevis	8,377,796	10,243,711
Grenada	–	5,214,151
St. Lucia	–	33,631,801
	<hr/>	<hr/>
	78,641,682	148,198,952

	2015	2014
	\$	\$
<b>Movement in the balance is as follows:</b>		
Balance at beginning of the year – principal	148,198,952	199,404,029
Add: Loans purchased	–	14,893,872
Less: Principal repayments	(6,095,349)	(9,322,782)
Mortgages that were repurchased and replaced	(8,544,768)	(31,401,127)
Mortgages pools repurchased	(54,917,153)	(25,375,040)
	<hr/>	<hr/>
Balance at the end of the year – principal	78,641,682	148,198,952
Interest receivable	117,336	284,877
	<hr/>	<hr/>
	78,759,018	148,483,829

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 9 Mortgage loans portfolio...continued

### Terms and Conditions of Purchased Mortgages

#### a) Purchase of Mortgages

The Bank enters into Sale and Administration Agreements with Primary Lending Institutions in the Organisation of Eastern Caribbean States (OECS) territories for the purchase of mortgages. Mortgages are purchased at the outstanding principal on the settlement date.

#### b) Recourse to Primary Lending Institutions

Under the terms of the Sale and Administration Agreement, the Administrator (Primary Lending Institution) warrants that any default, loss or title deficiency occurring during the life of the loans secured by the Purchased Mortgages will be remedied.

#### c) Administration Fees

The Primary Lending Institutions are responsible for administering the mortgages on behalf of the Bank at an agreed fee on the aggregate principal amount, excluding any accrued interest, penalties or bonuses, outstanding at the beginning of the month in reference.

#### d) Rates of Interest

Rates of interest earned vary from 7% to 11% (2014: 7% to 11%).

## 10 Available-for-sale investment

	2015	2014
	\$	\$
Eastern Caribbean Securities Exchange (ECSE) 10,000 Class C shares of \$10 each – unquoted carried at cost	100,000	100,000

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

(expressed in Eastern Caribbean dollars)

## 11 Motor vehicles and equipment

	Motor vehicles \$	Computer equipment \$	Furniture and fixtures \$	Machinery and equipment \$	Total \$
<b>Year ended March 31, 2014</b>					
Opening net book value	213,935	21,436	2,353	47,690	285,414
Additions	–	40,031	–	8,797	48,828
Disposal	–	–	–	(1,350)	(1,350)
Written off of accumulated depreciation	–	–	–	717	717
Depreciation charge	(50,571)	(22,451)	(486)	(10,574)	(84,082)
<b>Closing net book value</b>	<b>163,364</b>	<b>39,016</b>	<b>1,867</b>	<b>45,280</b>	<b>249,527</b>
<b>At March 31, 2014</b>					
Cost	290,000	129,856	5,744	71,965	497,565
Accumulated depreciation	(126,636)	(90,840)	(3,877)	(26,685)	(248,038)
<b>Net book value</b>	<b>163,364</b>	<b>39,016</b>	<b>1,867</b>	<b>45,280</b>	<b>249,527</b>
<b>Year ended March 31, 2015</b>					
Opening net book value	163,364	39,016	1,867	45,280	249,527
Additions	–	58,772	–	–	58,772
Depreciation charge	(50,572)	(28,275)	(486)	(10,408)	(89,741)
<b>Closing net book value</b>	<b>112,792</b>	<b>69,513</b>	<b>1,381</b>	<b>34,872</b>	<b>218,558</b>
<b>At March 31, 2015</b>					
Cost	290,000	188,628	5,744	71,965	556,337
Accumulated depreciation	(177,208)	(119,115)	(4,363)	(37,093)	(337,779)
<b>Net book value</b>	<b>112,792</b>	<b>69,513</b>	<b>1,381</b>	<b>34,872</b>	<b>218,558</b>



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 12 Intangible assets

	Computer software \$	Website development \$	Total \$
<b>Year ended March 31, 2014</b>			
Opening net book value	–	–	–
Additions	14,761	13,505	28,266
Amortisation charge	(1,640)	(1,501)	(3,141)
<b>Closing net book value</b>	<b>13,121</b>	<b>12,004</b>	<b>25,125</b>
<b>At March 31, 2014</b>			
Cost	14,761	13,505	28,266
Accumulated Amortisation	(1,640)	(1,501)	(3,141)
<b>Net book value</b>	<b>13,121</b>	<b>12,004</b>	<b>25,125</b>
<b>Year ended March 31, 2015</b>			
Opening net book value	13,121	12,004	25,125
Amortisation charge	(4,920)	(4,502)	(9,422)
<b>Closing net book value</b>	<b>8,201</b>	<b>7,502</b>	<b>15,703</b>
<b>At March 31, 2015</b>			
Cost	14,761	13,505	28,266
Accumulated amortisation	(6,560)	(6,003)	(12,563)
<b>Net book value</b>	<b>8,201</b>	<b>7,502</b>	<b>15,703</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 13 Borrowings

	2015 \$	2014 \$
<b>Bonds in issue</b>		
Balance at the beginning of the year	250,000,000	250,000,000
Add: Issues during the year	30,000,000	86,184,700
Less: Redemptions during the year	(95,903,300)	(86,184,700)
	<u>184,096,700</u>	<u>250,000,000</u>
Less: unamortised bond issue costs	(303,027)	(550,730)
	<u>183,793,673</u>	<u>249,449,270</u>
<b>Other borrowed funds</b>		
Caribbean Development Bank (CDB) Loan	15,000,000	18,000,000
Less: unamortised transaction costs	(119,575)	(143,895)
	<u>14,880,425</u>	<u>17,856,105</u>
	<u>198,674,098</u>	<u>267,305,375</u>
Interest payable	1,243,097	1,999,220
	<u>1,243,097</u>	<u>1,999,220</u>
<b>Total</b>	<u>199,917,195</u>	<u>269,304,595</u>

	2015 \$	2014 \$
<b>Bonds in issue</b>		
Current	88,733,847	95,903,300
Non-current	96,459,700	155,911,420
	<u>185,193,547</u>	<u>251,814,720</u>
Less: unamortised bond issue costs	(303,027)	(550,730)
	<u>184,890,520</u>	<u>251,263,990</u>
<b>Other borrowed funds</b>		
Current	3,146,250	3,184,500
Non-current	12,000,000	15,000,000
	<u>15,146,250</u>	<u>18,184,500</u>
Less unamortised transaction costs	(119,575)	(143,895)
	<u>15,026,675</u>	<u>18,040,605</u>
<b>Total</b>	<u>199,917,195</u>	<u>269,304,595</u>

# Eastern Caribbean Home Mortgage Bank

## Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

### 13 Borrowings ...continued

	2015	2014
	\$	\$
<b>Bonds in issue</b>		
3-year bond maturing on July 1, 2016 bearing interest at a rate of 3.75%	<b>31,200,000</b>	31,200,000
2-year bond maturing on July 2, 2015 bearing interest at a rate of 3.749%	<b>30,000,000</b>	30,000,000
1-year bond maturing on July 2, 2015 bearing interest at a rate of 2.75%	<b>30,000,000</b>	–
4-year bond maturing on January 30, 2016 bearing interest at a rate of 4%	<b>27,637,000</b>	27,637,000
3-year bond maturing on March 26, 2017 bearing interest at a rate of 4%	<b>24,984,700</b>	24,984,700
4-year bond maturing on January 30, 2017 bearing interest at a rate of 3.75%	<b>21,505,000</b>	21,505,000
4-year bond maturing on September 28, 2016 bearing interest at a rate of 4%	<b>18,770,000</b>	18,770,000
12-year bond matured on June 14, 2014 bearing interest at a rate of 5.9%	–	11,300,000
3-year bond matured on July 1, 2014 bearing interest at a rate of 4.72%	–	49,560,000
3-year bond matured on August 26, 2014 bearing interest at a rate of 4.497%	–	35,043,300
<b>Total</b>	<b>184,096,700</b>	250,000,000

Bonds issued by the Bank are secured by debentures over the fixed and floating assets of the Bank. Interest is payable semi-annually in arrears at rates varying between 2.75% to 4% (2014: 3.75% to 5.9%).

#### CDB Loan

On January 31, 2008, the Bank obtained a loan from CDB in the amount of US\$10,000,000 (EC\$27,000,000) for a period of 11 years with a two-year moratorium. The loan is payable in 36 equal or approximately equal and consecutive quarterly instalments from the first due date after the expiry of the two (2) year moratorium. Under the terms of the loan agreement between CDB and the Bank, CDB has the right to increase or decrease the rate of interest payable on the loan. The loan is secured by first fixed and floating charges over the Bank's assets. The interest rate on the loan was decreased from 4.10% to 3.90% (2014: increased from 3.83% to 4.10%) during the financial year. The interest incurred for the year ended March 31, 2015 amounted to \$641,531 (2014: \$756,112) and is payable quarterly.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 13 Borrowings...continued

The exposure of the Bank's borrowings to interest rate changes and the contractual re-pricing dates at the end of the reporting period are as follows:

### Maturity analysis

	2015 \$	2014 \$
6 months or less	750,000	750,000
6–12 months	2,250,000	2,250,000
1–5 years	12,000,000	15,000,000
	<u>15,000,000</u>	<u>18,000,000</u>

The breakdown of interest payable is as follows:

	2015 \$	2014 \$
Bonds interest payable	1,096,847	1,814,720
Long-term loan interest payable	146,250	184,500
	<u>1,243,097</u>	<u>1,999,220</u>

The breakdown of capitalised bond issue costs and transaction costs is as follows:

	2015 \$	2014 \$
<b>Capitalised bond issue costs</b>		
Balance at beginning of year	550,730	420,598
Additions	118,748	444,573
	<u>669,478</u>	<u>865,171</u>
Less: amortisation for year	(366,451)	(314,441)
Balance at end of year	<u>303,027</u>	<u>550,730</u>
<b>Transaction costs on other borrowed funds</b>		
Balance at beginning of year	143,895	168,216
Less: amortisation for year	(24,320)	(24,321)
Balance at end of year	<u>119,575</u>	<u>143,895</u>
	<u>422,602</u>	<u>694,625</u>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 13 Borrowings...continued

	2015	2014
	\$	\$
<b>Breakdown of capitalised bond issue costs</b>		
3-year bond maturing on March 26, 2017 bearing interest at a rate of 4%	<b>76,763</b>	116,030
1-year bond maturing on July 2, 2015 bearing interest at a rate of 2.75%	<b>59,897</b>	–
3-year bond maturing on July 1, 2016 bearing interest at a rate of 3.75%	<b>57,040</b>	133,547
4-year bond maturing on January 30, 2017 bearing interest at a rate of 3.75%	<b>46,536</b>	71,920
4-year bond maturing on January 30, 2016 bearing interest at a rate of 4%	<b>26,213</b>	57,669
4-year bond maturing on September 28, 2016 bearing interest at a rate of 4%	<b>19,703</b>	32,828
2-year bond maturing on July 2, 2015 bearing interest at a rate of 3.749%	<b>16,875</b>	109,744
3-year bond matured on July 1, 2014 bearing interest at a rate of 4.72%	–	14,492
3-year bond matured on August 26, 2014 bearing interest at a rate of 4.497%	–	13,106
12-year bond matured on June 14, 2014 bearing interest at a rate of 5.9%	–	1,394
<b>Total</b>	<b>303,027</b>	550,730

### *Capitalised bond issue costs*

The bond issue costs are being amortised over the duration of the life of the respective bonds ranging from one (1) to four (4) years (2014: three (3) to twelve (12) years) which carry an interest rate ranging from 2.75% to 4% (2014: 3.749% to 5.9%).

### *Transaction costs on other borrowed funds*

The costs associated with the negotiation of other borrowings are being amortized over the tenure of the funds acquired.

## 14 Accrued expenses and other liabilities

	2015	2014
	\$	\$
Accrued expenses	<b>261,444</b>	134,487
Other liabilities	<b>11,623</b>	1,124,710
	<b>273,067</b>	1,259,197

# Eastern Caribbean Home Mortgage Bank

## Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

### 15 Dividends

At the Annual General Meeting on September 27, 2014, dividends of \$10.00 per share were approved amounting to \$2,687,490 (2014: \$2,687,490).

Dividends paid during the financial year amounted to \$2,487,490 (2014: \$2,487,490). The dividends payable balance of \$600,000 at March 31, 2014, includes \$200,000 relating to each of 2014, 2013 and 2012. In 2015, management took the decision to offset dividends payable to CLICO Barbados against a balance receivable for term deposits held with the Bank in the amount of \$5,000,000. The principal balance of the investment is now reflected as \$4,200,000 (2014: \$5,000,000).

### 16 Share capital

The Bank is authorised to issue 400,000 (2014: 400,000) ordinary shares of no par value.

As of March 31, 2015, there were 268,749 (2014: 268,749) ordinary shares of no par value issued and outstanding.

	Number of shares	2015 \$	2014 \$
Class A	66,812	9,189,920	9,189,920
Class B	51,178	7,562,200	7,562,200
Class C	80,181	11,062,800	11,062,800
Class D	70,578	9,185,020	9,185,020
	<b>268,749</b>	<b>36,999,940</b>	36,999,940

The Bank has adopted the provisions of the Grenada Companies Act No. 35 of 1994, which requires companies to issue shares without nominal or par value. Under Article 29 – Capital Structure of the Eastern Caribbean Home Mortgage Bank Act, (1) Subject to Article 30, the authorized shares capital of the Bank is \$40,000,000 divided into 400,000 shares of the \$100 each, in the following classes:

- 100,000 Class A shares which may be issued only to the Central Bank;
- 60,000 Class B shares out of which 40,000 may be issued only to the Social Security Scheme or National Insurance Board and 20,000 to any Government owned or controlled commercial bank;
- 80,000 Class C shares which may be issued only to commercial banks, other than a Government owned or controlled commercial bank;
- 40,000 Class D shares which may be issued only to insurance companies and credit institutions;
- 40,000 Class E shares which may be issued only to the International Finance Corporation; and,
- 80,000 Class F shares which may be issued only to the Home Mortgage Bank of Trinidad and Tobago.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 17 Reserves

In March 2004, the Board of Directors approved the creation of two special reserve accounts, a Building Reserve and a Portfolio Risk Reserve. After the initial transfers from Retained Earnings, the Board of Directors also agreed to an annual allocation to each reserve fund of 20% of profits after the appropriation for dividends, effective March 31, 2005.

The Building Reserve was established for the purpose of a future headquarters building. However during the previous year, the Board of Directors approved the transfer of the Building Reserve to the Portfolio Risk Reserve to further provide cover against general risk associated with the secondary mortgage market, which is the primary purpose of the Portfolio Risk Reserve.

## 18 Interest income

	2015	2014
	\$	\$
Mortgage loans portfolio	8,648,317	14,775,276
Term deposits	5,453,247	5,064,364
Government bonds	768,959	—
Bank deposits	584,625	850,424
Treasury bills	5,997	—
	<hr/>	<hr/>
	15,461,145	20,690,064
	<hr/>	<hr/>

## 19 Interest expense

	2015	2014
	\$	\$
Bonds in issue	7,928,735	11,365,502
CDB loan	641,531	756,112
	<hr/>	<hr/>
	8,570,266	12,121,614
	<hr/>	<hr/>

# Eastern Caribbean Home Mortgage Bank

## Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

### 20 Other income

	2015	2014
	\$	\$
Mortgage underwriting seminar income	153,000	169,260
Mortgage underwriting seminar expenses	(121,807)	(127,636)
	<hr/>	<hr/>
	31,193	41,624
Other income	75	–
Gain/(loss) on disposal of equipment	2,400	(632)
	<hr/>	<hr/>
	33,668	40,992
	<hr/>	<hr/>

### 21 General and administrative expenses

	2015	2014
	\$	\$
Salaries and related costs	1,115,164	1,353,334
Rent	51,386	51,386
Others	40,855	17,245
Credit rating fee	40,754	53,909
Internal audit fees	37,800	35,726
Telephone	31,793	40,501
Commission and fees	31,350	–
Office supplies	26,027	18,172
Printing and stationery	12,731	21,884
Chief Executive Officer travel	11,718	3,722
Dues and subscriptions	10,605	12,779
Repairs and maintenance	10,474	7,574
Computer repairs and maintenance	10,165	11,575
Insurance	9,976	11,500
Airfares	9,133	21,678
Advertising/promotion	8,929	10,494
Hotel accommodation	8,874	13,591
Legal and professional	3,316	73,293
Courier services	2,610	4,509
Home ownership day	–	32,131
Consultancy	–	(1,718)
	<hr/>	<hr/>
	1,473,660	1,793,285
	<hr/>	<hr/>



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 22 Other operating expenses

	2015	2014
	\$	\$
Amortisation (note 13)	390,771	338,763
Directors fees	378,190	337,631
Sundry expenses	107,960	131,302
Depreciation (note 11)	89,741	84,082
Professional fees	54,138	53,417
Foreign currency losses	35,437	3,634
Trustee fee	21,000	(21,999)
Intangible amortisation (note 12)	9,422	3,141
Over provision of bond related legal fees	–	(40,900)
	<hr/>	<hr/>
	1,086,659	889,071
	<hr/>	<hr/>

## 23 Earnings per share (EPS)

Basic and diluted EPS are computed as follows:

	2015	2014
	\$	\$
Net profit for the year	3,458,819	4,361,985
Weighted average number of shares issued	268,749	268,749
	<hr/>	<hr/>
Basic earnings per share	12.87	16.23
	<hr/>	<hr/>

The Bank has no dilutive potential ordinary shares as of March 31, 2015 and 2014.

## 24 Contingent liabilities and capital commitments

The budget as approved by the Board of Directors does not include capital expenditure for the year ended March 31, 2016 (2015: 74,960). There were no outstanding contingent liabilities as of March 31, 2015 (2014: Nil).

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2015

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(expressed in Eastern Caribbean dollars)

## 25 Related party transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions.

The ECCB, which provided material support to the Bank in its formative years, holds 24.9% of its share capital and controls the chairmanship of the Board of Directors. Additionally, the Bank is housed in the complex of the ECCB at an annual rent of \$51,386.

The Bank maintains a call account with the ECCB for the primary purpose of settlement of transactions relating to the mortgage loan portfolio with some of its Primary Lenders. As at March 31, 2015, the balance held with the ECCB was \$118,019 (2014: \$554,281).

### Compensation of key management personnel

The remuneration of directors and key management personnel during the year was as follows:

	2015	2014
	\$	\$
Short-term benefits	511,116	511,287
Director fees	142,500	142,500
Post-employment benefits	—	9,188
	<hr/>	<hr/>
	653,616	662,975
	<hr/>	<hr/>

# **Audited Financial Statements for year ended 31<sup>st</sup> March 2016**



# Grant Thornton

An instinct for growth™

October 20, 2017

The Directors  
Eastern Caribbean Home Mortgage Bank  
ECCB Complex  
Bird Rock  
P.O. Box 753  
Basseterre  
St. Kitts

**Grant Thornton**

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Dear Sirs,

**Re: Eastern Caribbean Home Mortgage Bank**

We give our consent, and have not withdrawn such consent, to being named as the Independent Auditors of Eastern Caribbean Home Mortgage Bank for the year ended March 31, 2016 in the Prospectus dated October 2017 and issued by Eastern Caribbean Home Mortgage Bank (the "Prospectus") and for the inclusion in the Prospectus of our Independent Auditor's Report (the "Report") to the Shareholders of the Eastern Caribbean Home Mortgage Bank dated August 26, 2016 in respect of the Financial Statements for the year ended March 31, 2016.

We are responsible for the Report included in the Prospectus and have not become aware, since the date of the Report, of any matters affecting the validity of that Report at that date.

We further consent to, and authorise the use of, the Report in the Prospectus.

Yours truly,

Chartered Accountants  
Basseterre  
St. Kitts

# **Eastern Caribbean Home Mortgage Bank**

Financial Statements

**March 31, 2016**

(expressed in Eastern Caribbean dollars)

**Grant Thornton**  
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## Independent Auditors' Report

### To the Shareholders Eastern Caribbean Home Mortgage Bank

We have audited the accompanying financial statements of **Eastern Caribbean Home Mortgage Bank**, which comprise the statement of financial position as at March 31, 2016, and the statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Opinion*

In our opinion, the financial statements present fairly, in all material respects, the financial position of **Eastern Caribbean Home Mortgage Bank** as at March 31, 2016, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.



**Chartered Accountants**  
**August 26, 2016**  
**Basseterre, St. Kitts**

# Eastern Caribbean Home Mortgage Bank

## Statement of Financial Position

As at March 31, 2016

(expressed in Eastern Caribbean dollars)

	2016 \$	2015 \$
<b>Assets</b>		
Cash and cash equivalents (note 5)	43,428,424	8,231,137
Securities purchased under agreements to resell (note 6)	–	21,863,011
Receivables and prepayments (note 7)	3,066,391	244,213
Investment securities (note 8)	149,277,200	148,561,920
Mortgage loans portfolio (note 9)	51,806,819	78,580,300
Available-for-sale investment (note 10)	100,000	100,000
Motor vehicles and equipment (note 11)	132,227	218,558
Intangible assets (note 12)	6,281	15,703
<b>Total assets</b>	<b>247,817,342</b>	<b>257,814,842</b>
<b>Liabilities</b>		
Borrowings (note 13)	189,552,982	199,917,195
Accrued expenses and other liabilities (note 14)	150,756	273,067
<b>Total liabilities</b>	<b>189,703,738</b>	<b>200,190,262</b>
<b>Equity</b>		
Share capital (note 15)	36,999,940	36,999,940
Portfolio risk reserve (note 16)	8,962,834	8,865,029
Retained earnings	12,150,830	11,759,611
<b>Total equity</b>	<b>58,113,604</b>	<b>57,624,580</b>
<b>Total liabilities and equity</b>	<b>247,817,342</b>	<b>257,814,842</b>

The notes on pages 1 to 46 are an integral part of these financial statements.

Approved for issue by the Board of Directors on August 26, 2016.



Chairman



Director

# Eastern Caribbean Home Mortgage Bank

## Statement of Comprehensive Income

For the year ended March 31, 2016

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(expressed in Eastern Caribbean dollars)

	2016 \$	2015 \$
Interest income (note 18)	12,423,570	15,461,145
Interest expense (note 19)	<u>(6,523,972)</u>	<u>(8,570,266)</u>
<b>Net interest income</b>	<b>5,899,598</b>	<b>6,890,879</b>
Other income (note 20)	<u>40,439</u>	<u>33,668</u>
<b>Operating income</b>	<b>5,940,037</b>	<b>6,924,547</b>
<b>Expenses</b>		
General and administrative expenses (note 21)	(1,685,089)	(1,473,660)
Mortgage administrative fees	(532,044)	(905,409)
Other operating expenses (note 22)	<u>(1,218,262)</u>	<u>(1,086,659)</u>
<b>Total expenses</b>	<b>(3,435,395)</b>	<b>(3,465,728)</b>
<b>Net profit for the year</b>	<b>2,504,642</b>	<b>3,458,819</b>
<b>Other comprehensive income</b>	<u>—</u>	<u>—</u>
<b>Total comprehensive income for the year</b>	<b>2,504,642</b>	<b>3,458,819</b>
<b>Earnings per share</b>		
Basic and diluted per share (note 23)	<u>9.32</u>	<u>12.87</u>

The notes on pages 1 to 46 are an integral part of these financial statements.



# Eastern Caribbean Home Mortgage Bank

## Statement of Changes in Equity For the year ended March 31, 2016

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(expressed in Eastern Caribbean dollars)

	Share capital \$	Portfolio risk reserve \$	Retained earnings \$	Total \$
<b>Balance at March 31, 2014</b>	<b>36,999,940</b>	<b>8,710,528</b>	<b>11,142,783</b>	<b>56,853,251</b>
Net profit for the year	—	—	3,458,819	3,458,819
Dividends – \$10 per share (note 17)	—	—	(2,687,490)	(2,687,490)
Transfers to reserve	—	154,501	(154,501)	—
				<hr/>
<b>Balance at March 31, 2015</b>	<b>36,999,940</b>	<b>8,865,029</b>	<b>11,759,611</b>	<b>57,624,580</b>
Net profit for the year	—	—	2,504,642	2,504,642
Dividends – \$7.50 per share (note 17)	—	—	(2,015,618)	(2,015,618)
Transfer to reserve	—	97,805	(97,805)	—
				<hr/>
<b>Balance at March 31, 2016</b>	<b>36,999,940</b>	<b>8,962,834</b>	<b>12,150,830</b>	<b>58,113,604</b>

The notes on pages 1 to 46 are an integral part of these financial statements.

# Eastern Caribbean Home Mortgage Bank

## Statement of Cash Flows

For the year ended March 31, 2016

(expressed in Eastern Caribbean dollars)

	2016 \$	2015 \$
<b>Cash flows from operating activities</b>		
Net profit for the year	2,504,642	3,458,819
Items not affecting cash:		
Interest expense (note 19)	6,523,972	8,570,266
Amortisation of bond issue costs and transaction costs (note 13)	643,294	390,771
Depreciation of motor vehicles and equipment (note 11)	86,331	89,741
Amortisation of intangible assets (note 12)	9,422	9,422
Gain on disposal of equipment	–	(2,400)
Interest income (note 18)	(12,423,570)	(15,461,145)
Operating loss before working capital changes	(2,655,909)	(2,944,526)
<b>Changes in operating assets and liabilities:</b>		
Increase in receivables and prepayments	(2,822,178)	(183,237)
Decrease in accrued expenses and other liabilities	(122,311)	(986,130)
<b>Cash used in operations before interest</b>	(5,600,398)	(4,113,893)
Interest received	12,271,720	13,199,180
Interest paid	(6,214,463)	(9,326,389)
<b>Net cash from/(used in) operating activities</b>	456,859	(241,102)
<b>Cash flows from investing activities</b>		
Proceeds from maturity of investment securities	43,683,370	94,000,000
Proceeds from principal repayment on securities purchased under agreements to resell	21,374,726	–
Proceeds from the pool of mortgages repurchased by primary lenders	17,401,482	54,917,153
Increase in mortgages repurchased/replaced	8,679,162	8,544,768
Proceeds from principal repayment on mortgages	3,949,392	6,156,731
Proceeds from disposal of equipment	–	2,401
Purchase of motor vehicle and equipment	–	(58,772)
Purchase of mortgages	(3,256,555)	–
Purchase of investment securities	(43,908,515)	(111,842,462)
<b>Net cash from investing activities</b>	47,923,062	51,719,819
<b>Cash flows from financing activities</b>		
Proceeds from bond issues	87,637,700	30,000,000
Payment for bond issue costs and transaction costs	(658,919)	(118,748)
Dividends paid	(1,865,618)	(2,487,490)
Repayment of borrowings	(10,658,097)	(3,000,000)
Repayment of bonds	(87,637,700)	(95,903,300)
<b>Net cash used in financing activities</b>	(13,182,634)	(71,509,538)
<b>Increase/(decrease) in cash and cash equivalents</b>	35,197,287	(20,030,821)
<b>Cash and cash equivalents at beginning of year</b>	8,231,137	28,261,958
<b>Cash and cash equivalents at end of year (note 5)</b>	43,428,424	8,231,137

The notes on pages 1 to 46 are an integral part of these financial statements.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 1 Incorporation and principal activity

The Governments of Anguilla, Antigua and Barbuda, The Commonwealth of Dominica, Grenada, Montserrat, St. Kitts–Nevis, St. Lucia and St. Vincent and the Grenadines signed an agreement on May 27, 1994, to establish the Eastern Caribbean Home Mortgage Bank (hereinafter referred to as “the Bank”).

The Bank was formally established on August 19, 1994, in accordance with Article 40 of the Eastern Caribbean Home Mortgage Bank Agreement, which was incorporated in the Eastern Caribbean Home Mortgage Bank Agreement Act, and subsequently passed in the member territories.

The principal activity of the Bank is to buy and sell mortgage loans on residential properties, in order to develop and maintain a secondary market in mortgages.

The registered office of the Bank is located at ECCB Agency Office, Monckton Street, St. George’s, Grenada.

## 2 Significant accounting policies

The principal accounting policies applied in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### a) Basis of preparation

The financial statements of the Bank have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC). The financial statements have been prepared under the historical cost convention.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank’s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 4.

### b) Changes in accounting policy

#### *New and revised standards that are effective for the financial year beginning April 1, 2015*

Certain new standards, interpretations and amendments to existing standards have been published that became effective during the current financial year. The Bank has assessed the relevance of such new standards and amendments and has concluded that these will not be relevant. Accordingly, the Bank has made no changes to its accounting policies in 2016.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### b) Changes in accounting policy ...continued

#### *Standards, amendments and interpretations to existing standards that are not yet effective and have not been adopted early by the Bank*

At the date of authorisation of these financial statements, certain new standards, and amendments to existing standards have been published by the IASB that are not yet effective, and have not been adopted early by the Bank. Information on those expected to be relevant to the Bank's financial statements is provided below.

Management anticipates that all relevant pronouncements will be adopted in the Bank's accounting policies for the first period beginning after the effective date of the pronouncement. New standards, interpretations and amendments not either adopted or listed below are not expected to have a material impact on the Bank's financial statements.

- IFRS 9 'Financial Instruments' (2014). The IASB recently released IFRS 9 'Financial Instruments' (2014), representing the completion of its project to replace IAS 39 'Financial Instruments: Recognition and Measurement'. The new standard introduces extensive changes to IAS 39's guidance on the classification and measurement of financial assets and introduces a new 'expected credit loss' model for the impairment of financial assets. IFRS 9 also provides new guidance on the application of hedge accounting.

Management has started to assess the impact of IFRS 9 but is not yet in a position to provide quantified information. At this stage the main areas of expected impact are as follows:

- the classification and measurement of the Bank's financial assets will need to be reviewed based on the new criteria that considers the assets' contractual cash flows and the business model in which they are managed;
- an expected credit loss-based impairment will need to be recognised on the Bank's receivables, mortgage loans portfolio and investments in debt-type assets currently classified as AFS unless classified as at fair value through profit or loss in accordance with the new criteria;
- it will no longer be possible to measure equity investments at cost less impairment and all such investments will instead be measured at fair value. Changes in fair value will be presented in profit or loss unless the Bank makes an irrevocable designation to present them in other comprehensive income; and
- if the Bank continues to elect the fair value option for certain financial liabilities, fair value movements will be presented in other comprehensive income to the extent those changes relate to the Bank's own credit risk.

IFRS 9 is effective for annual reporting periods beginning on or after January 1, 2018.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### b) Changes in accounting policy ...continued

*Standards, amendments and interpretations to existing standards that are not yet effective and have not been adopted early by the Bank ...continued*

- IFRS 15 'Revenue from Contracts with Customers'. IFRS 15 presents new requirements for the recognition of revenue, replacing IAS 18 'Revenue', IAS 11 'Construction Contracts', and several revenue-related interpretations. The new standard establishes a control-based revenue recognition model and provides additional guidance in many areas not covered in detail under existing IFRSs, including how to account for arrangements with multiple performance obligations, variable pricing, customer refund rights, supplier repurchase options, and other common complexities.

IFRS 15 is effective for annual reporting periods beginning on or after January 1, 2018. Management has started to assess the impact of IFRS 15 but is not yet in a position to provide quantified information.

### c) Cash and cash equivalents

Cash comprises cash on hand and demand and call deposits with banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

### d) Securities purchased under agreements to resell

Securities purchased under agreements to resell ('reverse repos') are recorded as loans and advances to other banks or customers, as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest method.

### e) Financial assets and liabilities

In accordance with IAS 39, all financial assets and liabilities – which include derivative financial instruments – are recognised in the statement of financial position and measured in accordance with their assigned category.

#### **Financial assets**

The Bank allocates its financial assets to the IAS 39 categories of loans and receivables and available-for-sale (AFS) financial asset. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### e) Financial assets and liabilities ...continued

#### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than: (a) those that the Bank intends to sell immediately or in the short term, which are classified or held for trading and those that the entity upon initial recognition designates at fair value through profit or loss; (b) those that the Bank upon initial recognition designates as AFS; (c) those for which the holder may not recover substantially all of its initial investment, other than because of credit deterioration.

The Bank's loans and receivables include cash and cash equivalents, securities purchased under agreements to resell, investment securities, receivables and mortgage loans portfolio.

#### (ii) AFS financial asset

AFS financial asset is intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

The Bank's AFS asset is separately presented in the statement of financial position.

### Recognition and measurement

Regular purchase and sales of financial assets are recognized on trade-date, being the date on which the Bank commits to purchase or sell the asset. Financial assets are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit and loss. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or have been transferred and the Bank has transferred substantially all risks and reward of ownership.

AFS financial asset is unquoted and carried at cost. Loans and receivables are subsequently carried at amortised cost using the effective interest method. However, interest calculated using the effective interest method is recognized in the statement of comprehensive income. Dividends on AFS equity instruments are recognized in the statement of comprehensive income when the entity's right to receive payment is established.

When securities classified as AFS are sold or impaired, the accumulated fair value adjustments recognized in equity are included in the statement of comprehensive income as 'gains and losses from investment securities'.

### Financial liabilities

The Bank's financial liabilities are carried at amortised cost. Financial liabilities measured at amortised cost are borrowings and accrued expenses and other liabilities.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

(expressed in Eastern Caribbean dollars)

## 3 Significant accounting policies ...continued

### e) Financial assets and liabilities ...continued

#### Derecognition

Financial assets are derecognised when the contractual rights to receive the cash flows from these assets have ceased to exist or the assets have been transferred and substantially all the risks and rewards of ownership of the assets are also transferred (that is, if substantially all the risks and rewards have not been transferred, the Bank tests control to ensure that continuing involvement on the basis of any retained powers of control does not prevent derecognition). Financial liabilities are derecognised when they have been redeemed or otherwise extinguished.

#### Reclassification of financial assets

The Bank may choose to reclassify financial assets that would meet the definition of loans and receivables out of the held-for-trading or AFS categories if the Bank has the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification.

Reclassifications are made at fair value as of the reclassification date. Fair value becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before reclassification date are subsequently made. Effective interest rates for financial assets reclassified to loans and receivables and held-to-maturity categories are determined at the reclassification date. Further increases in estimates of cash flows adjust effective interest rates prospectively.

### f) Classes of financial instruments

The Bank classifies the financial instruments into classes that reflect the nature of information disclosed and take into account the characteristics of those financial instruments. The classification hierarchy can be seen in the table below.

Financial assets	Loans and receivables	Cash and cash equivalents	Bank accounts and short-term fixed deposits
		Securities purchased under agreements to resell	Government fixed rated bonds
		Receivables	Primary lenders
		Investment securities	Banks and Government fixed rated bonds and treasury bills
		Mortgage loans portfolio	Primary lenders
	AFS financial asset	AFS investments	Unquoted
Financial liabilities	Financial liabilities at amortised cost	Borrowings	Unquoted
		Accrued expenses and other liabilities	

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### g) Impairment of financial assets

The Bank assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that a debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the statement of comprehensive income. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Bank may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the statement of comprehensive income.

### h) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

### i) Employee benefits

The Bank's pension scheme is a defined contribution plan. A defined contribution plan is a pension plan under which the Bank pays fixed contributions into a separate entity. The Bank has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

The Bank pays contributions to a privately administered pension insurance plan. The Bank has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies...continued

### j) Provisions

Provisions are recognised when the Bank has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Provisions are not recognised for future operating losses. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligation may be small.

### k) Motor vehicles and equipment

Motor vehicles and equipment are stated at historical cost, less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

Furniture and fixtures	15%
Machinery and equipment	15%
Motor vehicles	20%
Computer equipment	33 1/3%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within 'Other income/(loss)' in the statement of comprehensive income.

### l) Impairment of non-financial assets

Non-financial assets that are subject to depreciation and amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### m) Intangible assets

Intangible assets of the Bank pertain to computer software and website development. Acquired computer software and website development are capitalised on the basis of the costs incurred to acquire and bring to use the specific software and website. Subsequently, these intangible assets are measured at cost less accumulated amortisation and any accumulated impairment losses. These costs are amortised over their estimated useful life of three years. The amortisation period and the amortisation method used for the computer software and website development are reviewed at least at each financial year-end.

Computer software and website development are assessed for impairment whenever there is an indication that they may be impaired. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. Costs associated with maintaining computer software programmes and website development are recognised as an expense when incurred.

### n) Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the statement of comprehensive income over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent that there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

### o) Interest income and expense

Interest income and expense are recognised in the statement of comprehensive income for all instruments measured at amortised cost using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### o) Interest income and expense ...continued

The calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts. Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest to discount the future cash flows for the purpose of measuring the impairment loss.

### p) Dividends distribution

Dividends are recognised in equity in the period in which they are approved by the Board of Directors. Dividends for the year which are approved after the reporting date are disclosed as a subsequent event, if any.

### q) Expenses

Expenses are recognised in the statement of comprehensive income upon utilisation of the service or as incurred.

### r) Operating lease – Bank as a lessee

Where the Bank is a lessee, payments on the operating lease agreements are recognised as an expense on a straight-line basis over the lease term. Associated costs, such as maintenance and insurance, are expensed as incurred.

### s) Foreign currency translation

#### *Functional and presentation currency*

Items included in the financial statements are measured using the currency of the primary economic environment in which the Bank operates (the “functional currency”). The financial statements are presented in Eastern Caribbean dollars, which is the Bank’s functional and presentation currency.

#### *Transactions and balances*

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of comprehensive income.

Foreign currency gains and losses that relate to borrowings and cash and cash equivalents are presented in the statement of comprehensive income within ‘Other operating expenses’.

### t) Share capital

Share capital represents the nominal value of ordinary shares that have been issued.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### u) Portfolio risk reserve

The Bank maintains a special reserve account – Portfolio Risk Reserve. This reserve account was established to cover against general risk associated with the secondary mortgage market.

### v) Retained earnings

Retained earnings include current and prior period results of operations as reported in the statement of comprehensive income, net of dividends.

### w) Earnings per share

Basic earnings per share are determined by dividing profit by the weighted average number of ordinary shares outstanding during the period after giving retroactive effect to stock dividend declared, stock split and reverse stock split during the period, if any.

Diluted earnings per share are computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of dilutive potential shares. Currently, the Bank does not have dilutive potential shares outstanding, hence, the diluted earnings per share is equal to the basic earnings per share.

### x) Reclassification

Where necessary, comparative figures have been adjusted to conform with the change in presentation in the current year (see note 26).

## 3 Financial risk management

The Bank's aim is to achieve an appropriate balance between risk and return and minimize potential adverse effects on the Bank's financial performance. The Bank defines risk as the possibility of losses of profits, which may be caused by internal factors. Risk is inherent in the Bank's activities but it is managed through a process of ongoing identification, measurement and monitoring. This process of risk management is critical to the Bank's continuing profitability. The Bank is exposed to credit risk, market risk (including interest rate risk and foreign currency risk), liquidity risk and operational risk.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### a) Enterprise risk management approach

The Bank continuously enhances its Enterprise Risk Management (ERM) approach towards the effective management of enterprise-wide risks. Key components of the ERM framework include:

- structure risk governance model incorporating Board and Senior Management oversight;
- sound debt-to-equity ratio and liquidity management process;
- comprehensive assessment of material risks;
- regular controls, reviews, monitoring and reporting; and
- independent reviews by internal/external auditors, credit rating agency and the relevant supervisory authorities domiciled in the ECCU.

The Board of Directors is ultimately responsible for identifying and controlling risks.

The Board of Directors is responsible for the overall risk management approach and for approving the risk strategies and principles. The Board of Directors is responsible for overseeing the Bank's risk management, including overseeing the management of credit risk, market risk, liquidity risk and operational risk.

The Board carries out its risk management oversight function by:

- reviewing and assessing the quality, integrity and effectiveness of the risk management systems;
- overseeing the development of policies and procedures designed to define, measure, identify and report on credit, market, liquidity and operational risk;
- establishing and communicating risk management controls throughout the Bank;
- ensuring that the Bank has implemented an effective ongoing process to identify risk, to measure its potential impact against a broad set of assumptions and then to activate what is necessary to pro-actively manage these risks, and to decide the Bank's appetite or tolerance for risks;
- reviewing management reports detailing the adequacy and overall effectiveness of risk management, its implementation by management reports on internal control and any recommendations and confirm that appropriate action has been taken;
- providing an independent and objective oversight and view of the information presented by management on corporate accountability and specifically associated risk; and
- remaining informed on risk exposures and risk management activities through the submission of periodic reports from management.

### b) Risk measurement and reporting systems

Monitoring and controlling risks is primarily performed based on limits established by the Bank and reported in the Bank's policy statement. These limits reflect the business strategy and market environment of the Bank as well as the level of risk that the Bank is willing to accept.

Information compiled is examined in order to analyse, control and identify early risks by undertaking an annual review of the portfolios held by the Bank.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### c) Excessive risk concentration

The Bank reviews its mortgage concentration to prevent exposure in excess of twenty percent (20%) of total assets in any one (1) primary lender or group. The Bank manages its mortgage portfolio by focusing on maintaining a diversified portfolio and concentration percentages. Identified concentrations of credit risks are controlled and managed accordingly.

### d) Credit risk

The Bank takes on exposure to credit risk, which is the risk of financial loss to the Bank if a customer (Primary Lender) or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Bank's normal trading activity in mortgages. The amount of the Bank's exposure to credit risk is indicated by the carrying amount of its financial assets. Financial instruments which potentially expose the Bank to credit risk consist primarily of mortgage loans, securities purchased under agreements to resell and investment securities.

The table below shows the maximum exposure to credit risk for the components of the statement of financial position.

	<b>Gross Maximum Exposure 2016 \$</b>	<b>Gross Maximum Exposure 2015 \$</b>
<b>Credit risk exposure relating to on-balance sheet position</b>		
Cash and cash equivalents	<b>43,427,924</b>	8,230,637
Securities purchased under agreements to resell	–	21,863,011
Receivables	<b>2,296,206</b>	218,729
Investment securities	<b>149,277,200</b>	148,561,920
Mortgage loans portfolio	<b>51,806,819</b>	78,580,300
AFS investment	<b>100,000</b>	100,000
	<b>246,908,149</b>	257,554,597

The above table represents a worst case scenario of credit exposure to the Bank as at March 31, 2016 and 2015, without taking into account any collateral held or other enhancements attached. The exposure set out above is based on net carrying amounts as reported in the statement of financial position.

As shown above, 21% of the total maximum exposure is derived from the mortgage loans portfolio (2015: 31%) and 60% (2015: 58%) of the total maximum exposure represents investments securities.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### d) Credit risk exposure

Management is confident in its ability to continue to control and sustain minimal exposure of credit risk to the Bank resulting from both its mortgage loans portfolio and short-term marketable securities, based on the following:

- *Cash and cash equivalents, securities purchased under agreements to sell and investment securities*  
These are held with banks regulated by the Eastern Caribbean Central Bank (ECCB) and collateral is not required for such accounts as management regards the institutions as strong.
- *Mortgage loans portfolio and receivables*  
A due diligence assessment is undertaken before a pool of mortgages is purchased from the Primary Lender who has to meet the standard requirements of the Bank. Subsequently, annual onsite assessments are conducted to ensure that the quality standards of the loans are maintained.
- *AFS investment*  
Equity securities are held in a reputable securities exchange company in which the ECCB is the major shareholder.

There were no changes to the Bank's approach to managing credit risk during the year.

### e) Management of credit risk

The Bank enters into Sale and Administration Agreements with Primary Lending Institutions for the purchase of residential mortgages with recourse. The terms of the Agreement warrants that any default, loss or title deficiency occurring during the life of a mortgage loan will be remedied by the Primary Lending Institution and the Bank is protected against any resulting loss. As a result of the recourse provision, management believes that no provision is required.

The Bank manages and controls credit risk by limiting concentration exposure to any one Organisation of Eastern Caribbean States (OECS) member state or primary lending institution (for mortgages). It places limits on the amount of risk it is willing to accept for individual counterparties and for geographical and industry concentrations by monitoring exposures in relation to such limits.

The Bank monitors concentration of credit risk by geographic location and by primary lending institutions. The Bank's credit exposure for mortgage loans at their carrying amounts, categorised by individual Eastern Caribbean Currency Union (ECCU) territory is disclosed in Note 9.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### e) Management of credit risk ...continued

The table below breaks down the Bank's main credit exposure at the carrying amounts, categorized by geographical regions as of March 31, 2016 with comparatives for 2015. In this table, the Bank has allocated exposure to regions based on the country of domicile of the counterparties.

	St. Kitts and Nevis \$	Other ECCU Member States \$	Barbados \$	Total \$
Cash and cash equivalents	43,427,924	–	–	43,427,924
Receivables	37,496	2,258,710	–	2,296,206
Investment securities	–	142,304,718	6,972,482	149,277,200
Mortgage loans portfolio	7,435,545	44,371,274	–	51,806,819
AFS investment	100,000	–	–	100,000
<b>As of March 31, 2016</b>	<b>51,000,965</b>	<b>188,934,702</b>	<b>6,972,482</b>	<b>246,908,149</b>
Cash and cash equivalents	8,230,637	–	–	8,230,637
Securities purchased under agreements to resell	–	21,863,011	–	21,863,011
Receivables	40,011	178,718	–	218,729
Investment securities	7,000,000	141,124,420	437,500	148,561,920
Mortgage loans portfolio	8,451,546	70,128,754	–	78,580,300
AFS investment	100,000	–	–	100,000
<b>As of March 31, 2015</b>	<b>23,822,194</b>	<b>233,294,903</b>	<b>437,500</b>	<b>257,554,597</b>

Economic sector concentrations within the mortgage loans portfolio were as follows:

	2016 \$	2016 %	2015 \$	2015 %
Commercial banks	29,814,428	58	55,475,100	71
Building society	8,525,533	16	10,610,204	13
Development bank	7,435,545	14	8,377,796	11
Credit unions	3,623,422	7	4,117,200	5
Finance company	2,407,891	5	–	–
	<b>51,806,819</b>	<b>100</b>	<b>78,580,300</b>	<b>100</b>



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### f) Market risk

Market risk is the risk that changes in market prices, such as interest rate, equity prices, foreign exchange rates and credit spreads (not relating to the obligor's/issuer's credit standing) will affect the Bank's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising returns.

The Bank manages interest rate risk by monitoring interest rates daily, and ensuring that the maturity profile of its financial assets is matched by that of its financial liabilities to the extent practicable, given the nature of the business. The directors and management believe that the Bank has limited exposure for foreign currency risk as its foreign current assets and liabilities are denominated in United States Dollars, which is fixed to Eastern Caribbean Dollars at the rate of \$2.70. The Bank has no significant exposure to equity price risk as it has no financial assets which are to be realized by trading in the securities market.

### i) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. It arises when there is a mismatch between interest-earning assets and interest-bearing liabilities which are subject to interest rate adjustment within a specified period. It can be reflected as a loss of future net interest income and/or a loss of current market values.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### f) Market risk ...continued

#### i) Interest rate risk ...continued

The following table summarises the carrying amounts of assets and liabilities to arrive at the Bank's interest rate gap based on the earlier of contractual repricing and maturity dates.

	Within 3 months \$	3 to 12 months \$	1 to 5 years \$	Over 5 years \$	Non- interest bearing \$	Total \$
<b>As at 31 March 2016</b>						
<b>Financial assets:</b>						
Cash and cash equivalents	43,415,368	–	–	–	13,056	43,428,424
Receivables	–	–	–	–	2,296,206	2,296,206
Investment securities	15,562,500	24,074,448	87,945,064	17,795,928	3,899,260	149,277,200
Mortgage loans portfolio	889,794	2,635,673	11,465,992	36,815,360	–	51,806,819
AFS investment	–	–	–	–	100,000	100,000
<b>Total financial assets</b>	<b>59,867,662</b>	<b>26,710,121</b>	<b>99,411,056</b>	<b>54,611,288</b>	<b>6,308,522</b>	<b>246,908,649</b>
<b>Financial liabilities:</b>						
Borrowings	61,511,773	125,146,700	1,341,903	–	1,552,606	189,552,982
Accrued expenses and other liabilities	–	–	–	–	150,756	150,756
<b>Total financial liabilities</b>	<b>61,511,773</b>	<b>125,146,700</b>	<b>1,341,903</b>	<b>–</b>	<b>1,703,362</b>	<b>189,703,738</b>
<b>Interest sensitivity gap</b>	<b>(1,644,111)</b>	<b>(98,436,579)</b>	<b>98,069,153</b>	<b>54,611,288</b>	<b>4,605,160</b>	<b>57,204,911</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### f) Market risk ...continued

#### i) Interest rate risk ...continued

	Within 3 months \$	3 to 12 months \$	1 to 5 years \$	Over 5 years \$	Non- interest bearing \$	Total \$
<b>As at 31 March 2015</b>						
<b>Financial assets:</b>						
Cash and cash equivalents	8,230,637	–	–	–	500	8,231,137
Securities purchased under agreements to resell	–	21,863,011	–	–	–	21,863,011
Receivables	–	–	–	–	218,729	218,729
Investment securities	22,456,816	43,463,399	78,944,979	437,500	3,259,226	148,561,920
Mortgage loans portfolio	2,802,783	8,247,537	37,246,644	30,283,336	–	78,580,300
AFS investment	–	–	–	–	100,000	100,000
<b>Total financial assets</b>	<b>33,490,236</b>	<b>73,573,947</b>	<b>116,191,623</b>	<b>30,720,836</b>	<b>3,578,455</b>	<b>257,555,097</b>
<b>Financial liabilities:</b>						
Borrowings	750,000	89,887,000	108,459,700	–	820,495	199,917,195
Accrued expenses and other liabilities	–	–	–	–	273,067	273,067
<b>Total financial liabilities</b>	<b>750,000</b>	<b>89,887,000</b>	<b>108,459,700</b>	<b>–</b>	<b>1,093,562</b>	<b>200,190,262</b>
<b>Interest sensitivity gap</b>	<b>32,740,236</b>	<b>(16,313,053)</b>	<b>7,731,923</b>	<b>30,720,836</b>	<b>2,484,893</b>	<b>57,364,835</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management...continued

### f) Market risk ...continued

#### ii) Foreign currency risk

Foreign currency risk is the risk that the market value of, or the cash flow from, financial instruments will vary because of exchange rate fluctuations. The Bank incurs currency risk on transactions that are denominated in a currency other than the functional currency, the EC Dollar. The main currency giving rise to this risk is the US Dollar. The EC Dollar is fixed to the US Dollar at the rate of 2.70.

The following table summarises the Bank's exposure to foreign currency risk as of March 31, 2016 and 2015. Included in the table are the Bank's financial instruments at carrying amounts, categorised by currency.

	Eastern Caribbean Dollar \$	United States Dollar \$	Total \$
<b>At March 31, 2016</b>			
<b>Financial assets</b>			
Cash and cash equivalents	43,196,097	232,327	43,428,424
Receivables	2,296,206	–	2,296,206
Investment securities	142,592,219	6,684,981	149,277,200
Mortgage loans portfolio	50,518,667	1,288,152	51,806,819
AFS investment	100,000	–	100,000
	<b>238,703,189</b>	<b>8,205,460</b>	<b>246,908,649</b>
<b>Financial liabilities</b>			
Borrowings	185,178,097	4,374,885	189,552,982
Accrued expenses and other liabilities	150,756	–	150,756
	<b>185,328,853</b>	<b>4,374,885</b>	<b>189,703,738</b>
<b>Net statement of financial position</b>	<b>53,374,336</b>	<b>3,830,575</b>	<b>57,204,911</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### f) Market risk ...continued

#### ii) Foreign currency risk ...continued

	Eastern Caribbean Dollar \$	United States Dollar \$	Total \$
<b>At March 31, 2015</b>			
<b>Financial assets</b>			
Cash and cash equivalents	7,622,203	608,934	8,231,137
Securities purchased under agreement to resell	21,863,011	–	21,863,011
Receivables	218,729	–	218,729
Investment securities	148,561,920	–	148,561,920
Mortgage loans portfolio	75,786,860	2,793,440	78,580,300
AFS investment	100,000	–	100,000
	<u>254,152,723</u>	<u>3,402,374</u>	<u>257,555,097</u>
<b>Financial liabilities</b>			
Borrowings	184,890,520	15,026,675	199,917,195
Accrued expenses and other liabilities	273,067	–	273,067
	<u>185,163,587</u>	<u>15,026,675</u>	<u>200,190,262</u>
<b>Net statement of financial position</b>	<u>68,989,136</u>	<u>(11,624,301)</u>	<u>57,364,835</u>

### g) Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at, or close to, its fair value. Prudent liquidity risk management requires the Bank to maintain sufficient cash and marketable securities, monitoring future cash flows and liquidity on a daily basis and have funding available through an adequate amount of committed facilities.

Due to the dynamic nature of the underlying businesses, the management of the Bank ensures that sufficient funds are held in short-term marketable instruments to meet its liabilities and disbursement commitments when due, without incurring unacceptable losses or risk damage to the Bank's reputation.

The daily liquidity position is monitored by reports covering the position of the Bank. The key measure used by the Bank for managing liquidity risk is the ratio of net liquid assets to cash available for disbursements. For this purpose, net liquid assets are considered as including cash and cash equivalents, resale agreements and short term marketable securities, less loan and bond commitments to borrowers within the coming year.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### Maturities analysis of assets and liabilities

The following table presents the contractual maturities of financial assets and liabilities, on the basis of their earliest possible contractual maturity.

	Within 3 Months \$	3 to 12 months \$	1 to 5 years \$	Over 5 Years \$	Total \$
<b>As at March 31, 2016</b>					
<b>Assets:</b>					
Cash and cash equivalents	43,428,424	—	—	—	43,428,424
Receivables	2,296,206	—	—	—	2,296,206
Investment securities	15,948,792	24,859,454	90,512,090	17,956,864	149,277,200
Mortgage loans portfolio	889,794	2,635,673	11,465,992	36,815,360	51,806,819
AFS investment	—	—	—	100,000	100,000
<b>Total assets</b>	<b>62,563,216</b>	<b>27,495,127</b>	<b>101,978,082</b>	<b>54,872,224</b>	<b>246,908,649</b>
<b>Liabilities:</b>					
Borrowings	32,577,334	158,746,131	2,479,740	—	193,803,205
Accrued expenses and other liabilities	150,756	—	—	—	150,756
	<b>32,728,090</b>	<b>158,746,131</b>	<b>2,479,740</b>	<b>—</b>	<b>193,953,961</b>
<b>Net liquidity gap</b>	<b>29,835,126</b>	<b>(131,251,004)</b>	<b>99,498,342</b>	<b>54,872,224</b>	<b>52,954,688</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### Maturities analysis of assets and liabilities ...continued

	Within 3 Months \$	3 to 12 months \$	1 to 5 years \$	Over 5 Years \$	Total \$
<b>As at March 31, 2015</b>					
<b>Assets:</b>					
Cash and cash equivalents	8,231,137	—	—	—	8,231,137
Securities purchased under agreements to resell	—	21,863,011	—	—	21,863,011
Other receivables	218,729	—	—	—	218,729
Investment securities	24,903,649	43,498,745	79,722,026	437,500	148,561,920
Mortgage loans portfolio	2,802,783	8,247,537	37,246,644	30,283,336	78,580,300
AFS investment	—	—	—	100,000	100,000
<b>Total assets</b>	<b>36,156,298</b>	<b>73,609,293</b>	<b>116,968,670</b>	<b>30,820,836</b>	<b>257,555,097</b>
<b>Liabilities:</b>					
Borrowings	62,456,100	35,224,122	91,267,552	11,430,027	200,377,801
Accrued expenses and other liabilities	273,067	—	—	—	273,067
	<b>62,729,167</b>	<b>35,224,122</b>	<b>91,267,552</b>	<b>11,430,027</b>	<b>200,650,868</b>
<b>Net liquidity gap</b>	<b>(26,572,869)</b>	<b>38,385,171</b>	<b>25,701,118</b>	<b>19,390,809</b>	<b>56,904,229</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management approach ...continued

### h) Operational risk

The growing sophistication of the banking industry has made the Bank's operational risk profile more complex. Operational risk is inherent to all business activities and is the potential for financial or reputational loss arising from inadequate or failed internal controls, operational processes or the systems that support them. It includes errors, omissions, disasters and deliberate acts such as fraud. The Bank recognizes that such risks can never be entirely eliminated and manages the risk through a combination of systems and procedures to monitor and document transactions.

The Bank's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Bank's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity. Independent checks on operational risk issues are also undertaken by the internal audit function.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to the Board of Directors. This responsibility is supported by the development of overall Bank standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorisation of transactions;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessment of operational risk faced and the adequacy of controls and procedures to address the risks identified;
- requirements for the reporting of operational losses and proposed remedial action;
- development of contingency plans;
- training and professional development;
- ethical and business standards; and
- risk mitigation, including insurance when this is effective.



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management approach ...continued

### i) Capital management

The Bank's objectives when managing capital are to safeguard the Bank's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Bank monitors capital on the basis of the gearing ratio. This ratio is calculated as total long-term debt divided by total capital. Total long-term debts are calculated as total bonds in issue plus the Caribbean Development Bank long-term loan (as shown in the statement of financial position as "Borrowings"). Total capital is calculated as 'equity' as shown in the statement of financial position.

	<b>2016</b>	<b>2015</b>
	<b>\$</b>	<b>\$</b>
Total Debt	<b>189,552,982</b>	199,917,195
Total Equity	<b>58,113,604</b>	57,624,580
Debt to Equity ratio	<b>3.26</b>	3.47

There were no changes to the Bank's approach to capital management during the year.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### i) Fair value estimation

The table below summarises the carrying and fair values of the Bank's financial assets and liabilities.

	Carrying value		Fair value	
	2016 \$	2015 \$	2016 \$	2015 \$
Cash and cash equivalents	<b>43,428,424</b>	8,231,137	<b>43,428,424</b>	8,231,137
Securities purchased under agreements to resell	–	21,863,011	–	21,863,011
Receivables	<b>2,296,206</b>	218,729	<b>2,296,206</b>	218,729
Investment securities	<b>149,277,200</b>	148,561,920	<b>149,277,200</b>	148,561,920
Mortgage loans portfolio	<b>51,806,819</b>	78,580,300	<b>51,806,819</b>	78,580,300
AFS investment	<b>100,000</b>	100,000	<b>100,000</b>	100,000
	<b>246,908,649</b>	257,555,097	<b>246,908,649</b>	257,555,097
Borrowings	<b>189,552,982</b>	199,917,195	<b>189,552,982</b>	199,917,195
Accrued expenses and other liabilities	<b>150,756</b>	273,067	<b>150,756</b>	273,067
	<b>189,703,738</b>	200,190,262	<b>189,703,738</b>	200,190,262

Fair value amounts represent estimates of the consideration that would currently be agreed upon between knowledgeable, willing parties who are under no compulsion to act and is best evidenced by a quoted market value, if one exists. Accordingly, fair values are equal to their carrying values due to their short-term nature.

Mortgage loans portfolio represents residential mortgages and outstanding balances are carried based on its principal and interests. The fair values of mortgages are equal to their carrying values.

The Bank's AFS investment is not actively traded in an organised financial market, and fair value is determined at cost.

Accordingly estimates contained herein are not necessarily indicative of the amounts that the Bank could realise in a current market exchange. The use of different assumptions and/or estimation methodologies may have a material effect on the estimated fair values. Management is not aware of any factors that would significantly affect the estimated fair value amounts.

Financial instruments where carrying value is equal to fair value due to their short-term maturity, the carrying value of financial instruments are equal to their fair values. These include cash and cash equivalents, receivables, accrued expenses and other liabilities and dividends payable.

The fair values of the floating rate debt securities in issue is based on quoted market prices where available and where not available is based on a current yield curve appropriate for the remaining term to maturity.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 4 Critical accounting estimates and judgements

The Bank's financial statements and its financial results are influenced by accounting policies, assumptions, estimates and management judgement, which necessarily have to be made in the course of preparation of the financial statements. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Bank makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the actual results. The estimates that have a significant risk of causing material adjustments to the carrying amounts of assets within the next financial year are discussed below.

### *(a) Impairment losses on investment securities*

The Bank reviews its investment securities to assess impairment on a regular and periodic basis. In determining whether an impairment loss should be recorded, the Bank makes judgments as to whether there is any observable data indicating an impairment trigger followed by a measurable decrease in the estimated future cash flows from investment securities. Such observable data may indicate that there has been an adverse change in the payment ability and financial condition of the counterparty. Management use experience judgment and estimates based on objective evidence of impairment when assessing future cash flows. There were no impairment losses on investment securities as at March 31, 2016 (2015: Nil).

### *(b) Impairment losses on mortgage loans portfolio*

The Bank reviews its mortgage loans portfolio to assess impairment on a periodic basis. In determining whether an impairment loss should be recorded in the statement of comprehensive income, the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of mortgage loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers, or local economic conditions that correlate with defaults on assets in the Bank.

Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience. There was no provision recorded as at March 31, 2016 (2015: Nil).

### *(c) Impairment loss on AFS financial asset*

The Bank follows the guidelines of IAS 39 to determine when an AFS financial asset is impaired. This determination requires significant judgement. In making this judgement, the Bank evaluates, among other factors, the duration and extent to which the fair value of an investment is less than its cost; and the financial health of and short-term business outlook for the investee, including factors such as industry and sector performance, changes in technology and operational and financing cash flows. To the extent that the actual results regarding impairment may differ from management's estimate. There was no provision recorded as at March 31, 2016 (2015: Nil).

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 4 Critical accounting estimates and judgements ...continued

### (d) Useful lives of motor vehicles and equipment

The Bank estimates the useful lives of motor vehicles and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of motor vehicles and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. Based on management's assessment as at March 31, 2016, there is no change in estimated useful lives of property and equipment during the year. Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

### (e) Impairment of Non-financial assets

The Bank's policy on estimating the impairment of non-financial assets is discussed in Note 2. Though management believes that the assumptions used in the estimation of fair values reflected in the financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

## 5 Cash and cash equivalents

	2016	2015
	\$	\$
Cash on hand	500	500
Balances with commercial banks	40,400,368	8,230,637
Three month fixed deposit at St. Kitts-Nevis-Anguilla National Bank Limited maturing on April 14, 2016 bearing interest at a rate of 2.0%	<u>3,027,556</u>	–
	<u>43,428,424</u>	<u>8,231,137</u>

Balances with commercial banks earned interest at rates ranging from 0 % to 0.1% (2015: 0 % to 0.1%) during the year.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 6 Securities purchased under agreements to resell

Securities purchased under agreements to resell held with First Citizens Investment Services Ltd.

	<b>2016</b>	<b>2015</b>
	\$	\$
Two year reverse repurchase agreement matured on March 21, 2016 bearing interest at a rate of 4.25%	–	10,947,397
One year reverse repurchase agreement matured on March 25, 2016 bearing interest at a rate of 3.50%	–	10,427,329
	–	21,374,726
Interest receivable	–	488,285
	–	21,863,011
	<b>2016</b>	<b>2015</b>
	\$	\$
Current	–	21,863,011

These repurchase agreement securities were collateralized by bonds issued by the Government of St. Lucia in the amount of \$10,705,243 bearing interest at a rate of 4.25% and \$10,417,491 (USD\$3,858,330) bearing interest at a rate of 3.50% respectively.

## 7 Receivables and prepayments

	<b>2016</b>	<b>2015</b>
	\$	\$
Receivables	<b>2,296,206</b>	218,729
Prepayments	<b>770,185</b>	25,484
	<b>3,066,391</b>	244,213

Receivables represent loan payments collected by its primary lenders on behalf of the Bank which have not been remitted to the Bank. Receivable balances are non-interest bearing and are all current.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 8 Investment securities

	2016	2015
	\$	\$
<b>Loans and receivables</b>		
<b>Term deposits</b>		
CLICO International Life Insurance Limited	4,050,000	4,200,000
Provision for impairment – CLICO	<u>(3,762,500)</u>	<u>(3,762,500)</u>
	<u>287,500</u>	<u>437,500</u>
One year fixed deposit at Eastern Amalgamated Bank Limited maturing on June 5, 2016 bearing interest at a rate of 3.0% (2015:3.75%)	15,562,500	15,000,000
Two year fixed deposit at The Bank of St. Lucia Limited maturing on March 23, 2018 bearing interest at a rate of 3.0% (2015: 3.0%)	11,945,125	11,945,125
Two (2) three year fixed deposits at Grenada Public Service Co-operative Credit Union maturing on June 5, 2018 bearing interest at a rate of 4.25%	10,000,000	10,000,000
One year fixed deposit at The Bank of St. Vincent & the Grenadines Limited maturing on January 31, 2017 bearing interest at a rate of 3.0% (2015: 3.75%)	6,574,493	6,336,861
Ten year mortgage credit facility at Grenada Development Bank Limited maturing on September 15, 2019 bearing interest at a rate of 3.50%	6,000,000	–
One year fixed deposit at The Bank of St. Lucia Limited maturing on March 23, 2017 bearing interest at a rate of 3.00% (2015: 3.00%)	5,000,000	5,000,000
Five year fixed deposit at National Bank of Dominica Limited maturing on August 11, 2019 bearing interest at a rate of 4.5%	5,000,000	5,000,000
Three year fixed deposit at Capita Finance Services maturing on March 2, 2018 bearing interest at a rate of 4.25% (2015: 4.25%)	5,000,000	5,000,000
Two year fixed deposit at St. Vincent & the Grenadines Teachers Co-operative Credit Union maturing on August 7, 2016 bearing interest at a rate of 4.0% (2015: 4.0%)	4,999,990	4,999,990
One year fixed deposit at ABI Bank Limited (ABIB) maturing on March 4, 2017 bearing interest at 3.5%	4,904,228	5,126,553
<b>Balance carried forward</b>	<u>74,986,336</u>	<u>68,408,529</u>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 8 Investment securities ...continued

	2016	2015
	\$	\$
<b>Term deposits ...continued</b>		
<b>Loans and receivables ...continued</b>		
<b>Balance brought forward</b>	<b>74,986,336</b>	68,408,529
Two year fixed deposit at Capita Finance Services maturing on June 12, 2017 bearing interest at a rate of 4.25%	<b>4,899,955</b>	–
Two (2) one year fixed deposits at Financial Investment and Consultancy Services (FICS) Limited maturing on August 7, 2016 bearing interest at a rate of 5.0%	<b>3,999,965</b>	3,999,965
Two year fixed deposit at Financial Investment and Consultancy Services (FICS) Limited maturing on October 9, 2016 bearing interest at a rate of 5.0% (2015: 5.0%)	<b>2,099,984</b>	1,999,985
One year fixed deposit at Community First Co-operative Credit Union maturing on October 9, 2016 bearing interest at a rate of 4.0%	<b>2,000,000</b>	2,000,000
Three year fixed deposit at Marigot Co-operative Credit Union maturing on March 31, 2018 bearing interest at a rate of 4.0%	<b>1,000,000</b>	1,000,000
One year fixed deposit at Eastern Caribbean Amalgamated Bank maturing on December 1, 2016 bearing interest at a rate of 3.5%	<b>500,000</b>	–
Two year fixed deposit at Grenada Co-operative Bank Limited matured on March 2, 2016 bearing interest at a rate of 4.5%	–	11,000,000
Two year fixed deposit at Eastern Amalgamated Bank Limited matured on March 28, 2016 bearing interest at a rate of 4.0%	–	10,000,000
One year fixed deposit at St. Kitts-Nevis-Anguilla National Bank Limited matured on August 6, 2015 bearing interest at a rate of 3.0%	–	7,000,000
<b>Balance carried forward</b>	<b>89,486,240</b>	105,408,479

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

(expressed in Eastern Caribbean dollars)

## 8 Investment securities ...continued

	2016 \$	2015 \$
<b>Term deposits ...continued</b>		
<b>Balance carried forward</b>	<b>89,486,240</b>	105,408,479
<b>Bonds</b>		
Sagicor Finance Inc. Maturing on August 11, 2022 bearing interest at a rate of 8.875%	<b>6,604,200</b>	–
Government of St. Vincent and the Grenadines Maturing on October 7, 2019 bearing interest at a rate of 6.00%	<b>10,000,000</b>	10,000,000
Maturing on May 11, 2017 bearing interest at a rate of 5.50%	<b>10,000,000</b>	–
Government of St. Lucia Maturing on October 14, 2019 bearing interest at a rate of 5.50%	<b>10,000,000</b>	10,000,000
Maturing on May 26, 2017 bearing interest at a rate of 5.50%	<b>4,000,000</b>	–
Government of the Commonwealth of Dominica Maturing on October 28, 2019 bearing interest at a rate of 5.00%	<b>10,000,000</b>	10,000,000
Maturing on October 28, 2019 bearing interest at a rate of 7.00%	<b>2,000,000</b>	2,000,000
	<b>52,604,200</b>	32,000,000
<b>Treasury bills</b>		
Government of St. Lucia Maturing on August 27, 2016 bearing interest at a rate of 2.30%	<b>3,000,000</b>	–
Government of St. Vincent and the Grenadines Matured on June 30, 2015 bearing interest at a rate of 2.30%	–	2,986,697
Matured on June 4, 2015 bearing interest at a rate of 4.00%	–	1,485,041
Government of the Commonwealth of Dominica Matured on June 26, 2015 bearing interest at a rate of 1.995%	–	2,985,078
	<b>3,000,000</b>	7,456,816
<b>Total</b>	<b>145,377,940</b>	145,302,795
Interest receivable	<b>4,124,260</b>	3,484,125
Less provision for impairment – CLICO	<b>(225,000)</b>	(225,000)
<b>Total investment securities</b>	<b>149,277,200</b>	148,561,920
Current	<b>57,024,696</b>	68,402,394
Non-current	<b>92,252,504</b>	80,159,526
	<b>149,277,200</b>	148,561,920



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 8 Investment securities ...continued

The movement of the investment securities is shown below:

	2016 \$	2015 \$
Opening principal balance	145,302,795	127,804,706
Additions	43,908,515	111,842,462
Disposals	(43,683,370)	(94,000,000)
Reclassifications/transfers	(150,000)	(344,373)
	<hr/>	<hr/>
Ending principal balance	145,377,940	145,302,795
	<hr/>	<hr/>
Opening interest receivable	3,484,125	2,281,695
Interest earned	7,530,240	6,228,203
Interest received/collected	(6,890,105)	(4,570,146)
Reclassifications/transfers	-	(455,627)
	<hr/>	<hr/>
Ending interest receivable	4,124,260	3,484,125
	<hr/>	<hr/>

### Term deposits held with CLICO International Life Insurance Limited

The Bank holds an Executive Flexible Premium Annuity (EFPA) with CLICO International Life Insurance Limited (CLICO Barbados), a member of the CL Financial Group. The EFPA matured in October 2009. During the 2011 financial year, the Bank was informed that CLICO had been placed under judicial management. On July 28, 2011 the Judicial Manager submitted its final report to the High Court in Barbados setting out its findings and recommendations. As at March 31, 2016, the Bank's management have adopted a prudent approach to this matter and have established an impairment provision of 93% (2015: 90%) of the deposit balance and 100% (2015: 100%) of the accrued interest.

CLICO Barbados is a shareholder of the Bank. As the Bank has been unable to recoup the balance due for the term deposit held from CLICO, the Bank did not pay CLICO the sums of \$150,000 for 2015 and yearly dividends of \$200,000 relating to 2014, 2013, 2012 and 2011 totaling \$950,000 as of March 31, 2016. The dividends payable has been offset with the principal receivable in 2016.

### Depositors Protection Trust (DPT)

On July 22, 2011, the ECCB exercised the powers conferred on it by Part IIA, Article 5B of the ECCB Agreement Act 198 and assumed control of the ABIB. Relative to this, the Government of Antigua and Barbuda pledged its full support to the ECCB in its efforts to resolve the challenges facing ABIB. Further, the Government of Antigua and Barbuda and Eastern Caribbean Amalgamated Bank Ltd. (ECAB) reached an agreement to transfer most of the operations of the ABIB to the latter. As a result of the agreement between the Government of Antigua and Barbuda and the ECAB, deposits held at the ABIB up to \$500,000 per depositor were to be transferred to ECAB.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 8 Investment securities ...continued

### Depositors Protection Trust (DPT) ...continued

By the Depositors Protection Trust Deed (the “Deed”) dated April 14, 2016 between the Government of Antigua and Barbuda, the Trustees of the DPT and the Receiver of the ABI Bank, a DPT was established to assist with securing the stability of the banking system of Antigua and Barbuda by protecting the deposits of ABIB in excess of \$500,000. The Government of Antigua and Barbuda agreed to fund the DPT by issuing a 10-year bond to the DPT in the amount of \$157,000,000. At the time of the approval of these financial statements, the bond had not been finalized for issue.

The DPT would assume the liabilities of amounts in excess of \$500,000 held in the ABIB. As of March 31, 2016, the Bank held an amount of \$4,904,228 in excess of \$500,000 with ABIB; accordingly, under the Terms of the Agreement, this amount will now become a liability to the DPT.

Under the Deed, depositors held under the DPT would receive ten (10) annual equal instalments equal to 1/10th of the principal benefit transferred to the DPT. Payments related to these balances were to commence on May 31, 2016. Furthermore, outstanding balances remaining in the DPT attract interest at an interest rate of 2.0% per annum accruing from December 1, 2015, the payment of which was to be made on May 31, 2016 and thereafter twice in each year starting on November 30, 2017 and continuing every six months until full payment has been made of the principal benefit. At the date of the approval of these financial statements, there had been no payments made to the Bank in relation to principal payments or any related interest receivable.

Management assessed that the fixed deposit from ECAB and the DPT are recoverable in full, thus no allowance for impairment has been provided.

## 9 Mortgage loans portfolio

	2016	2015
	\$	\$
Commercial banks	29,814,428	55,475,100
Building society	8,525,533	10,610,204
Development bank	7,435,545	8,377,796
Credit unions	3,623,422	4,117,200
Finance company	2,407,891	–
	<hr/>	
	51,806,819	78,580,300
	<hr/>	
Current	3,525,467	11,050,319
Non-current	48,281,352	67,529,981
	<hr/>	
	51,806,819	78,580,300
	<hr/>	

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 9 Mortgage loans portfolio ...continued

<b>Territory Analysis</b>	<b>2016</b>	<b>2015</b>
	<b>\$</b>	<b>\$</b>
Antigua and Barbuda	<b>18,417,701</b>	20,562,402
St. Vincent and the Grenadines	<b>16,964,753</b>	38,511,204
St. Kitts and Nevis	<b>7,435,545</b>	8,377,796
Anguilla	<b>6,580,929</b>	11,128,898
St. Lucia	<b>2,407,891</b>	—
	<b>51,806,819</b>	78,580,300

	<b>2016</b>	<b>2015</b>
	<b>\$</b>	<b>\$</b>
<b>Movement in the balance is as follows:</b>		
Balance at beginning of the year	<b>78,580,300</b>	148,198,952
Add: Loans purchased	<b>3,256,555</b>	—
Less: Principal repayments	<b>(3,949,392)</b>	(6,156,731)
Mortgages that were repurchased and replaced	<b>(8,679,162)</b>	(8,544,768)
Mortgages pools repurchased	<b>(17,401,482)</b>	(54,917,153)
Balance at the end of the year	<b>51,806,819</b>	78,580,300

### Terms and Conditions of Purchased Mortgages

#### a) Purchase of mortgages

The Bank enters into Sale and Administration Agreements with Primary Lending Institutions in the OECS territories for the purchase of mortgages. Mortgages are purchased at the outstanding principal on the settlement date.

#### b) Recourse to primary lending institutions

Under the terms of the Sale and Administration Agreement, the Administrator (Primary Lending Institution) warrants that any default, loss or title deficiency occurring during the life of the loans secured by the Purchased Mortgages will be remedied.

#### c) Administration fees

The Primary Lending Institutions are responsible for administering the mortgages on behalf of the Bank at an agreed fee on the aggregate principal amount, excluding any accrued interest, penalties or bonuses, outstanding at the beginning of the month in reference.

#### d) Rates of interest

Rates of interest earned vary from 6.5% to 11% (2015: 7% to 11%).

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 9 Mortgage loans portfolio ...continued

### Mortgage loans portfolio and accounts receivable balances held with the ABIB

Under the Sales and Administration Agreements between the ABIB and the Bank effected on May 27, 1994, the Bank entered into an arrangement to acquire certain mortgage loans from the ABIB. The Bank acquired all rights associated with the loans including but not limited to the right to interest, first right to liquidation of the loan and indemnification of losses from the ABIB. These balances have been classified under "Mortgage loans portfolio". Under the agreement, the ABIB and subsequently ABIB under receivership collected monthly payments from the mortgagors on behalf of the Bank and remitted those to the Bank net of an administration fee. These have been classified under "Receivables and prepayments".

As at March 31, 2016, the mortgage loan balance amounted to \$18,417,701. Collections made on behalf of the Bank for these loans amounted to \$1,616,382.

Subsequent to the year end, the ECAB purchased a collection of mortgage loans from the ABIB under receivership which had been previously purchased by the Bank at March 31, 2016, these loans amounted to \$9,991,814. The transfer for the aforementioned loans was completed as at May 31, 2016 along with all associated balances included under the Receivables and Prepayments.

Of the loans remaining, ABIB under receivership has collected \$1,015,046 which was settled in June 2016.

As it relates to the mortgage loan balance which remains with ABIB under receivership, the Bank believes that these balances are not impaired based on the Bank's first right to the underlying collateral supporting the loans. Furthermore, based on reports received from the ABIB under receivership, the mortgages continue to be serviced. Collections made on behalf of the loans are to be remitted to the Bank. The last remittance up to the finalisation of these financial statements was completed in June 2016.

## 10 Available-for-sale investment

	2016	2015
	\$	\$
Eastern Caribbean Securities Exchange (ECSE) Limited 10,000 Class C shares of \$10 each – unquoted carried at cost	<u>100,000</u>	100,000

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

(expressed in Eastern Caribbean dollars)

## 11 Motor vehicles and equipment

	Motor vehicles \$	Computer equipment \$	Furniture and fixtures \$	Machinery and equipment \$	Total \$
<b>Year ended March 31, 2015</b>					
Opening net book value	163,364	39,016	1,867	45,280	249,527
Additions	–	58,772	–	–	58,772
Depreciation charge	(50,572)	(28,275)	(486)	(10,408)	(89,741)
<b>Closing net book value</b>	<b>112,792</b>	<b>69,513</b>	<b>1,381</b>	<b>34,872</b>	<b>218,558</b>
<b>At March 31, 2015</b>					
Cost	290,000	188,628	5,744	71,965	556,337
Accumulated depreciation	(177,208)	(119,115)	(4,363)	(37,093)	(337,779)
<b>Net book value</b>	<b>112,792</b>	<b>69,513</b>	<b>1,381</b>	<b>34,872</b>	<b>218,558</b>
<b>Year ended March 31, 2016</b>					
Opening net book value	112,792	69,513	1,381	34,872	218,558
Depreciation charge (note 22)	(41,602)	(34,046)	(486)	(10,197)	(86,331)
<b>Closing net book value</b>	<b>71,190</b>	<b>35,467</b>	<b>895</b>	<b>24,675</b>	<b>132,227</b>
<b>At March 31, 2016</b>					
Cost	290,000	188,628	5,744	71,965	556,337
Accumulated depreciation	(218,810)	(153,161)	(4,849)	(47,290)	(424,110)
<b>Net book value</b>	<b>71,190</b>	<b>35,467</b>	<b>895</b>	<b>24,675</b>	<b>132,227</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 12 Intangible assets

	Computer software \$	Website development \$	Total \$
<b>Year ended March 31, 2015</b>			
Opening net book value	13,121	12,004	25,125
Amortisation charge (note 22)	(4,920)	(4,502)	(9,422)
<b>Closing net book value</b>	<b>8,201</b>	<b>7,502</b>	<b>15,703</b>
<b>At March 31, 2015</b>			
Cost	14,761	13,505	28,266
Accumulated amortisation	(6,560)	(6,003)	(12,563)
<b>Net book value</b>	<b>8,201</b>	<b>7,502</b>	<b>15,703</b>
<b>Year ended March 31, 2016</b>			
Opening net book value	8,201	7,502	15,703
Amortisation charge (note 22)	(4,920)	(4,502)	(9,422)
<b>Closing net book value</b>	<b>3,281</b>	<b>3,000</b>	<b>6,281</b>
<b>At March 31, 2016</b>			
Cost	14,761	13,505	28,266
Accumulated amortisation	(11,480)	(10,505)	(21,985)
<b>Net book value</b>	<b>3,281</b>	<b>3,000</b>	<b>6,281</b>

# Eastern Caribbean Home Mortgage Bank

## Notes to Financial Statements

March 31, 2016

(expressed in Eastern Caribbean dollars)

### 13 Borrowings

	2016 \$	2015 \$
<b>Bonds in issue</b>		
Balance at the beginning of the year	184,096,700	250,000,000
Add: Issues during the year	87,637,000	30,000,000
Less: Redemptions during the year	(87,637,000)	(95,903,300)
	<u>184,096,700</u>	<u>184,096,700</u>
Less: unamortised bond issue costs	(342,972)	(303,027)
	<u>183,753,728</u>	<u>183,793,673</u>
Interest payable	1,519,624	1,096,847
	<u>185,273,352</u>	<u>184,890,520</u>
<b>Other borrowed funds</b>		
Caribbean Development Bank (CDB) Loan	4,341,903	15,000,000
Less: unamortised transaction costs	(95,255)	(119,575)
	<u>4,246,648</u>	<u>14,880,425</u>
Interest payable	32,982	146,250
	<u>4,279,630</u>	<u>15,026,675</u>
<b>Total</b>	<u>189,552,982</u>	<u>199,917,195</u>
	2016 \$	2015 \$
<b>Bonds in issue</b>		
Current	185,616,324	88,733,847
Non-current	–	96,459,700
	<u>185,616,324</u>	<u>185,193,547</u>
Less: unamortised bond issue costs	(342,972)	(303,027)
	<u>185,273,352</u>	<u>184,890,520</u>
<b>Other borrowed funds</b>		
Current	4,374,885	3,146,250
Non-current	–	12,000,000
	<u>4,374,885</u>	<u>15,146,250</u>
Less unamortised transaction costs	(95,255)	(119,575)
	<u>4,279,630</u>	<u>15,026,675</u>
<b>Total</b>	<u>189,552,982</u>	<u>199,917,195</u>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 13 Borrowings ...continued

	2016 \$	2015 \$
<b>Bonds in issue</b>		
3-year bond maturing on July 1, 2016 bearing interest at a rate of 3.75%	<b>31,200,000</b>	31,200,000
277-day bond maturing on April 4, 2016 bearing interest at a rate of 2.80%	<b>30,000,000</b>	–
335-day bond maturing on June 2, 2016 bearing interest at a rate of 1.50%	<b>30,000,000</b>	–
331-day bond maturing on December 28, 2016 bearing interest at a rate of 2.49%	<b>27,637,000</b>	–
3-year bond maturing on March 26, 2017 bearing interest at a rate of 4%	<b>24,984,700</b>	24,984,700
4-year bond maturing on January 30, 2017 bearing interest at a rate of 3.75%	<b>21,505,000</b>	21,505,000
4-year bond maturing on September 28, 2016 bearing interest at a rate of 4%	<b>18,770,000</b>	18,770,000
2-year bond matured on July 2, 2015 bearing interest at a rate of 3.749%	–	30,000,000
1-year bond matured on July 2, 2015 bearing interest at a rate of 2.75%	–	30,000,000
4-year bond matured on January 30, 2016 bearing interest at a rate of 4%	–	27,637,000
<b>Total</b>	<b>184,096,700</b>	184,096,700

Bonds issued by the Bank are secured by debentures over the fixed and floating assets of the Bank. Interest is payable semi-annually in arrears at rates varying between 1.50% to 4% (2015: 2.75% to 4%).

### CDB Loan

On January 31, 2008, the Bank obtained a loan from CDB in the amount of US\$10,000,000 (EC\$27,000,000) for a period of 11 years with a two-year moratorium. The loan is payable in 36 equal or approximately equal and consecutive quarterly instalments from the first due date after the expiry of the two (2) year moratorium. Under the terms of the loan agreement between CDB and the Bank, CDB has the right to increase or decrease the rate of interest payable on the loan. The loan is secured by first fixed and floating charges over the Bank's assets. The interest rate on the loan was decreased from 3.90% to 2.97% (2015: decreased from 4.10% to 3.90%) during the financial year. The interest incurred for the year ended March 31, 2016 amounted to \$297,458 (2015: \$641,531) and is payable quarterly.

Subsequent to the Bank's reporting period, on April 1, 2016, the loan from CDB was fully repaid in advance of maturity.



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 13 Borrowings ...continued

The exposure of the Bank's borrowings to interest rate changes and the contractual re-pricing dates at the end of the reporting period are as follows:

### Maturity analysis

	2016 \$	2015 \$
3 months or less	750,000	750,000
3–12 months	2,250,000	2,250,000
1–5 years	1,341,903	12,000,000
	<u>4,341,903</u>	<u>15,000,000</u>

The breakdown of interest payable is as follows:

	2016 \$	2015 \$
Bonds interest payable	1,519,624	1,096,847
Long-term loan interest payable	32,982	146,250
	<u>1,552,606</u>	<u>1,243,097</u>

The breakdown of capitalised bond issue costs and transaction costs is as follows:

	2016 \$	2015 \$
<b>Capitalised bond issue costs</b>		
Balance at beginning of year	303,027	550,730
Additions	520,545	118,748
	<u>823,572</u>	<u>669,478</u>
Less: amortisation for year (note 22)	(480,600)	(366,451)
Balance at end of year	<u>342,972</u>	<u>303,027</u>
<b>Transaction costs on other borrowed funds</b>		
Balance at beginning of year	119,575	143,895
Additions	138,374	–
	<u>257,949</u>	<u>143,895</u>
Less: amortisation for year (note 22)	(162,694)	(24,320)
Balance at end of year	<u>95,255</u>	<u>119,575</u>
	<u>438,227</u>	<u>422,602</u>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 13 Borrowings ...continued

	2016 \$	2015 \$
<b>Breakdown of capitalised bond issue costs</b>		
365-day revolving credit maturing 31 January 2017 bearing interest of 7.0%	125,000	–
331-day bond maturing on December 28, 2016 bearing interest at a rate of 2.49%	82,526	–
Capitalised bond costs for bonds not yet issued	47,701	–
3–year bond maturing on March 26, 2017 bearing interest at a rate of 4%	38,381	76,763
4–year bond maturing on January 30, 2017 bearing interest at a rate of 3.75%	21,153	46,536
3–year bond maturing on July 1, 2016 bearing interest at a rate of 3.75%	11,408	57,040
335-day bond maturing on June 2, 2016 bearing interest at a rate of 1.50%	7,428	–
4–year bond maturing on September 28, 2016 bearing interest at a rate of 4%	6,568	19,703
277-day bond maturing on April 4, 2017 bearing interest at a rate of 2.80%	2,807	–
1–year bond maturing on July 2, 2015 bearing interest at a rate of 2.75%	–	59,897
4–year bond maturing on January 30, 2016 bearing interest at a rate of 4%	–	26,213
2–year bond maturing on July 2, 2015 bearing interest at a rate of 3.749%	–	16,875
<b>Total</b>	<b>342,972</b>	<b>303,027</b>

### *Capitalised bond issue costs*

The bond issue costs are being amortised over the duration of the life of the respective bonds ranging from 277 days to four (4) years (2015: one (1) to four (4) years) which carry an interest rate ranging from 1.5% to 4% (2015: 2.75% to 4.0%).

### *Transaction costs on other borrowed funds*

The costs associated with the negotiation of other borrowings are being amortized over the tenure of the funds acquired.

### **Revolving line of credit**

The bank has a revolving line of credit which expires on January 31, 2017. The line of credit has a limit of \$30,000,000 and is held at the St. Kitts-Nevis-Anguilla National Bank Limited. It incurs an interest rate of 7% per annum.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

(expressed in Eastern Caribbean dollars)

## 14 Accrued expenses and other liabilities

	2016 \$	2015 \$
Accrued expenses	147,756	261,444
Other liabilities	3,000	11,623
	<b>150,756</b>	<b>273,067</b>

## 15 Share capital

The Bank is authorised to issue 400,000 (2015: 400,000) ordinary shares of no par value.

As at March 31, 2016, there were 268,749 (2015: 268,749) ordinary shares of no par value issued and outstanding.

	Number of shares	2016 \$	2015 \$
Class A	66,812	9,189,920	9,189,920
Class B	51,178	7,562,200	7,562,200
Class C	80,181	11,062,800	11,062,800
Class D	70,578	9,185,020	9,185,020
	<b>268,749</b>	<b>36,999,940</b>	<b>36,999,940</b>

The Bank has adopted the provisions of the Grenada Companies Act No. 35 of 1994, which requires companies to issue shares without nominal or par value. Under Article 29 – Capital Structure of the Eastern Caribbean Home Mortgage Bank Act, (1) Subject to Article 30, the authorized shares capital of the Bank is \$40,000,000 divided into 400,000 shares of the \$100 each, in the following classes:

- (a) 100,000 Class A shares which may be issued only to the Central Bank;
- (b) 60,000 Class B shares out of which 40,000 may be issued only to the Social Security Scheme or National Insurance Board and 20,000 to any Government owned or controlled commercial bank;
- (c) 80,000 Class C shares which may be issued only to commercial banks, other than a Government owned or controlled commercial bank;
- (d) 40,000 Class D shares which may be issued only to insurance companies and credit institutions;
- (e) 40,000 Class E shares which may be issued only to the International Finance Corporation; and,
- (f) 80,000 Class F shares which may be issued only to the Home Mortgage Bank of Trinidad and Tobago.

# Eastern Caribbean Home Mortgage Bank

## Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

### 16 Reserves

In March 2004, the Board of Directors approved the creation of two special reserve accounts, a Building Reserve and a Portfolio Risk Reserve. After the initial transfers from Retained Earnings, the Board of Directors also agreed to an annual allocation to each reserve fund of 20% of profits after the appropriation for dividends, effective March 31, 2005.

The Building Reserve was established for the purpose of a future headquarters building. However in March 2014, the Board of Directors approved the transfer of the Building Reserve to the Portfolio Risk Reserve to further provide cover against general risk associated with the secondary mortgage market, which is the primary purpose of the Portfolio Risk Reserve.

### 17 Dividends

At the Annual General Meeting on November 11, 2015, dividends of \$7.50 (2015: \$10.00) per share were approved amounting to \$2,015,618 (2015: \$2,687,490).

Dividends paid during the financial year amounted to \$2,015,618 (2015: \$2,487,490). The dividends payable balance of \$950,000 at March 31, 2016, includes \$150,000 relating to 2015 and \$200,000 relating to each of 2014, 2013, 2012, and 2011. In 2016, management took the decision to offset dividends payable to CLICO Barbados \$150,000 (2015: \$800,000) against a balance receivable for term deposits held with the Bank in the amount of \$5,000,000. The principal balance of the investment is now reflected as \$4,050,000 (2015: \$4,200,000).

### 18 Interest income

	2016	2015
	\$	\$
Term deposits	5,039,939	5,453,247
Mortgage loans portfolio	4,846,905	8,648,317
Government bonds	2,370,499	768,959
Treasury bills	119,802	5,997
Bank deposits	46,425	584,625
	<hr/>	
	12,423,570	15,461,145
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# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 19 Interest expense

	2016 \$	2015 \$
Bonds in issue	6,226,514	7,928,735
CDB loan	297,458	641,531
	<hr/> 6,523,972	<hr/> 8,570,266

## 20 Other income

	2016 \$	2015 \$
Mortgage underwriting seminar income	168,011	153,000
Mortgage underwriting seminar expenses	(127,697)	(121,807)
	<hr/> 40,314	<hr/> 31,193
Other income	125	75
Gain on disposal of equipment	—	2,400
	<hr/> 40,439	<hr/> 33,668

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 21 General and administrative expenses

	2016	2015
	\$	\$
Salaries and related costs	1,161,276	1,115,164
Rent (note 25)	147,847	51,386
Others	44,661	40,855
Credit rating fee	40,754	40,754
Telephone	36,736	31,793
Internal audit fees	35,700	37,800
Legal and professional	29,932	3,316
Advertising/promotion	29,307	8,929
Printing and stationery	28,911	12,731
Repairs and maintenance	25,003	10,474
Chief Executive Officer travel	20,864	11,718
Computer repairs and maintenance	20,441	10,165
Commission and fees	18,250	31,350
Airfares	13,041	9,133
Dues and subscriptions	12,429	10,605
Office supplies	7,386	26,027
Insurance	6,554	9,976
Courier services	3,394	2,610
Hotel accommodation	2,603	8,874
	<hr/>	<hr/>
	1,685,089	1,473,660
	<hr/>	<hr/>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 22 Other operating expenses

	2016	2015
	\$	\$
Amortisation of bond issue costs and transaction costs (note 13)	643,294	390,771
Directors fees and expenses	301,766	378,190
Sundry	115,785	107,960
Depreciation of motor vehicle and equipment (note 11)	86,331	89,741
Professional fees	55,204	54,138
Intangible amortisation (note 12)	9,422	9,422
Foreign currency losses	6,460	35,437
Trustee fee	–	21,000
	<hr/>	<hr/>
	1,218,262	1,086,659
	<hr/>	<hr/>

## 23 Earnings per share (EPS)

Basic and diluted EPS are computed as follows:

	2016	2015
	\$	\$
Net profit for the year	2,504,642	3,458,819
Weighted average number of shares issued	268,749	268,749
	<hr/>	<hr/>
Basic earnings per share	9.32	12.87
	<hr/>	<hr/>

The Bank has no dilutive potential ordinary shares as of March 31, 2016 and 2015.

## 24 Contingent liabilities and capital commitments

The budget as approved by the Board of Directors does not include capital expenditure for the year ended March 31, 2016 (2015: nil). There were no outstanding contingent liabilities as of March 31, 2016 (2015: Nil).

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2016

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(expressed in Eastern Caribbean dollars)

## 25 Related party transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions.

The ECCB, which provided material support to the Bank in its formative years, holds 24.9% of its share capital and controls the chairmanship of the Board of Directors. Additionally, the Bank is housed in the complex of the ECCB at an annual rent of \$147,847 (2015: \$51,356).

The Bank maintains a call account with the ECCB for the primary purpose of settlement of transactions relating to the mortgage loan portfolio with some of its Primary Lenders. As at March 31, 2016, the balance held with the ECCB was \$4,430,453 (2015: \$118,019).

### Compensation of key management personnel

The remuneration of directors and key management personnel during the year was as follows:

	2016 \$	2015 \$
Short-term benefits	420,380	511,116
Director fees	198,000	142,500
	<u>618,380</u>	<u>653,616</u>

## 26 Reclassification

The classification of certain items in the financial statement has been changed from the prior year to achieve a clearer or more appropriate presentation. Mortgage loan principal and interest payments collected by primary lender institutions which had not been remitted to the ECHMB were reclassified from mortgage loan portfolio to receivables and prepayments.

	As previously classified 2015 \$	Reclassification 2015 \$	As reclassified 2015 \$
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### Effect on statement of financial position

#### Assets

Mortgage loan portfolio	78,759,018	(178,718)	78,580,300
Receivables and prepayments	65,495	178,718	244,213



# **Audited Financial Statements for year ended 31<sup>st</sup> March 2017**



# Grant Thornton

An instinct for growth™

October 20, 2017

The Directors  
Eastern Caribbean Home Mortgage Bank  
ECCB Complex  
Bird Rock  
P.O. Box 753  
Basseterre  
St. Kitts

**Grant Thornton**

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Dear Sirs,

**Re: Eastern Caribbean Home Mortgage Bank**

We give our consent, and have not withdrawn such consent, to being named as the Independent Auditors of Eastern Caribbean Home Mortgage Bank for the year ended March 31, 2017 in the Prospectus dated October 2017 and issued by Eastern Caribbean Home Mortgage Bank (the "Prospectus") and for the inclusion in the Prospectus of our Independent Auditor's Report (the "Report") to the Shareholders of the Eastern Caribbean Home Mortgage Bank dated June 30, 2017 in respect of the Financial Statements for the year ended March 31, 2017.

We are responsible for the Report included in the Prospectus and have not become aware, since the date of the Report, of any matters affecting the validity of that Report at that date.

We further consent to, and authorise the use of, the Report in the Prospectus.

Yours truly,

Chartered Accountants  
Basseterre  
St. Kitts

# **Eastern Caribbean Home Mortgage Bank**

Financial Statements

**March 31, 2017**

(expressed in Eastern Caribbean dollars)

## **INDEPENDENT AUDITOR'S REPORT**

### **To the Shareholders of Eastern Caribbean Home Mortgage Bank**

#### **Opinion**

We have audited the financial statements of **Eastern Caribbean Home Mortgage Bank** (the "Bank") which comprise the statement of financial position as at March 31, 2017, and the statement of comprehensive income, statement of changes in shareholders' equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as at March 31, 2017, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants ("IESBA Code") together with the ethical requirements that are relevant to our audit of the financial statements in the Eastern Caribbean, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

We have determined there are no key audit matters to communicate in our report.

#### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditor's report is Jefferson E. Hunte.

*Grant Thornton*

**Chartered Accountants**

**June 30, 2017**

**Basseterre, St. Kitts**

# Eastern Caribbean Home Mortgage Bank

## Statement of Financial Position

As at March 31, 2017

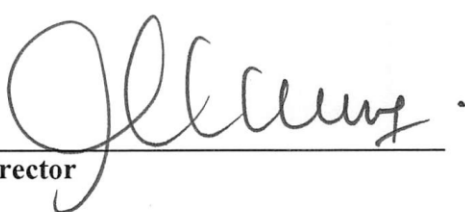
(expressed in Eastern Caribbean dollars)

	2017 \$	2016 \$
<b>Assets</b>		
Cash and cash equivalents (note 5)	6,699,810	43,428,424
Receivables and prepayments (note 6)	1,675,943	2,315,358
Investment securities (note 7)	204,157,055	150,128,233
Mortgage loans portfolio (note 8)	31,396,223	51,806,819
Motor vehicles and equipment (note 9)	243,863	132,227
Intangible assets (note 10)	—	6,281
<b>Total assets</b>	<b>244,172,894</b>	<b>247,817,342</b>
<b>Liabilities</b>		
Borrowings (note 11)	184,659,909	189,552,982
Accrued expenses and other liabilities (note 12)	355,332	150,756
<b>Total liabilities</b>	<b>185,015,241</b>	<b>189,703,738</b>
<b>Equity</b>		
Share capital (note 13)	36,999,940	36,999,940
Portfolio risk reserve (note 14)	9,171,644	8,962,834
Retained earnings	12,986,069	12,150,830
<b>Total equity</b>	<b>59,157,653</b>	<b>58,113,604</b>
<b>Total liabilities and equity</b>	<b>244,172,894</b>	<b>247,817,342</b>

The notes on pages 1 to 50 are an integral part of these financial statements.

Approved for issue by the Board of Directors on June 30, 2017.

  
Chairman

  
Director

# Eastern Caribbean Home Mortgage Bank

## Statement of Comprehensive Income

For the year ended March 31, 2017

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(expressed in Eastern Caribbean dollars)

	2017 \$	2016 \$
Interest income (note 16)	11,141,929	12,423,570
Interest expense (note 17)	<u>(4,790,392)</u>	<u>(6,523,972)</u>
<b>Net interest income</b>	<b>6,351,537</b>	5,899,598
Other income (note 18)	<u>168,842</u>	40,439
<b>Operating income</b>	<b><u>6,520,379</u></b>	<u>5,940,037</u>
<b>Expenses</b>		
General and administrative expenses (note 19)	<u>(2,016,163)</u>	(1,685,089)
Other operating expenses (note 20)	<u>(1,194,252)</u>	(1,218,262)
Mortgage administrative fees	<u>(250,297)</u>	(532,044)
<b>Total expenses</b>	<b><u>(3,460,712)</u></b>	<u>(3,435,395)</u>
<b>Net profit for the year</b>	<b>3,059,667</b>	2,504,642
<b>Other comprehensive income</b>	<u>—</u>	<u>—</u>
<b>Total comprehensive income for the year</b>	<b><u>3,059,667</u></b>	<u>2,504,642</u>
<b>Earnings per share</b>		
Basic and diluted per share (note 21)	<u>11.38</u>	<u>9.32</u>

The notes on pages 1 to 50 are an integral part of these financial statements.



# Eastern Caribbean Home Mortgage Bank

## Statement of Changes in Equity For the year ended March 31, 2017

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(expressed in Eastern Caribbean dollars)

	Share capital \$	Portfolio risk reserve \$	Retained earnings \$	Total \$
<b>Balance at March 31, 2015</b>	<b>36,999,940</b>	<b>8,865,029</b>	<b>11,759,611</b>	<b>57,624,580</b>
<b>Other comprehensive income</b>				
Net profit for the year	–	–	2,504,642	2,504,642
Transfer to reserve	–	97,805	(97,805)	–
<b>Transaction with owner</b>				
Dividends – \$7.50 per share (note 15)	–	–	(2,015,618)	(2,015,618)
<b>Balance at March 31, 2016</b>	<b>36,999,940</b>	<b>8,962,834</b>	<b>12,150,830</b>	<b>58,113,604</b>
<b>Other comprehensive income</b>				
Net profit for the year	–	–	3,059,667	3,059,667
Transfer to reserve	–	208,810	(208,810)	–
<b>Transaction with owner</b>				
Dividends – \$7.50 per share (note 15)	–	–	(2,015,618)	(2,015,618)
<b>Balance at March 31, 2017</b>	<b>36,999,940</b>	<b>9,171,644</b>	<b>12,986,069</b>	<b>59,157,653</b>

The notes on pages 1 to 50 are an integral part of these financial statements.

# Eastern Caribbean Home Mortgage Bank

## Statement of Cash Flows

For the year ended March 31, 2017

(expressed in Eastern Caribbean dollars)

	2017 \$	2016 \$
<b>Cash flows from operating activities</b>		
Net profit for the year	3,059,667	2,504,642
Items not affecting cash:		
Interest expense (note 17)	4,790,392	6,523,972
Amortisation of bond issue costs and transaction costs (note 11)	651,976	643,294
Amortisation of bond premium (note 7)	193,738	–
Depreciation of motor vehicles and equipment (note 9)	81,034	86,331
Amortisation of intangible asset (note 10)	6,281	9,422
Dividend income (note 18)	(4,521)	–
Gain on disposal of equipment (note 18)	(36,905)	–
Realised gains on disposal of equity instruments (note 18)	(15,102)	–
Unrealised fair value gains on equity investments (note 18)	(54,604)	–
Interest income (note 16)	(11,141,929)	(12,423,570)
Operating loss before working capital changes	(2,469,973)	(2,655,909)
<b>Changes in operating assets and liabilities:</b>		
Decrease/(increase) in receivables and prepayments	639,415	(2,071,145)
Increase/(decrease) in accrued expenses and other liabilities	204,576	(122,311)
<b>Cash used in operations before interest</b>	(1,625,982)	(4,849,365)
Interest received	9,825,287	12,271,720
Interest paid	(5,523,571)	(6,214,463)
<b>Net cash from operating activities</b>	2,675,734	1,207,892
<b>Cash flows from investing activities</b>		
Proceeds from sales/maturity of investment securities	86,811,804	43,683,370
Proceeds from the pool of mortgages repurchased by primary lenders	15,104,392	17,401,482
Increase in mortgages repurchased/replaced	2,749,076	8,679,162
Proceeds from principal repayment on mortgages	2,557,128	3,949,392
Proceeds from disposal of equipment	105,000	–
Dividend income received	4,521	–
Purchase of motor vehicle and equipment	(260,765)	–
Purchase of investment securities	(139,798,016)	(44,659,548)
Proceeds from principal repayment on securities purchased under agreements to resell	–	21,374,726
Purchase of mortgages	–	(3,256,555)
<b>Net cash (used in)/from investing activities</b>	(32,726,860)	47,172,029
<b>Cash flows from financing activities</b>		
Proceeds from bond issues	184,096,700	87,637,700
Payment for bond issue costs and transaction costs	(469,967)	(658,919)
Dividends paid	(1,865,618)	(1,865,618)
Repayment of borrowings	(4,341,903)	(10,658,097)
Repayment of bonds	(184,096,700)	(87,637,700)
<b>Net cash used in financing activities</b>	(6,677,488)	(13,182,634)
<b>Net (decrease)/increase in cash and cash equivalents</b>	(36,728,614)	35,197,287
<b>Cash and cash equivalents at beginning of year</b>	43,428,424	8,231,137
<b>Cash and cash equivalents at end of year (note 5)</b>	6,699,810	43,428,424

The notes on pages 1 to 50 are an integral part of these financial statements.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 1 Incorporation and principal activity

The Governments of Anguilla, Antigua and Barbuda, The Commonwealth of Dominica, Grenada, Montserrat, St. Kitts–Nevis, St. Lucia and St. Vincent and the Grenadines signed an agreement on May 27, 1994, to establish the Eastern Caribbean Home Mortgage Bank (hereinafter referred to as “the Bank”).

The Bank was formally established on August 19, 1994, in accordance with Article 40 of the Eastern Caribbean Home Mortgage Bank Agreement, which was incorporated in the Eastern Caribbean Home Mortgage Bank Agreement Act, and subsequently passed in the member territories.

The principal activity of the Bank is to buy and sell mortgage loans on residential properties, in order to develop and maintain a secondary market in mortgages.

The registered office of the Bank is located at ECCB Agency Office, Monckton Street, St. George’s, Grenada.

## 2 Significant accounting policies

The principal accounting policies applied in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### a) Basis of preparation

The financial statements of the Bank have been prepared in accordance with International Financial Reporting Standards (IFRS) and International Financial Reporting Interpretations Committee (IFRIC) interpretations as issued by the International Accounting Standards Board (IASB). The financial statements have been prepared under the historical cost convention, except for certain financial instruments which are measured at fair value.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank’s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 4.

### b) Changes in accounting policy

#### *New and revised standards that are effective for the financial year beginning April 1, 2016*

Certain new standards, interpretations and amendments to existing standards have been published that became effective during the current financial year. The Bank has assessed the relevance of such new standards and amendments and has concluded that these will not be relevant. Accordingly, the Bank has made no changes to its accounting policies in 2017.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### b) Changes in accounting policy ...continued

#### ***Standards, amendments and interpretations to existing standards that are not yet effective and have not been adopted early by the Bank***

At the date of authorisation of these financial statements, certain new standards, and amendments to existing standards have been published by the IASB that are not yet effective, and have not been adopted early by the Bank. Information on those expected to be relevant to the Bank's financial statements is provided below.

Management anticipates that all relevant pronouncements will be adopted in the Bank's accounting policies for the first period beginning after the effective date of the pronouncement. New standards, interpretations and amendments either not adopted or listed below are not expected to have a material impact on the Bank's financial statements.

- IFRS 9, 'Financial Instruments', (effective for annual periods beginning on or after January 1, 2018). In July 2014, the IASB issued IFRS 9 which is the comprehensive standard to replace International Accounting Standard (IAS) 39 'Financial Instruments: Recognition and Measurement', and includes requirements for classification and measurement of financial assets and liabilities, impairment of financial assets and hedge accounting. IFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortised cost, fair value through other comprehensive income (OCI) and fair value through Profit or Loss (FVTPL). The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. For financial liabilities there were no changes to classification and measurement except for the recognition of changes in own credit risk in OCI, for liabilities designated at FVTPL. The standard is effective for annual accounting periods beginning on or after January 1, 2018. The full impact of IFRS 9 is yet to be assessed.
- IFRS 15, 'Revenue from contracts with customers' deals with revenue recognition and establishes principles for reporting useful information to users of financial statement about the nature, amount, timing and uncertainty of revenue and cash flow arising from an entity's contracts with customers. Revenue is recognised when a customer obtains control of a good or service and thus has the ability to direct the use and obtain the benefits from the good or service. The standard is effective for annual accounting periods beginning on or after January 1, 2018. The full impact of IFRS 15 is being assessed by the Bank.
- IFRS 16, 'Leases' eliminates the current dual accounting model for lessees, which distinguishes between on-statement of financial position finance leases and off-statement of financial position operating leases. Instead, there is a single, on-statement of financial position accounting model that is similar to current finance lease accounting.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### b) Changes in accounting policy ...continued

*Standards, amendments and interpretations to existing standards that are not yet effective and have not been adopted early by the Bank ...continued*

Lessor accounting remains similar to current practice i.e. lessors continue to classify leases as finance and operating leases. For lessees, the lease becomes an on-statement of financial position liability that attracts interest, together with a right to use assets also being recognized on the statement of financial position. In other words, lessees will appear to become more asset-rich but also more heavily indebted. The impacts are not limited to the statement of financial position. There are also changes in accounting over the life of the lease. In particular, companies will now recognise a front-loaded pattern of expense for most leases, even when they pay constant annual rentals. The standard is effective for annual accounting periods beginning on or after January 1, 2019. The full impact of IFRS 16 is being assessed by the Bank.

There are no other new or amended standards and interpretations that are issued but not yet effective, that are expected to have a significant impact on the accounting policies or financial disclosures of the Bank.

### c) Cash and cash equivalents

Cash comprises cash on hand and demand and call deposits with banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

### d) Financial assets and liabilities

In accordance with IAS 39, all financial assets and liabilities – which include derivative financial instruments – are recognised in the statement of financial position and measured in accordance with their assigned category.

#### **Financial assets**

The Bank allocates its financial assets to the IAS 39 categories of fair value through profit or loss (FVTPL), held-to-maturity (HTM), loans and receivables and available-for-sale (AFS) financial asset. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### d) Financial assets and liabilities ...continued

#### Financial assets ...continued

##### (i) FVTPL

Financial assets at FVTPL include financial assets that are either classified as held for trading or that meet certain conditions and are designated at FVTPL upon initial recognition. Assets in this category are measured at fair value with gains or losses recognised in profit or loss. The fair values of financial assets in this category are determined by reference to active market transactions. The Bank has certain equity instruments under this classification.

##### (ii) HTM

HTM investments are non-derivative financial assets with fixed or determinable payments and fixed maturity other than loans and receivables. Investments are classified as HTM if the Bank has the intention and ability to hold them until maturity. The Bank currently holds listed bonds designated into this category.

HTM investments are measured subsequently at amortised cost using the effective interest method. If there is objective evidence that the investment is impaired, determined by reference to external credit ratings, the financial asset is measured at the present value of estimated future cash flows. Any changes in the carrying amount of the investment, including impairment losses, are recognised in the statement of comprehensive income.

The Bank's HTM investments include sovereign and corporate bonds and are presented as part of investment securities.

##### (iii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than: (a) those that the Bank intends to sell immediately or in the short term, which are classified or held for trading and those that the entity upon initial recognition designates at fair value through profit or loss; (b) those that the Bank upon initial recognition designates as AFS; (c) those for which the holder may not recover substantially all of its initial investment, other than because of credit deterioration.

The Bank's loans and receivables include cash and cash equivalents, bonds, treasury bills, corporate bonds, receivables and mortgage loans portfolio.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### d) Financial assets and liabilities ...continued

#### Financial assets ...continued

##### (iv) AFS financial asset

AFS financial asset is intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

#### Recognition and measurement

Regular purchase and sales of financial assets are recognized on trade-date, being the date on which the Bank commits to purchase or sell the asset. Financial assets are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit and loss. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or have been transferred and the Bank has transferred substantially all risks and reward of ownership.

AFS financial asset is unquoted and carried at cost. Loans and receivables are subsequently carried at amortised cost using the effective interest method. However, interest calculated using the effective interest method is recognized in the statement of comprehensive income. Dividends on AFS equity instruments are recognized in the statement of comprehensive income when the entity's right to receive payment is established.

When securities classified as AFS are sold or impaired, the accumulated fair value adjustments recognized in equity are included in the statement of comprehensive income as 'gains and losses from investment securities'.

HTM investments are non-derivative financial assets with fixed or determinable payments and fixed maturity other than loans and receivables. Assets are classified as HTM if the Bank has a positive intention and ability to hold the investment until maturity. HTM investments are comprised of listed bonds.

HTM investments are measured at amortised cost using the effective interest rate. The Bank assesses its intention and ability to hold its HTM investments to maturity at the time of initial recognition and at the end of each reporting period. Any changes in the carrying amount of the investment, including impairment losses, are recognised in profit or loss.

Financial assets at FVTPL include financial assets that are either classified as held for trading or that meet certain conditions and are designated at FVTPL upon initial recognition.

Assets in this category are measured at fair value with gains or losses recognised in profit or loss. The fair values of financial assets in this category are determined by reference to active market transactions or using a valuation technique where no active market exists.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### d) Financial assets and liabilities ...continued

#### Financial liabilities

The Bank's financial liabilities are carried at amortised cost. Financial liabilities measured at amortised cost are borrowings and accrued expenses and other liabilities.

#### Derecognition

Financial assets are derecognised when the contractual rights to receive the cash flows from these assets have ceased to exist or the assets have been transferred and substantially all the risks and rewards of ownership of the assets are also transferred (that is, if substantially all the risks and rewards have not been transferred, the Bank tests control to ensure that continuing involvement on the basis of any retained powers of control does not prevent derecognition). Financial liabilities are derecognised when they have been redeemed or otherwise extinguished.

#### Reclassification of financial assets

The Bank may choose to reclassify financial assets that would meet the definition of loans and receivables out of the held-for-trading or AFS categories if the Bank has the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification.

Reclassifications are made at fair value as of the reclassification date. Fair value becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before reclassification date are subsequently made. Effective interest rates for financial assets reclassified to loans and receivables and held-to-maturity categories are determined at the reclassification date. Further increases in estimates of cash flows adjust effective interest rates prospectively.

The Bank may also reclassify financial assets from fair value through profit or loss when those assets are no longer held for the purpose of selling or repurchasing in the near term if the financial assets meets the criteria for classification as loans and receivables and if the Bank has both an intention and ability to hold the financial asset for the foreseeable future or until maturity. If such a reclassification takes place, the Bank reclassifies the financial asset at its fair value on the date of reclassification, which becomes its new cost or amortised cost. Any gain or loss recognised in profit or loss prior shall not be reversed.

If as a result of a change in intention or ability to classify a financial asset as HTM then it is reclassified as AFS and measured at fair value. Additionally, whenever sales or reclassifications of more than an insignificant amount of HTM investments takes place, then the Bank reclassifies the remaining HTM investments as available for sale. The difference(s) between the carrying amount and fair value shall be recognised in other comprehensive income, except for impairment losses and foreign exchange gains and loss until the financial asset is derecognised.



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### e) Classes of financial instruments

The Bank classifies the financial instruments into classes that reflect the nature of information disclosed and take into account the characteristics of those financial instruments. The classification hierarchy can be seen in the table below.

Financial assets	FVTPL	Held for trading	Equity instruments	Quoted international	
	HTM	Investment securities	Government fixed rated bonds quoted corporate bonds	Regional and international	
	Loans and receivables	Cash and cash equivalents	Bank accounts and short-term fixed deposits	Local and regional	
		Receivables	Primary lenders	Regional	
		Investment securities	Financial institutions, Government fixed rated bonds and treasury bills	Local, regional and international	
		Mortgage loans portfolio	Primary lenders	Local and regional	
	AFS financial asset	AFS investment	Unquoted	Local	
Financial liabilities	Financial liabilities at amortised cost	Borrowings	Unquoted		
		Accrued expenses and other liabilities			

### f) Impairment of financial assets

The Bank assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that a debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### f) Impairment of financial assets ...continued

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the statement of comprehensive income. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Bank may measure impairment on the basis of an instrument's fair value using an observable market price. For all HTM investments, if there is objective evidence that the investment is impaired, determined by reference to external credit ratings, the financial asset is measured at the present value of estimated future cash flows. Any changes in the carrying amount of the investment including impairment losses are recognized in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the statement of comprehensive income.

### g) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

### h) Employee benefits

The Bank's pension scheme is a defined contribution plan. A defined contribution plan is a pension plan under which the Bank pays fixed contributions into a separate entity. The Bank has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

The Bank pays contributions to a privately administered pension insurance plan. The Bank has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

### i) Provisions

Provisions are recognised when the Bank has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Provisions are not recognised for future operating losses. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligation may be small.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### j) Motor vehicles and equipment

Motor vehicles and equipment are stated at historical cost, less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

Furniture and fixtures	15%
Machinery and equipment	15%
Motor vehicles	20%
Computer equipment	33 1/3%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within 'Other income/(loss)' in the statement of comprehensive income.

### k) Impairment of non-financial assets

Non-financial assets that are subject to depreciation and amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

### l) Intangible assets

Intangible assets of the Bank pertain to computer software and website development. Acquired computer software and website development are capitalised on the basis of the costs incurred to acquire and bring to use the specific software and website. Subsequently, these intangible assets are measured at cost less accumulated amortisation and any accumulated impairment losses. These costs are amortised over their estimated useful life of three years. The amortisation period and the amortisation method used for the computer software and website development are reviewed at least at each financial year-end.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### l) Intangible assets ...continued

Computer software and website development are assessed for impairment whenever there is an indication that they may be impaired. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. Costs associated with maintaining computer software programmes and website development are recognised as an expense when incurred.

### m) Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the statement of comprehensive income over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent that there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

### n) Interest income and expense

Interest income and expense are recognised in the statement of comprehensive income for all instruments measured at amortised cost using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses.

The calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts. Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest to discount the future cash flows for the purpose of measuring the impairment loss.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### o) Dividends distribution

Dividends are recognised in equity in the period in which they are approved by the Board of Directors. Dividends for the year which are approved after the reporting date are disclosed as a subsequent event, if any.

### p) Expenses

Expenses are recognised in the statement of comprehensive income upon utilisation of the service or as incurred.

### q) Operating lease – Bank as a lessee

Where the Bank is a lessee, payments on the operating lease agreements are recognised as an expense on a straight-line basis over the lease term. Associated costs, such as maintenance and insurance, are expensed as incurred.

### r) Foreign currency translation

#### *Functional and presentation currency*

Items included in the financial statements are measured using the currency of the primary economic environment in which the Bank operates (the “functional currency”). The financial statements are presented in Eastern Caribbean dollars, which is the Bank’s functional and presentation currency.

#### *Transactions and balances*

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of comprehensive income.

Foreign currency gains and losses that relate to borrowings and cash and cash equivalents are presented in the statement of comprehensive income within ‘Other operating expenses’.

### s) Share capital

Share capital represents the nominal value of ordinary shares that have been issued.

### t) Portfolio risk reserve

The Bank maintains a special reserve account – portfolio risk reserve. This reserve account was established to cover against general risk associated with the secondary mortgage market.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 2 Significant accounting policies ...continued

### u) Retained earnings

Retained earnings include current and prior period results of operations as reported in the statement of comprehensive income, net of dividends.

### v) Earnings per share

Basic earnings per share are determined by dividing profit by the weighted average number of ordinary shares outstanding during the period after giving retroactive effect to stock dividend declared, stock split and reverse stock split during the period, if any.

Diluted earnings per share are computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of dilutive potential shares. Currently, the Bank does not have dilutive potential shares outstanding, hence, the diluted earnings per share is equal to the basic earnings per share.

### w) Reclassification

Where necessary, comparative figures have been adjusted to conform with the change in presentation in the current year (see note 24).

## 3 Financial risk management

The Bank's aim is to achieve an appropriate balance between risk and return and minimize potential adverse effects on the Bank's financial performance. The Bank defines risk as the possibility of losses of profits, which may be caused by internal factors. Risk is inherent in the Bank's activities but it is managed through a process of ongoing identification, measurement and monitoring. This process of risk management is critical to the Bank's continuing profitability. The Bank is exposed to credit risk, market risk (including interest rate risk and foreign currency risk), liquidity risk and operational risk.

### a) Enterprise risk management approach

The Bank continuously enhances its Enterprise Risk Management (ERM) approach towards the effective management of enterprise-wide risks. Key components of the ERM framework include:

- structure risk governance model incorporating Board and Senior Management oversight;
- sound debt-to-equity ratio and liquidity management process;
- comprehensive assessment of material risks;
- regular controls, reviews, monitoring and reporting; and
- independent reviews by internal/external auditors, credit rating agency and the relevant supervisory authorities domiciled in the ECCU.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### a) Enterprise risk management approach ...continued

The Board of Directors is ultimately responsible for identifying and controlling risks.

The Board of Directors is responsible for the overall risk management approach and for approving the risk strategies and principles. The Board of Directors is responsible for overseeing the Bank's risk management, including overseeing the management of credit risk, market risk, liquidity risk and operational risk.

The Board carries out its risk management oversight function by:

- reviewing and assessing the quality, integrity and effectiveness of the risk management systems;
- overseeing the development of policies and procedures designed to define, measure, identify and report on credit, market, liquidity and operational risk;
- establishing and communicating risk management controls throughout the Bank;
- ensuring that the Bank has implemented an effective ongoing process to identify risk, to measure its potential impact against a broad set of assumptions and then to activate what is necessary to pro-actively manage these risks, and to decide the Bank's appetite or tolerance for risks;
- reviewing management reports detailing the adequacy and overall effectiveness of risk management, its implementation by management reports on internal control and any recommendations and confirm that appropriate action has been taken;
- providing an independent and objective oversight and view of the information presented by management on corporate accountability and specifically associated risk; and
- remaining informed on risk exposures and risk management activities through the submission of periodic reports from management.

### b) Risk measurement and reporting systems

Monitoring and controlling risks is primarily performed based on limits established by the Bank and reported in the Bank's policy statement. These limits reflect the business strategy and market environment of the Bank as well as the level of risk that the Bank is willing to accept.

Information compiled is examined in order to analyse, control and identify early risks by undertaking an annual review of the portfolios held by the Bank.

### c) Excessive risk concentration

The Bank reviews its mortgage concentration to prevent exposure in excess of twenty percent (20%) of total assets in any one (1) primary lender or group. The Bank manages its mortgage portfolio by focusing on maintaining a diversified portfolio and concentration percentages. Identified concentrations of credit risks are controlled and managed accordingly.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### d) Credit risk

The Bank takes on exposure to credit risk, which is the risk of financial loss to the Bank if a customer (Primary Lender) or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Bank's normal trading activity in mortgages. The amount of the Bank's exposure to credit risk is indicated by the carrying amount of its financial assets. Financial instruments which potentially expose the Bank to credit risk consist primarily of mortgage loans and investment securities.

The table below shows the maximum exposure to credit risk for the components of the statement of financial position.

	<b>Gross Maximum Exposure 2017 \$</b>	<b>Gross Maximum Exposure 2016 \$</b>
<b>Credit risk exposure relating to on-balance sheet position</b>		
Cash and cash equivalents	<b>6,699,310</b>	43,427,924
Receivables	<b>1,578,834</b>	2,296,206
Investment securities	<b>204,157,055</b>	150,128,233
Mortgage loans portfolio	<b>31,396,223</b>	51,806,819
	<b>243,831,422</b>	247,659,182

The above table represents a worst case scenario of credit exposure to the Bank as at March 31, 2017 and 2016, without taking into account any collateral held or other enhancements attached. The exposure set out above is based on net carrying amounts as reported in the statement of financial position.

As shown above, 84% (2016: 61%) of the total maximum exposure is derived from the investments securities and 13% (2016: 21%) of the total maximum exposure represents mortgage loans portfolio.

Management is confident in its ability to continue to control and sustain minimal exposure of credit risk to the Bank resulting from both its mortgage loans portfolio and short-term marketable securities, based on the following:

- *Cash and cash equivalents*  
Some accounts are held with banks regulated by the Eastern Caribbean Central Bank (ECCB) and collateral is not required for such accounts as management regards the institutions as strong.



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### d) Credit risk ...continued

- *Mortgage loans portfolio and receivables*

A due diligence assessment is undertaken before a pool of mortgages is purchased from the Primary Lender who has to meet the standard requirements of the Bank. Subsequently, annual assessments are conducted to ensure that the quality standards of the loans are maintained.

- *Investment securities*

The Bank's investment securities are held in a diverse range of financial institutions, corporations and governments both locally, regionally and internationally. Equity instruments are held with reputable companies. These companies operate in a wide cross section of geographical regions and industries which manages credit risk. The Bank does not purchase junk bonds and ensures bonds are rated at a high level to further mitigate credit risk. These bonds are held with regional and international corporations which are deemed to be reputable and of a high credit rating as well as with regional governments. Before an investment is purchased it must meet the standard requirements of the Bank as outlined in its investment policy statement under consultation with the Executive Committee.

There were no changes to the Bank's approach to managing credit risk during the year.

### e) Management of credit risk

The Bank enters into Sale and Administration Agreements with Primary Lending Institutions for the purchase of residential mortgages with recourse. The terms of the Agreement warrants that any default, loss or title deficiency occurring during the life of a mortgage loan will be remedied by the Primary Lending Institution and the Bank is protected against any resulting loss. As a result of the recourse provision, management believes that no provision is required.

The Bank manages and controls credit risk by limiting concentration exposure to any one Organisation of Eastern Caribbean States (OECS) member state or primary lending institution (for mortgages) or corporation or country (for investment securities). It places limits on the amount of risk it is willing to accept for individual counterparties and for geographical and industry concentrations by monitoring exposures in relation to such limits.

The Bank monitors concentration of credit risk by geographic location and by primary lending institutions, financial institutions, corporation or governments. The Bank's credit exposure for mortgage loans at their carrying amounts, categorised by individual Eastern Caribbean Currency Union (ECCU) territory is disclosed in Note 8. Credit exposure for all other financial assets is disclosed subsequently in Note 3 e).

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### e) Management of credit risk ...continued

The table below breaks down the Bank's main credit exposure at the carrying amounts, categorized by geographical regions as of March 31, 2017 with comparatives for 2016. In this table, the Bank has allocated exposure to regions based on the country of domicile of the counterparties.

	St. Kitts and Nevis \$	Other ECCU Member States \$	Other Caribbean \$	USA \$	UK \$	Other \$	Total \$
Cash and cash equivalents	5,542,563	—	10,745	1,146,002	—	—	6,699,310
Receivables	53,944	1,524,890	—	—	—	—	1,578,834
Investment securities							
FVTPL	—	—	—	984,845	44,158	34,256	1,063,259
HTM	—	—	24,402,840	5,829,964	1,397,197	7,156,100	38,786,101
AFS	100,000	—	—	—	—	—	100,000
Loans and receivables	10,392,058	139,106,994	14,708,643	—	—	—	164,207,695
Mortgage loans portfolio	6,824,040	24,572,183	—	—	—	—	31,396,223
<b>As of March 31, 2017</b>	<b>22,912,605</b>	<b>165,204,067</b>	<b>39,122,228</b>	<b>7,960,811</b>	<b>1,441,355</b>	<b>7,190,356</b>	<b>243,831,422</b>
Cash and cash equivalents	43,427,924	—	—	—	—	—	43,427,924
Receivables	37,496	2,258,710	—	—	—	—	2,296,206
Investment securities							
HTM	—	—	7,355,233	—	—	—	7,355,233
AFS	100,000	—	—	—	—	—	100,000
Loans and receivables	—	142,304,718	368,282	—	—	—	142,673,000
Mortgage loans portfolio	7,435,545	44,371,274	—	—	—	—	51,806,819
<b>As of March 31, 2016</b>	<b>51,000,965</b>	<b>188,934,702</b>	<b>7,723,515</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>247,659,182</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

Economic sector concentrations within the mortgage loans portfolio were as follows:

	2017	2017	2016	2016
	\$	%	\$	%
Commercial banks	12,151,315	39	29,814,428	58
Development bank	6,824,040	22	7,435,545	14
Building society	6,783,216	22	8,525,533	16
Credit unions	3,394,684	10	3,623,422	7
Finance company	2,242,968	7	2,407,891	5
	<b>31,396,223</b>	<b>100</b>	<b>51,806,819</b>	<b>100</b>

### f) Market risk

Market risk is the risk that changes in market prices, such as interest rate, equity prices, foreign exchange rates and credit spreads (not relating to the obligor's/issuer's credit standing) will affect the Bank's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising returns.

The Bank manages interest rate risk by monitoring interest rates daily, and ensuring that the maturity profile of its financial assets is matched by that of its financial liabilities to the extent practicable, given the nature of the business. The directors and management believe that the Bank has limited exposure for foreign currency risk as its foreign current assets and liabilities are denominated in United States Dollars, which is fixed to Eastern Caribbean Dollars at the rate of \$2.70.

### i) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. It arises when there is a mismatch between interest-earning assets and interest-bearing liabilities which are subject to interest rate adjustment within a specified period. It can be reflected as a loss of future net interest income and/or a loss of current market values.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### f) Market risk ...continued

#### i) Interest rate risk ...continued

The following table summarizes the carrying amounts of assets and liabilities to arrive at the Bank's interest rate gap based on the earlier of contractual repricing and maturity dates.

	Within 3 months \$	3 to 12 months \$	1 to 5 years \$	Over 5 years \$	Non- interest bearing \$	Total \$
<b>As at 31 March 2017</b>						
<b>Financial assets:</b>						
Cash and cash equivalents	6,401,288	–	–	–	298,522	6,699,810
Receivables	–	–	–	–	1,578,834	1,578,834
Investment securities						
FVTPL	–	–	–	–	1,063,259	1,063,259
HTM	–	–	–	38,357,720	428,381	38,786,101
AFS	–	–	–	–	100,000	100,000
Loans and receivables	72,136,745	22,888,613	58,944,068	5,313,248	4,925,021	164,207,695
Mortgage loans portfolio	561,394	1,640,317	6,967,051	22,227,461	–	31,396,223
<b>Total financial assets</b>	<b>79,099,427</b>	<b>24,528,930</b>	<b>65,911,119</b>	<b>65,898,429</b>	<b>8,394,017</b>	<b>243,831,922</b>
<b>Financial liabilities:</b>						
Borrowings	60,000,000	124,096,700	–	–	563,209	184,659,909
Accrued expenses and other liabilities	–	–	–	–	355,332	355,332
<b>Total financial liabilities</b>	<b>60,000,000</b>	<b>124,096,700</b>	<b>–</b>	<b>–</b>	<b>918,541</b>	<b>185,015,241</b>
<b>Interest sensitivity gap</b>	<b>19,099,427</b>	<b>(99,567,770)</b>	<b>65,911,119</b>	<b>65,898,429</b>	<b>7,475,476</b>	<b>58,816,681</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### f) Market risk ...continued

#### i) Interest rate risk ...continued

	Within 3 months \$	3 to 12 months \$	1 to 5 years \$	Over 5 years \$	Non- interest bearing \$	Total \$
<b>As at 31 March 2016</b>						
<b>Financial assets:</b>						
Cash and cash equivalents	43,415,368	–	–	–	13,056	43,428,424
Receivables	–	–	–	–	2,296,206	2,296,206
Investment securities						
HTM	–	–	–	7,355,233	–	7,355,233
AFS	–	–	–	–	100,000	100,000
Loans and receivables	15,562,500	33,078,660	89,845,080	–	4,186,760	142,673,000
Mortgage loans portfolio	889,794	2,635,673	11,465,992	36,815,360	–	51,806,819
<b>Total financial assets</b>	<b>59,867,662</b>	<b>35,714,333</b>	<b>101,311,072</b>	<b>44,170,593</b>	<b>6,596,022</b>	<b>247,659,682</b>
<b>Financial liabilities:</b>						
Borrowings	61,511,773	125,146,700	1,341,903	–	1,552,606	189,552,982
Accrued expenses and other liabilities	–	–	–	–	150,756	150,756
<b>Total financial liabilities</b>	<b>61,511,773</b>	<b>125,146,700</b>	<b>1,341,903</b>	<b>–</b>	<b>1,703,362</b>	<b>189,703,738</b>
<b>Interest sensitivity gap</b>	<b>(1,644,111)</b>	<b>(89,432,367)</b>	<b>99,969,169</b>	<b>44,170,593</b>	<b>4,892,660</b>	<b>57,955,944</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management...continued

### f) Market risk ...continued

#### ii) Foreign currency risk

Foreign currency risk is the risk that the market value of, or the cash flow from, financial instruments will vary because of exchange rate fluctuations. The Bank incurs currency risk on transactions that are denominated in a currency other than the functional currency, the EC Dollar. The main currency giving rise to this risk is the US Dollar. The EC Dollar is fixed to the US Dollar at the rate of 2.70.

The following table summarises the Bank's exposure to foreign currency risk as of March 31, 2017 and 2016. Included in the table are the Bank's financial instruments at carrying amounts, categorised by currency.

	<b>Eastern Caribbean Dollar \$</b>	<b>United States Dollar \$</b>	<b>Total \$</b>
<b>At March 31, 2017</b>			
<b>Financial assets</b>			
Cash and cash equivalents	5,421,163	1,278,647	6,699,810
Receivables	1,578,834	–	1,578,834
Investment securities			
FVTPL	–	1,063,259	1,063,259
HTM	–	38,786,101	38,786,101
AFS	100,000	–	100,000
Loans and receivables	149,636,350	14,571,345	164,207,695
Mortgage loans portfolio	30,140,382	1,255,841	31,396,223
	<b>186,876,729</b>	<b>56,955,193</b>	<b>243,831,922</b>
<b>Financial liabilities</b>			
Borrowings	184,659,909	–	184,659,909
Accrued expenses and other liabilities	355,332	–	355,332
	<b>185,015,241</b>	<b>–</b>	<b>185,015,241</b>
<b>Net statement of financial position</b>	<b>1,861,488</b>	<b>56,955,193</b>	<b>58,816,681</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### f) Market risk ...continued

#### ii) Foreign currency risk ...continued

	Eastern Caribbean Dollar \$	United States Dollar \$	Total \$
<b>At March 31, 2016</b>			
<b>Financial assets</b>			
Cash and cash equivalents	43,196,097	232,327	43,428,424
Receivables	2,296,206	–	2,296,206
Investment securities			
HTM	–	7,355,233	7,355,233
AFS	100,000	–	100,000
Loans and receivables	142,592,219	80,781	142,673,000
Mortgage loans portfolio	50,518,667	1,288,152	51,806,819
	<b>238,703,189</b>	<b>8,956,493</b>	<b>247,659,682</b>
<b>Financial liabilities</b>			
Borrowings	185,178,097	4,374,885	189,552,982
Accrued expenses and other liabilities	150,756	–	150,756
	<b>185,328,853</b>	<b>4,374,885</b>	<b>189,703,738</b>
<b>Net statement of financial position</b>	<b>53,374,336</b>	<b>4,581,608</b>	<b>57,955,944</b>

### g) Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at, or close to, its fair value. Prudent liquidity risk management requires the Bank to maintain sufficient cash and marketable securities, monitor future cash flows and liquidity on a daily basis and have funding available through an adequate amount of committed facilities.

Due to the dynamic nature of the underlying businesses, the management of the Bank ensures that sufficient funds are held in short-term marketable instruments to meet its liabilities and disbursement commitments when due, without incurring unacceptable losses or risk damage to the Bank's reputation.

The daily liquidity position is monitored by reports covering the position of the Bank. The key measure used by the Bank for managing liquidity risk is the ratio of net liquid assets to cash available for disbursements. For this purpose, net liquid assets are considered as including cash and cash equivalents and short term marketable securities, less loan and bond commitments to borrowers within the coming year.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### Maturities analysis of assets and liabilities

The following table presents the contractual maturities of financial assets and liabilities, on the basis of their earliest possible contractual maturity.

	Within 3 Months \$	3 to 12 months \$	1 to 5 years \$	Over 5 Years \$	Total \$
<b>As at March 31, 2017</b>					
<b>Assets:</b>					
Cash and cash equivalents	6,699,848	–	–	–	6,699,848
Receivables	1,675,943	–	–	–	1,675,943
Investment securities					
FVTPL	1,063,259	–	–	–	1,063,259
HTM	219,200	1,627,764	7,387,856	42,152,872	51,387,692
AFS	–	–	–	100,000	100,000
Loans and receivables	71,735,511	32,982,484	56,334,599	12,360,819	173,413,413
Mortgage loans portfolio	1,199,380	3,564,113	16,687,198	31,487,806	52,938,497
<b>Total assets</b>	<b>82,593,141</b>	<b>38,174,361</b>	<b>80,409,653</b>	<b>86,104,497</b>	<b>287,278,652</b>
<b>Liabilities:</b>					
Borrowings	60,872,292	127,425,932	–	–	188,298,224
Accrued expenses and other liabilities	355,333	–	–	–	355,333
	<b>61,227,625</b>	<b>127,425,932</b>	<b>–</b>	<b>–</b>	<b>188,653,557</b>
<b>Net liquidity gap</b>	<b>21,365,516</b>	<b>(89,251,571)</b>	<b>80,409,653</b>	<b>86,101,497</b>	<b>98,625,095</b>



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### Maturities analysis of assets and liabilities ...continued

	Within 3 Months \$	3 to 12 months \$	1 to 5 years \$	Over 5 Years \$	Total \$
<b>As at March 31, 2016</b>					
<b>Assets:</b>					
Cash and cash equivalents	43,430,737	—	—	—	43,430,737
Receivables	2,296,206	—	—	—	2,296,206
Investment securities					
HTM	—	586,123	2,344,491	10,614,256	13,544,870
AFS	—	—	—	100,000	100,000
Loans and receivables	16,916,731	36,082,109	90,181,880	6,126,272	149,306,992
Mortgage loans portfolio	1,958,326	5,836,522	27,646,063	51,843,285	87,284,196
<b>Total assets</b>	<b>64,602,000</b>	<b>42,504,754</b>	<b>120,172,434</b>	<b>68,683,813</b>	<b>295,963,001</b>
<b>Liabilities:</b>					
Borrowings	61,290,000	82,568,242	46,489,700	—	190,347,942
Accrued expenses and other liabilities	150,756	—	—	—	150,756
	<b>61,440,756</b>	<b>82,568,242</b>	<b>46,489,700</b>	<b>—</b>	<b>190,498,698</b>
<b>Net liquidity gap</b>	<b>3,161,244</b>	<b>(40,063,488)</b>	<b>73,682,734</b>	<b>68,683,813</b>	<b>105,464,303</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management approach ...continued

### h) Operational risk

The growing sophistication of the banking industry has made the Bank's operational risk profile more complex. Operational risk is inherent to all business activities and is the potential for financial or reputational loss arising from inadequate or failed internal controls, operational processes or the systems that support them. It includes errors, omissions, disasters and deliberate acts such as fraud. The Bank recognizes that such risks can never be entirely eliminated and manages the risk through a combination of systems and procedures to monitor and document transactions.

The Bank's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Bank's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity. Independent checks on operational risk issues are also undertaken by the internal audit function.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to the Board of Directors. This responsibility is supported by the development of overall Bank standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorisation of transactions;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessment of operational risk faced and the adequacy of controls and procedures to address the risks identified;
- requirements for the reporting of operational losses and proposed remedial action;
- development of contingency plans;
- training and professional development;
- ethical and business standards; and
- risk mitigation, including insurance when this is effective.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management approach ...continued

### i) Capital management

The Bank's objectives when managing capital are to safeguard the Bank's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Bank monitors capital on the basis of the gearing ratio. This ratio is calculated as total long-term debt divided by total capital. Total long-term debts are calculated as total bonds in issue plus the Caribbean Development Bank long-term loan (as shown in the statement of financial position as "Borrowings"). Total capital is calculated as 'equity' as shown in the statement of financial position.

	<b>2017</b>	<b>2016</b>
	<b>\$</b>	<b>\$</b>
Total Debt	<b>184,659,909</b>	189,552,982
Total Equity	<b>59,157,653</b>	58,113,604
Debt to Equity ratio	<b>3:12</b>	3:26

There were no changes to the Bank's approach to capital management during the year.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### i) Fair value estimation

The table below summarises the carrying and fair values of the Bank's financial assets and liabilities.

	Carrying value		Fair value	
	2017 \$	2016 \$	2017 \$	2016 \$
Cash and cash equivalents	<b>6,699,810</b>	43,428,424	<b>6,699,810</b>	43,428,424
Receivables	<b>1,578,834</b>	2,296,206	<b>1,578,834</b>	2,296,206
Investment securities				
FVTPL	<b>1,063,259</b>	–	<b>1,063,259</b>	–
HTM	<b>38,357,720</b>	7,355,233	<b>37,699,692</b>	7,314,152
AFS	<b>100,000</b>	100,000	<b>100,000</b>	100,000
Loans and receivable	<b>164,636,076</b>	142,673,000	<b>164,636,076</b>	142,673,000
Mortgage loans portfolio	<b>31,396,223</b>	51,806,819	<b>31,396,223</b>	51,806,819
	<b>243,831,922</b>	247,659,682	<b>243,173,894</b>	247,618,601
Borrowings	<b>184,659,909</b>	189,552,982	<b>184,659,909</b>	189,552,982
Accrued expenses and other liabilities	<b>355,332</b>	150,756	<b>355,332</b>	150,756
	<b>185,015,241</b>	189,703,738	<b>185,015,241</b>	189,703,738

Fair value amounts represent estimates of the consideration that would currently be agreed upon between knowledgeable, willing parties who are under no compulsion to act and is best evidenced by a quoted market value, if one exists. Accordingly, fair values are equal to their carrying values due to their short-term nature.

Mortgage loans portfolio represents residential mortgages and outstanding balances are carried based on its principal and interests. The fair values of mortgages are equal to their carrying values.

The Bank's AFS investment is not actively traded in an organised financial market, and fair value is determined at cost.

Accordingly estimates contained herein are not necessarily indicative of the amounts that the Bank could realise in a current market exchange. The use of different assumptions and/or estimation methodologies may have a material effect on the estimated fair values. Management is not aware of any factors that would significantly affect the estimated fair value amounts.

Financial instruments where carrying value is equal to fair value due to their short-term maturity, the carrying value of financial instruments are equal to their fair values. These include cash and cash equivalents, receivables and accrued expenses and other liabilities.

The fair values of the floating rate debt securities in issue is based on quoted market prices where available and where not available is based on a current yield curve appropriate for the remaining term to maturity.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 3 Financial risk management ...continued

### ii) Fair value measurements recognised in the statement of financial position

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observed.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset and liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

	<b>2017</b>	<b>2016</b>
	<b>\$</b>	<b>\$</b>
	<b>Level 1</b>	<b>Level 1</b>
FVTPL	<b>1,063,259</b>	–
HTM	<b>37,699,692</b>	7,314,152
	<b>38,762,951</b>	7,314,152

## 4 Critical accounting estimates and judgements

The Bank's financial statements and its financial results are influenced by accounting policies, assumptions, estimates and management's judgement, which necessarily have to be made in the course of preparation of the financial statements. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Bank makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the actual results. The estimates that have a significant risk of causing material adjustments to the carrying amounts of assets within the next financial year are discussed below.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 4 Critical accounting estimates and judgements ...continued

### (a) Impairment losses on investment securities

The Bank reviews its investment securities to assess impairment on a regular and periodic basis. In determining whether an impairment loss should be recorded, the Bank makes judgments as to whether there is any observable data indicating an impairment trigger followed by a measurable decrease in the estimated future cash flows from investment securities. Such observable data may indicate that there has been an adverse change in the payment ability and financial condition of the counterparty. Management uses experienced judgment and estimates based on objective evidence of impairment when assessing future cash flows. There were no impairment losses on investment securities as at March 31, 2017 (2016: Nil).

### (b) Impairment losses on mortgage loans portfolio

The Bank reviews its mortgage loans portfolio to assess impairment on a periodic basis. In determining whether an impairment loss should be recorded in the statement of comprehensive income, the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of mortgage loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers, or local economic conditions that correlate with defaults on assets in the Bank.

Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience. There was no provision recorded as at March 31, 2017 (2016: Nil).

## 5 Cash and cash equivalents

	2017	2016
	\$	\$
Cash on hand	500	500
Balances with commercial banks	5,688,459	40,400,368
Three month fixed deposit at St. Kitts-Nevis-Anguilla National Bank Limited maturing on April 14, 2017 bearing interest at a rate of 1.5% (2016: 2.0%)	1,010,851	3,027,556
	<u>6,699,810</u>	<u>43,428,424</u>

Balances with commercial banks earned interest at rates ranging from 0 % to 0.1% (2016: 0 % to 0.1%) during the year.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 6 Receivables and prepayments

	2017 \$	2016 \$
Receivables	1,578,834	2,296,206
Prepayments	97,109	19,152
	<u>1,675,943</u>	<u>2,315,358</u>

Receivables represent loan payments collected by its primary lenders on behalf of the Bank which have not been remitted to the Bank. Receivable balances are non-interest bearing and are all current.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 7 Investment securities

	2017 \$	2016 \$
<b>Held for trading</b>		
<b>FVTPL</b>		
Quoted equity instruments	<u>1,063,259</u>	–
<b>HTM</b>		
Quoted corporate bonds	24,195,140	7,355,233
Quoted sovereign bonds	<u>14,162,580</u>	–
	<u>38,357,720</u>	7,355,233
<b>AFS</b>		
Unquoted equity investment	<u>100,000</u>	100,000
<b>Loans and receivables</b>		
Term deposits	104,420,174	89,773,740
Bonds	46,000,000	46,000,000
Treasury bills	<u>9,000,000</u>	3,000,000
	<u>159,420,174</u>	138,773,740
<b>Total investment securities - principal</b>	<b>198,941,153</b>	146,228,973
Interest receivable	5,440,902	4,124,260
Less provision for impairment – CLICO	<u>(225,000)</u>	<u>(225,000)</u>
<b>Total investment securities</b>	<b><u>204,157,055</u></b>	150,128,233
Current	101,304,519	52,540,420
Non-current	<u>102,852,536</u>	97,587,813
	<u>204,157,055</u>	150,128,233



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

(expressed in Eastern Caribbean dollars)

## 7 Investment securities ...continued

The movement of the investment securities is shown below:

	<b>2017</b>				
	<b>FVTPL</b>	<b>HTM</b>	<b>AFS</b>	<b>Loans and receivables</b>	<b>Total</b>
<b>Principal</b>					
<b>Balance at beginning of year</b>	–	7,355,233	100,000	138,773,740	146,228,973
Addition	1,917,685	31,196,225	–	106,684,106	139,798,016
Disposals	(909,030)	–	–	(85,887,672)	(86,796,702)
Bond premium amortisation	–	(193,738)	–	–	(193,738)
Fair value adjustment	54,604	–	–	–	54,604
Reclassification/transfer	–	–	–	(150,000)	(150,000)
<b>Balance at end of year</b>	<b>1,063,259</b>	<b>38,357,720</b>	<b>100,000</b>	<b>159,420,174</b>	<b>198,941,153</b>
<b>Interest</b>					
<b>Balance at beginning of year</b>	–	–	–	4,124,260	4,124,260
Interest earned	–	1,070,127	–	6,965,556	8,035,683
Interest received/collected	–	(641,746)	–	(6,077,295)	(6,719,041)
<b>Balance at end of year</b>	<b>–</b>	<b>428,381</b>	<b>–</b>	<b>5,012,521</b>	<b>5,440,902</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

(expressed in Eastern Caribbean dollars)

## 7 Investment securities ...continued

2016

	FVTPL	HTM	AFS	Loans and receivables	Total
<b>Principal</b>					
<b>Balance at beginning of year</b>	—	—	100,000	145,302,795	145,402,795
Addition	—	7,355,233	—	37,304,315	44,659,548
Disposals	—	—	—	(43,683,370)	(43,683,370)
Reclassification/transfer	—	—	—	(150,000)	(150,000)
<b>Balance at end of year</b>	<b>—</b>	<b>7,355,233</b>	<b>100,000</b>	<b>138,773,740</b>	<b>146,228,973</b>
<b>Interest</b>					
<b>Balance at beginning of year</b>	—	—	—	3,484,125	3,484,125
Interest earned	—	—	—	7,576,665	7,576,665
Interest received/collected	—	—	—	(6,936,530)	(6,936,530)
<b>Balance at end of year</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>4,124,260</b>	<b>4,124,260</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 7 Investment securities ...continued

### FVTPL

Balances which are classified as fair value through profit or loss are equity instruments purchased in a diverse range of corporations and are traded in United States Dollars. During the financial year, the fair value of the equity instruments increased by \$54,604. The Bank also realised gains on disposal of \$15,102 as well as dividend income of \$4,521 (note 18).

### HTM

Held-to-maturity investments are comprised of quoted corporate and sovereign fixed rate bonds trading in United States Dollar. Bonds have coupon rates of 4.14% to 8.88%; whilst, the effective interest rate for these bonds ranges from 3.15% to 6.6%. Bonds have an average term of ten (10) years; and will mature between November 2022 and September 2026. As at March 31, 2017, the fair values of these amounted to \$37,699,692 (2016: \$7,314,152) were derived using level 1 inputs as these bonds are quoted in active markets.

Bonds pay semi-annual coupon interest payments and interest income earned on these investments securities for the year amounted to \$1,070,127 (2016: nil) (see note 16).

### AFS

The available-for-sale investment is comprised of 10,000 Class C shares of \$10 each in the Eastern Caribbean Securities Exchange (ECSE) Limited carried at cost.

### Loans and receivables

The balances included in loans and receivables comprise of term deposits, regional bonds and treasury bills which are all denominated in Eastern Caribbean dollars.

#### a) Term deposits

Term deposits are held in various financial institutions in the ECCU region and the wider Caribbean and will mature from May 2017 to September 2019. These deposits bear interest of 3% - 7.75% (2016: 3% - 5%). During the financial year, interest earned on term deposits amounted to \$4,096,837 (2016: \$5,039,939) (see note 16).

#### *Term deposit held with CLICO International Life Insurance Limited*

The Bank holds an Executive Flexible Premium Annuity (EFPA) with CLICO International Life Insurance Limited (CLICO Barbados), a member of the CL Financial Group. The EFPA matured in October 2009. During the 2011 financial year, the Bank was informed that CLICO had been placed under judicial management. On July 28, 2011 the Judicial Manager submitted its final report to the High Court in Barbados setting out its findings and recommendations. As at March 31, 2017, the Bank's management have adopted a prudent approach to this matter and have established an impairment provision of 97% (2016: 93%) of the deposit balance and 100% (2016: 100%) of the accrued interest.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 7 Investment securities ...continued

### Loans and receivables ...continued

#### a) Term deposits ...continued

##### *Term deposit held with CLICO International Life Insurance Limited ...continued*

CLICO Barbados is a shareholder of the Bank. As the Bank has been unable to recoup the balance due for the term deposit held from CLICO, the Bank did not pay CLICO the sums of \$150,000 for 2016 and 2015 as well as yearly dividends of \$200,000 relating to 2014, 2013, 2012 and 2011 totaling \$1,100,000 as of March 31, 2017. The dividends payable has been offset with the principal receivable in 2017.

##### *Depositors Protection Trust (DPT)*

On July 22, 2011, the ECCB exercised the powers conferred on it by Part IIA, Article 5B of the ECCB Agreement Act 198 and assumed control of the Antigua and Barbuda Investment Bank (ABIB). Relative to this, the Government of Antigua and Barbuda pledged its full support to the ECCB in its efforts to resolve the challenges facing ABIB.

By the Depositors Protection Trust Deed (the "Deed") dated April 14, 2016 between the Government of Antigua and Barbuda, the Trustees of the DPT and the Receiver of the ABI Bank, a DPT was established to assist with securing the stability of the banking system of Antigua and Barbuda by protecting the deposits of ABIB in excess of \$500,000. The Government of Antigua and Barbuda agreed to fund the DPT by issuing a 10-year bond to the DPT in the amount of \$157,000,000.

The DPT would assume the liabilities of amounts in excess of \$500,000 held in the ABIB. As of March 31, 2017, the Bank held an amount of \$4,904,228 in excess of \$500,000 with ABIB; accordingly, under the Terms of the Agreement, this amount will now become a liability to the DPT, subject to the completion of the Deed of Subrogation.

Under the Deed, depositors held under the DPT would receive ten (10) annual equal instalments equal to 1/10th of the principal benefit transferred to the DPT. Payments related to these balances were to commence on May 31, 2016. Furthermore, outstanding balances remaining in the DPT attract interest at an interest rate of 2.0% per annum accruing from December 1, 2015, the payment of which was to be made on May 31, 2016 and thereafter twice in each year starting on November 30, 2017 and continuing every six months until full payment has been made of the principal benefit.

With respect to the \$500,000 which was not to be transferred to the DPT, this balance was converted to a fixed deposit and current account with the Eastern Caribbean Amalgamated Bank (ECAB). As at year end date, these accounts were duly transferred to the Bank.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 7 Investment securities ...continued

### Loans and receivables ...continued

#### b) Government bonds

Bonds denominated in Eastern Caribbean Dollars are held with regional governments and yield interest rates of 5.5%-7% (2016: 5.5%-7%). During the financial year, interest earned on these bonds amounted to \$2,416,603 (2016: \$2,370,499) (see note 16). Bonds mature from May 2017 to October 2019.

#### c) Treasury bills

Treasury bills are held with a regional government and yield interest rates of 5% (2016: 2.3%-5%). During the financial year, interest earned on these treasury bills amounted to \$439,852 (2016: \$119,802) (see note 16). Bonds have maturity dates from May 2017 to October 2019.

## 8 Mortgage loans portfolio

	2017 \$	2016 \$
Commercial banks	12,151,315	29,814,428
Building society	6,783,216	8,525,533
Development bank	6,824,040	7,435,545
Credit unions	3,394,684	3,623,422
Finance company	2,242,968	2,407,891
	<b>31,396,223</b>	<b>51,806,819</b>
Current	2,201,711	3,525,467
Non-current	29,194,512	48,281,352
	<b>31,396,223</b>	<b>51,806,819</b>

	2017 \$	2016 \$
<b>Territory analysis</b>		
St. Vincent and the Grenadines	10,177,901	16,964,753
St. Kitts and Nevis	6,824,040	7,435,545
Anguilla	6,126,818	6,580,929
Antigua and Barbuda	6,024,497	18,417,701
St. Lucia	2,242,967	2,407,891
	<b>31,396,223</b>	<b>51,806,819</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 8 Mortgage loans portfolio ...continued

	2017	2016
	\$	\$
<b>Movement in the balance is as follows:</b>		
Balance at beginning of year	51,806,819	78,580,300
Add: Loans purchased	–	3,256,555
Less: Principal repayments	(2,557,128)	(3,949,392)
Mortgages that were repurchased and replaced	(2,749,076)	(8,679,162)
Mortgages pools repurchased	(15,104,392)	(17,401,482)
	<hr/>	<hr/>
Balance at end of year	<b>31,396,223</b>	51,806,819

### Terms and conditions of purchased mortgages

#### a) Purchase of mortgages

The Bank enters into Sale and Administration Agreements with Primary Lending Institutions in the OECS territories for the purchase of mortgages. Mortgages are purchased at the outstanding principal on the settlement date.

#### b) Recourse to primary lending institutions

Under the terms of the Sale and Administration Agreement, the Administrator (Primary Lending Institution) warrants that any default, loss or title deficiency occurring during the life of the loans secured by the Purchased Mortgages will be remedied.

#### c) Administration fees

The Primary Lending Institutions are responsible for administering the mortgages on behalf of the Bank at an agreed fee on the aggregate principal amount, excluding any accrued interest, penalties or bonuses, outstanding at the beginning of the month in reference.

#### d) Rates of interest

Rates of interest earned vary from 6% to 11% (2016: 6% to 11%). During the financial year, the Bank earned interest income of \$3,106,246 (2016: \$4,846,905).

### Mortgage loans portfolio and accounts receivable balances held with the ABIB

Under the Sales and Administration Agreements between the ABIB and the Bank affected on May 27, 1994, the Bank entered into an arrangement to acquire certain mortgage loans from the ABIB. The Bank acquired all rights associated with the loans including but not limited to the right to interest, first right to liquidation of the loan and indemnification of losses from the ABIB. These balances have been classified under "Mortgage loans portfolio". Under the agreement, the ABIB and subsequently ABIB under receivership collected monthly payments from the mortgagors on behalf of the Bank and remitted those to the Bank net of an administration fee. These have been classified under "Receivables and prepayments".

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 8 Mortgage loans portfolio ...continued

### Mortgage loans portfolio and accounts receivable balances held with the ABIB ...continued

As at March 31, 2017, the mortgage loan balance amounted to \$6,024,497 (2016: \$18,417,701). Collections made on behalf of the Bank for these loans amounted to \$1,128,476 (2016: \$1,616,382).

As it relates to the mortgage loan balance which remains with ABIB under receivership, the Bank believes that these balances are not impaired based on the Bank's first right to the underlying collateral supporting the loans. Furthermore, based on reports received from the ABIB under receivership, the mortgages continue to be serviced. Collections made on behalf of the loans are to be remitted to the Bank. The last remittance up to the finalization of these financial statements was completed in June 2017.

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

(expressed in Eastern Caribbean dollars)

## 9 Motor vehicles and equipment

	Motor vehicles \$	Computer equipment \$	Furniture and fixtures \$	Machinery and equipment \$	Total \$
<b>Year ended March 31, 2016</b>					
Opening net book value	112,792	69,513	1,381	34,872	218,558
Depreciation charge (note 20)	(41,602)	(34,046)	(486)	(10,197)	(86,331)
<b>Closing net book value</b>	<b>71,190</b>	<b>35,467</b>	<b>895</b>	<b>24,675</b>	<b>132,227</b>
<b>At March 31, 2016</b>					
Cost	290,000	188,628	5,744	71,965	556,337
Accumulated depreciation	(218,810)	(153,161)	(4,849)	(47,290)	(424,110)
<b>Net book value</b>	<b>71,190</b>	<b>35,467</b>	<b>895</b>	<b>24,675</b>	<b>132,227</b>
<b>Year ended March 31, 2017</b>					
Opening net book value	71,190	35,467	895	24,675	132,227
Additions	238,170	22,595	–	–	260,765
Disposals	(290,000)	(24,857)	–	–	(314,857)
Written off of accumulated depreciation	221,816	24,946	–	–	246,762
Depreciation charge (note 20)	(42,700)	(28,101)	(486)	(9,747)	(81,034)
<b>Closing net book value</b>	<b>198,476</b>	<b>30,050</b>	<b>409</b>	<b>14,928</b>	<b>243,863</b>
<b>At March 31, 2017</b>					
Cost	238,170	186,366	5,744	71,965	502,245
Accumulated depreciation	(39,694)	(156,316)	(5,335)	(57,037)	(258,382)
<b>Net book value</b>	<b>198,476</b>	<b>30,050</b>	<b>409</b>	<b>14,928</b>	<b>243,863</b>



# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 10 Intangible assets

	Computer software \$	Website development \$	Total \$
<b>Year ended March 31, 2016</b>			
Opening net book value	8,201	7,502	15,703
Amortisation charge (note 20)	(4,920)	(4,502)	(9,422)
<b>Closing net book value</b>	<b>3,281</b>	<b>3,000</b>	<b>6,281</b>
<b>At March 31, 2016</b>			
Cost	14,761	13,505	28,266
Accumulated amortisation	(11,480)	(10,505)	(21,985)
<b>Net book value</b>	<b>3,281</b>	<b>3,000</b>	<b>6,281</b>
<b>Year ended March 31, 2017</b>			
Opening net book value	3,281	3,000	6,281
Amortisation charge (note 20)	(3,281)	(3,000)	(6,281)
<b>Closing net book value</b>	<b>–</b>	<b>–</b>	<b>–</b>
<b>At March 31, 2017</b>			
Cost	14,761	13,505	28,266
Accumulated amortisation	(14,761)	(13,505)	(28,266)
<b>Net book value</b>	<b>–</b>	<b>–</b>	<b>–</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 11 Borrowings

	2017 \$	2016 \$
<b>Corporate papers and bonds in issue</b>		
Balance at beginning of year	184,096,700	184,096,700
Add: Issues during the year	184,096,700	87,637,000
Less: Redemptions during the year	(184,096,700)	(87,637,000)
	<u>184,096,700</u>	<u>184,096,700</u>
Less: unamortised issue costs	(256,218)	(342,972)
	<u>183,840,482</u>	<u>183,753,728</u>
Interest payable	819,427	1,519,624
	<u>184,659,909</u>	<u>185,273,352</u>
<b>Balance at end of year</b>		
<b>Other borrowed funds</b>		
Caribbean Development Bank (CDB) loan	–	4,341,903
Less: unamortised transaction costs	–	(95,255)
	<u>–</u>	<u>4,246,648</u>
Interest payable	–	32,982
	<u>–</u>	<u>4,279,630</u>
<b>Total</b>	<u>184,659,909</u>	<u>189,552,982</u>
	2017 \$	2016 \$
Corporate papers and bonds in issue	184,916,127	185,616,324
Less: unamortised bond costs	(256,218)	(342,972)
	<u>184,659,909</u>	<u>185,273,352</u>
Other borrowed funds	–	4,374,885
Less: unamortised transaction costs	–	(95,255)
	<u>–</u>	<u>4,279,630</u>
<b>Total</b>	<u>184,659,909</u>	<u>189,552,982</u>

# Eastern Caribbean Home Mortgage Bank

## Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

### 11 Borrowings ...continued

	2017	2016
	\$	\$
<b>Corporate papers and bonds in issue</b>		
1 year corporate paper maturing on July 4, 2017 bearing interest at a rate of 1.50%	<b>31,200,000</b>	—
1 year corporate paper maturing on April 4, 2017 bearing interest at a rate of 2.00%	<b>30,000,000</b>	—
1 year corporate paper maturing on June 1, 2017 bearing interest at a rate of 1.998%	<b>30,000,000</b>	—
1 year corporate paper maturing on December 28, 2017 bearing interest at a rate of 1.99%	<b>27,637,000</b>	—
1 year corporate paper maturing on March 27, 2018 bearing interest at a rate of 3.00%	<b>24,984,700</b>	—
1 year corporate paper maturing on January 30, 2018 bearing interest at a rate of 1.75%	<b>21,505,000</b>	—
1 year corporate paper maturing on September 29, 2017 bearing interest at a rate of 2.00%	<b>18,770,000</b>	—
3-year bond matured on July 1, 2016 bearing interest at a rate of 3.75%	—	31,200,000
277-day bond matured on April 4, 2016 bearing interest at a rate of 2.80%	—	30,000,000
335-day bond matured on June 2, 2016 bearing interest at a rate of 1.50%	—	30,000,000
331-day bond matured on December 28, 2016 bearing interest at a rate of 2.49%	—	27,637,000
3-year bond matured on March 26, 2017 bearing interest at a rate of 4%	—	24,984,700
4-year bond matured on January 30, 2017 bearing interest at a rate of 3.75%	—	21,505,000
4-year bond matured on September 28, 2016 bearing interest at a rate of 4%	—	18,770,000
<b>Total</b>	<b>184,096,700</b>	184,096,700

Bonds issued by the Bank are secured by debentures over the fixed and floating assets of the Bank. Interest is payable semi-annually in arrears at rates varying between 1.50% to 3% (2016: 1.50% to 4%).

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 11 Borrowings ...continued

### CDB loan

On January 31, 2008, the Bank obtained a loan from CDB in the amount of US\$10,000,000 (EC\$27,000,000) for a period of 11 years with a two-year moratorium. The loan is payable in 36 equal or approximately equal and consecutive quarterly instalments from the first due date after the expiry of the two (2) year moratorium. Under the terms of the loan agreement between CDB and the Bank, CDB had the right to increase or decrease the rate of interest payable on the loan. The loan was secured by first fixed and floating charges over the Bank's assets. The interest rate on the loan in 2016 decreased from 3.90% to 2.97% during the financial year. The interest incurred for the year ended March 31, 2017 amounted to nil (2016: \$297,458). The loan from CDB was fully repaid in advance of maturity on April 1, 2016.

The exposure of the Bank's borrowings to interest rate changes and the contractual re-pricing dates at the end of the reporting period are as follows:

### Maturity analysis

	2017	2016
	\$	\$
3 months or less	–	750,000
3–12 months	–	2,250,000
1–5 years	–	1,341,903
	–	4,341,903

The breakdown of interest payable is as follows:

	2017	2016
	\$	\$
Corporate papers and bonds interest payable	819,427	1,519,624
Long-term loan interest payable	–	32,982
	819,427	1,552,606

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 11 Borrowings ...continued

The breakdown of capitalised bond issue costs and transaction costs is as follows:

	2017	2016
	\$	\$
<b>Capitalised bond issue costs</b>		
Balance at beginning of year	342,972	303,027
Additions	419,545	520,545
	762,517	823,572
Less: amortisation for year (note 20)	<u>(506,299)</u>	<u>(480,600)</u>
Balance at end of year	<u>256,218</u>	<u>342,972</u>
<b>Transaction costs on other borrowed funds</b>		
Balance at beginning of year	95,255	119,575
Additions	50,422	138,374
	145,677	257,949
Less: amortisation for year (note 20)	<u>(145,677)</u>	<u>(162,694)</u>
Balance at end of year	<u>–</u>	<u>95,255</u>
	<u>256,218</u>	<u>438,227</u>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 11 Borrowings ...continued

	2017 \$	2016 \$
<b>Breakdown of capitalised bond issue costs</b>		
1 year corporate paper maturing on March 27, 2018 bearing interest at a rate of 3.00%	66,662	—
1 year corporate paper maturing on January 30, 2018 bearing interest at a rate of 1.75%	52,380	—
1 year corporate paper maturing on December 28, 2017 bearing interest at a rate of 1.99%	43,694	—
Capitalised issue costs for debt instruments not yet issued	43,297	47,701
1 year corporate paper maturing on September 29, 2017 bearing interest at a rate of 2.00%	23,248	—
1 year corporate paper maturing on July 4, 2017 bearing interest at a rate of 1.50%	16,569	—
1 year corporate paper maturing on June 1, 2017 bearing interest at a rate of 2.75%	10,368	—
365-day revolving credit matured January 31, 2017 bearing interest of 7.0%	—	125,000
331-day bond matured on December 28, 2016 bearing interest at a rate of 2.49%	—	82,526
3-year bond matured on March 26, 2017 bearing interest at a rate of 4%	—	38,381
4-year bond matured on January 30, 2017 bearing interest at a rate of 3.75%	—	21,153
3-year bond matured on July 1, 2016 bearing interest at a rate of 3.75%	—	11,408
335-day bond matured on June 2, 2016 bearing interest at a rate of 1.50%	—	7,428
4-year bond matured on September 28, 2016 bearing interest at a rate of 4%	—	6,568
277-day bond matured on April 4, 2016 bearing interest at a rate of 2.80%	—	2,807
<b>Total</b>	<b>256,218</b>	<b>342,972</b>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 11 Borrowings ...continued

### *Capitalised bond issue costs*

The bond issue costs are being amortised over the duration of the life of the respective bonds ranging from 277 days to four (4) years (2016: one (1) to four (4) years) which carry an interest rate ranging from 1.50% to 3.0% (2016: 1.5% to 4%).

### *Transaction costs on other borrowed funds*

The costs associated with the negotiation of other borrowings are being amortized over the tenure of the funds acquired.

### **Revolving line of credit**

During the financial year, the revolving line of credit was established with the Grenada Co-operative Bank Limited with a limit of \$32,000,000.

## 12 Accrued expenses and other liabilities

	2017	2016
	\$	\$
Accrued expenses	311,222	147,756
Other liabilities	44,110	3,000
	<u>355,332</u>	<u>150,756</u>

## 13 Share capital

The Bank is authorised to issue 400,000 (2016: 400,000) ordinary shares of no par value.

As at March 31, 2017, there were 268,749 (2016: \$268,749) ordinary shares of no par value issued and outstanding.

	Number of shares	2017 \$	2016 \$
Class A	66,812	9,189,920	9,189,920
Class B	51,178	7,562,200	7,562,200
Class C	80,181	11,062,800	11,062,800
Class D	70,578	9,185,020	9,185,020
	<u>268,749</u>	<u>36,999,940</u>	<u>36,999,940</u>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 13 Share capital ...continued

The Bank has adopted the provisions of the Grenada Companies Act No. 35 of 1994, which requires companies to issue shares without nominal or par value. Under Article 29 – Capital Structure of the Eastern Caribbean Home Mortgage Bank Act, (1) Subject to Article 30, the authorized shares capital of the Bank is \$40,000,000 divided into 400,000 shares of the \$100 each, in the following classes:

- (a) 100,000 Class A shares which may be issued only to the Central Bank;
- (b) 60,000 Class B shares out of which 40,000 may be issued only to the Social Security Scheme or National Insurance Board and 20,000 to any Government owned or controlled commercial bank;
- (c) 80,000 Class C shares which may be issued only to commercial banks, other than a Government owned or controlled commercial bank;
- (d) 40,000 Class D shares which may be issued only to insurance companies and credit institutions;
- (e) 40,000 Class E shares which may be issued only to the International Finance Corporation; and,
- (f) 80,000 Class F shares which may be issued only to the Home Mortgage Bank of Trinidad and Tobago.

## 14 Portfolio risk reserve

In March 2004, the Board of Directors approved the creation of a portfolio risk reserve. After the initial transfers from retained earnings, the Board of Directors also agreed to an annual allocation to each reserve fund of 20% of profits after the appropriation for dividends, effective March 31, 2005.

The movement of portfolio risk reserve is shown below.

	2017	2016
	\$	\$
Balance at beginning of year	8,962,834	8,865,029
Transfer during the year	208,810	97,805
<b>Balance at end of year</b>	<b>9,171,644</b>	<b>8,962,834</b>

## 15 Dividends

At the Annual General Meeting on November 7, 2016 (2016: November 11, 2015), dividends of \$7.50 (2016: \$7.50) per share were approved amounting to \$2,015,618 (2016: \$2,015,618).

Dividends paid during the financial year amounted to \$2,015,618 (2016: \$2,015,618). The dividends payable amounted to \$150,000 at March 31, 2017 (2016: \$950,000). In 2017, management took the decision to offset dividends payable to CLICO Barbados \$150,000 (2016: \$950,000) against a balance receivable for term deposits held with the Bank in the amount of \$5,000,000. The principal balance of the investment is now reflected as \$3,900,000 (2016: \$4,050,000).



# Eastern Caribbean Home Mortgage Bank

## Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

### 16 Interest income

	2017	2016
	\$	\$
Term deposits (note 7)	4,096,837	5,039,939
Mortgage loans portfolio (note 8)	3,106,246	4,846,905
Government bonds (note 7)	2,416,603	2,370,499
Quoted bonds (note 7)	1,070,127	–
Treasury bills (note 7)	439,852	119,802
Bank deposits	12,264	46,425
	<hr/>	<hr/>
	11,141,929	12,423,570
	<hr/>	<hr/>

### 17 Interest expense

	2017	2016
	\$	\$
Bonds in issue	4,790,392	6,226,514
CDB loan	–	297,458
	<hr/>	<hr/>
	4,790,392	6,523,972
	<hr/>	<hr/>

### 18 Other income

	2017	2016
	\$	\$
Mortgage underwriting seminar income	177,000	168,011
Mortgage underwriting seminar expenses	(119,290)	(127,697)
	<hr/>	<hr/>
	57,710	40,314
Unrealised fair value gains on equity investments	54,604	–
Gain on disposal of equipment	36,905	–
Realised fair value gain on disposal of equity instruments (note 7)	15,102	–
Dividend income (note 7)	4,521	–
Other income	–	125
	<hr/>	<hr/>
	168,842	40,439
	<hr/>	<hr/>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 19 General and administrative expenses

	2017	2016
	\$	\$
Salaries and related costs	1,385,864	1,161,276
Rent (note 23)	180,000	147,847
Credit rating fee	62,436	40,754
Chief Executive Officer expenses	60,186	20,864
Telephone	55,834	36,736
Internal audit fees	35,700	35,700
Home Ownership Day	35,000	–
Others	33,463	44,661
Advertising/promotion	28,870	29,307
Airfares	28,855	13,041
Commission and fees	21,466	18,250
Printing and stationery	17,085	28,911
Hotel accommodation	13,874	2,603
Office supplies	11,767	7,386
Repairs and maintenance	11,532	25,003
Courier services	7,958	3,394
Dues and subscriptions	7,895	12,429
Insurance	6,900	6,554
Computer repairs and maintenance	5,741	20,441
Legal and professional	5,737	29,932
	<hr/>	<hr/>
	2,016,163	1,685,089
	<hr/>	<hr/>

## 20 Other operating expenses

	2017	2016
	\$	\$
Amortisation of bond issue costs and transaction costs (note 11)	651,976	643,294
Directors fees and expenses	312,508	301,766
Sundry	84,382	115,785
Depreciation of motor vehicle and equipment (note 9)	81,034	86,331
Professional fees	57,700	55,204
Amortisation of intangible asset (note 10)	6,281	9,422
Foreign currency losses	371	6,460
	<hr/>	<hr/>
	1,194,252	1,218,262
	<hr/>	<hr/>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 21 Earnings per share (EPS)

Basic and diluted EPS are computed as follows:

	2017	2016
	\$	\$
Net profit for the year	3,059,667	2,504,642
Weighted average number of shares issued	268,749	268,749
Basic earnings per share	<u>11.38</u>	<u>9.32</u>

The Bank has no dilutive potential ordinary shares as of March 31, 2017 and 2016.

## 22 Contingent liabilities and capital commitments

The budget as approved by the Board of Directors does not include capital expenditure for the year ended March 31, 2017 (2016: nil). There were no outstanding contingent liabilities as of March 31, 2017 (2016: Nil).

## 23 Related party transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions.

The ECCB, which provided material support to the Bank in its formative years, holds 24.9% of its share capital and controls the chairmanship of the Board of Directors. Additionally, the Bank is housed in the complex of the ECCB at an annual rent of \$180,000 (2016: \$147,847).

The Bank maintains a call account with the ECCB for the primary purpose of settlement of transactions relating to the mortgage loan portfolio with some of its Primary Lenders. As at March 31, 2017, the balance held with the ECCB was \$69,450 (2016: \$4,430,453).

### Compensation of key management personnel

The remuneration of directors and key management personnel during the year was as follows:

	2017	2016
	\$	\$
Short-term benefits	312,507	420,380
Director fees	165,000	198,000
	<u>477,507</u>	<u>618,380</u>

# Eastern Caribbean Home Mortgage Bank

Notes to Financial Statements

March 31, 2017

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(expressed in Eastern Caribbean dollars)

## 24 Reclassifications

Several items in the financial statements have been reclassified to achieve a clearer or more appropriate presentation. The comparative figures have been similarly formatted and reclassified in order to achieve comparability with the current period. The items reclassified are as follows:

- a) Bond premium was reclassified from receivables and prepayments to investments securities.
- b) AFS investment was reclassified from AFS investment to investment securities.

The summary of reclassifications is shown below.

	<b>As previously classified 2016 \$</b>	<b>Reclassifications 2016 \$</b>	<b>As reclassified 2016 \$</b>
<b>Effect on statement of financial position</b>			
Receivables and prepayments	3,066,391	(751,033)	2,315,358
AFS investment	100,000	(100,000)	—
Investment securities	149,277,200	851,033	150,128,233

# **Unaudited Financial Statements for period ended 30<sup>th</sup> September 2017**



# Grant Thornton

An instinct for growth™

October 20, 2017

The Directors  
Eastern Caribbean Home Mortgage Bank  
ECCB Complex  
Bird Rock  
P.O. Box 753  
Basseterre  
St. Kitts

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Dear Sirs,

We have not audited or reviewed the financial information of the Eastern Caribbean Home Mortgage Bank for the six (6) months ended September 30, 2017 and accordingly express no assurance thereon.

Yours truly,

Chartered Accountants  
Basseterre  
St. Kitts

## **1.0 General Discussion and Analysis of Financial Condition**

### **Summary of Six (6) Months ended 30<sup>th</sup> September 2017**

- Cash and Cash Equivalents increased from \$0.70m at 30<sup>th</sup> September 2016 to \$2.74m at 30<sup>th</sup> September 2017.
- Investment Securities increased from \$201.51m at 30<sup>th</sup> September 2016 to \$206.16m at 30<sup>th</sup> September 2017.
- Interest Income of \$5.55m for six months ended 30<sup>th</sup> September 2017 was lower than the \$5.60m for the comparative period of 2016 by \$0.05m (0.89%). This was mainly attributed to the \$0.53m (30.46%) decline in income from the Mortgage Loans Portfolio.
- Borrowings declined by \$0.31m (0.17%) from \$184.96m reported for the six (6) months 30<sup>th</sup> September 2016 to \$184.65m for the comparative period of 2017.
- Rolled over four (4) corporate papers totaling \$109.97m at a weighted average interest rate of 1.91%.
- Interest Expense declined by \$0.88 (29.14%) from \$3.02m reported for the six (6) months 30<sup>th</sup> September 2016 to \$2.14m for the comparative period of 2017.
- Operating Expenses increased marginally by \$0.05m (3.91%) from \$1.28m for the six (6) months 30<sup>th</sup> September 2016 to \$1.33m for the comparative period of 2017.
- Net Profit for the six months ended 30<sup>th</sup> September 2017 was reported at \$2.17m, representing an increase of \$0.78m (56.12%) when compared to the \$1.39m reported the six (6) months 30<sup>th</sup> September 2016.

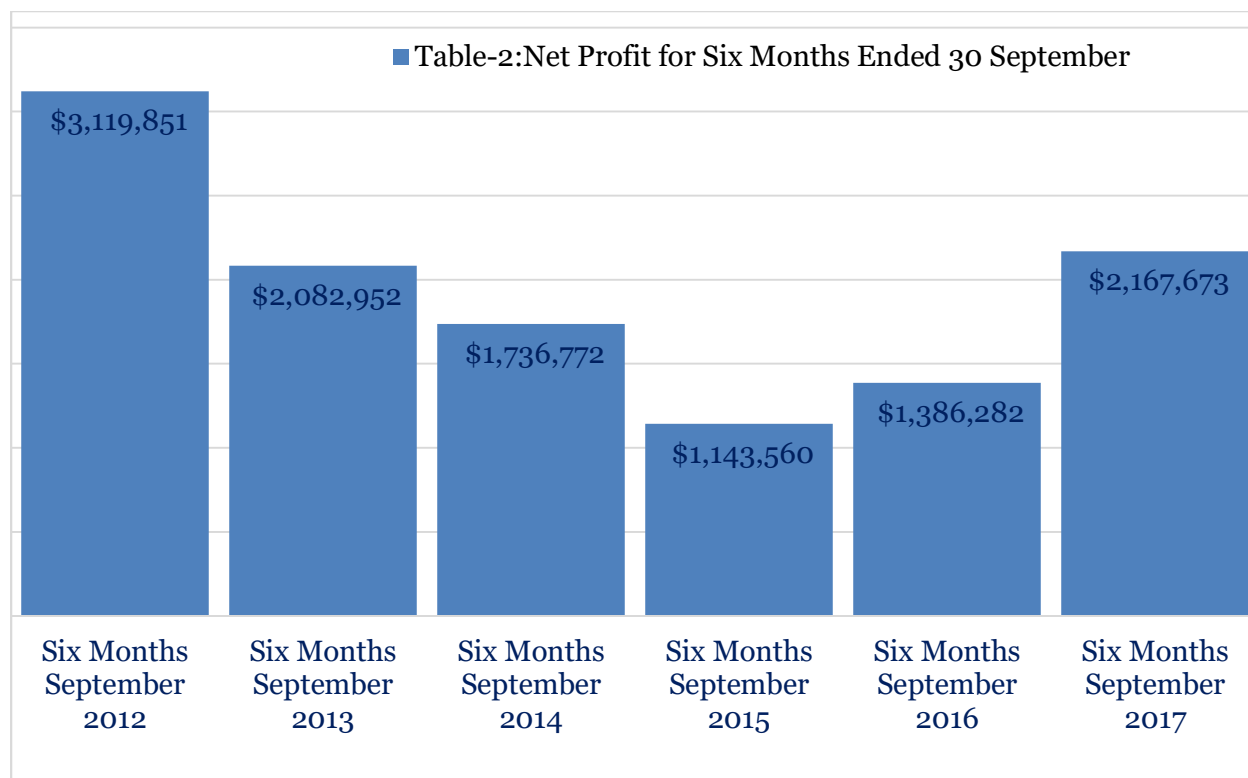
### **Net Profit for the Six (6) Months ended 30<sup>th</sup> September 2017**

Table-1: The abridged financial statements shows, Net Profit for six months ended 30<sup>th</sup> September 2017 was reported at \$2.17m, representing an increase of \$0.78m (56.12%) when compared to the \$1.39m reported the six (6) months 30<sup>th</sup> September 2016.

<b>Table-1: Abridged Financial Statements</b>			
For Six (6) Months - 30 September	<b>2017 \$' Millions</b>	<b>2016 \$' Millions</b>	
Interest Income	5.55	5.61	
Interest Expense	(2.14)	(3.02)	
Net Interest Income	3.41	2.59	
Other Income	0.08	0.08	
Operating Income	3.50	2.67	
Non-interest Expenses	(1.33)	(1.28)	
Net Profit for the six (6) Months	2.17	1.39	
<b>Key Performance Metrics</b>			
Net Interest Income Percentage	61.49%	46.17%	
Return on Total Assets (Annualized)	1.76%	1.13%	
Interest Cover ratio	2.04	1.46	
Debt-to-equity ratio	3.02:1	3.11:1	
Mortgage Loans Portfolio	\$37.09m	\$41.25m	
Investment Securities	\$206.16m	\$201.41m	
Assets under Management	\$246.28m	\$244.67m	
Borrowings	\$184.65m	\$184.96m	
Full time employees	8	6	

As showed in graph styled Table 2, the Net Profit for the six (6) months ended 30<sup>th</sup> September 2017 of \$2.17m is the highest reported by the ECHMB over the preceding four (4) years. For the purpose of comparison, it is to be noted that Assets under Management for the six (6) months ended 30<sup>th</sup> September 2012 exceeded Assets under Management for the six (6) months ended 30<sup>th</sup> September 2017 by \$85.53m.





## Interest Income

The analysis in Table-3 shows Interest Income of \$5.55m for six (6) months ended 30<sup>th</sup> September 2017 was lower than the \$5.60m for the comparative period of 2016 by \$0.05m (0.89%).

**Table-3: Analysis of Interest Income**

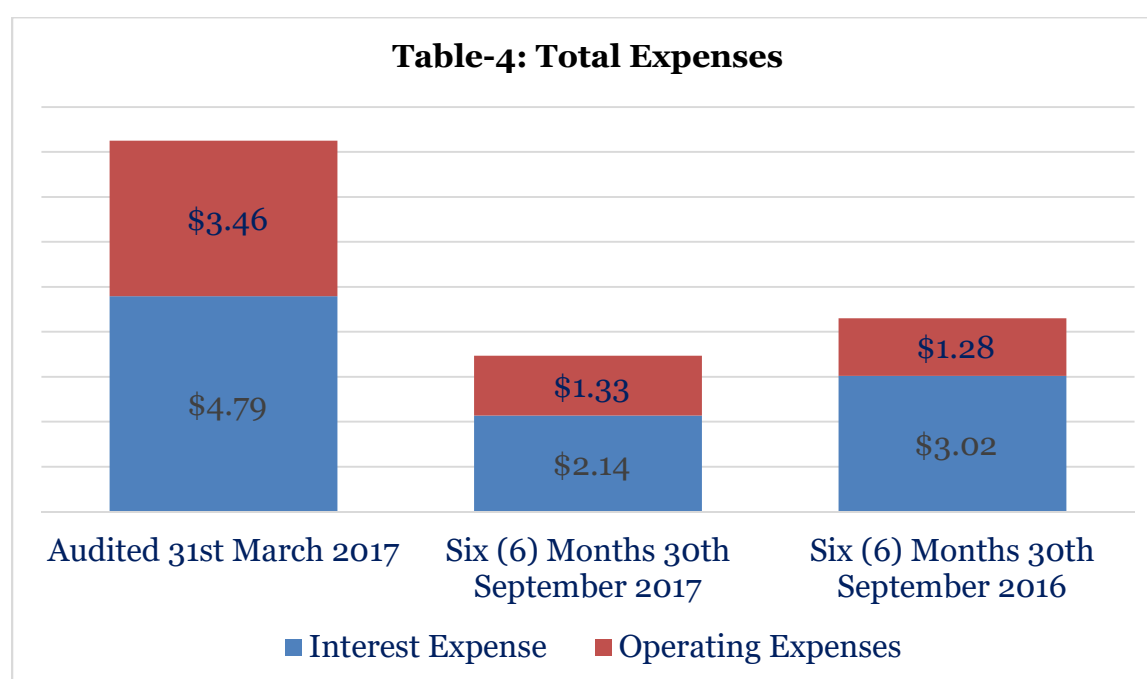
	Six Months Sep-17		Six Months Sep-16	
	\$	%	\$	%
Mortgage Loans	1.21	21.72%	1.74	31.10%
Bonds	2.51	45.20%	1.60	28.58%
Term Deposit	1.62	29.19%	2.04	36.36%
Treasury Bills	0.21	3.74%	0.21	3.82%
Other Interest	0.01	0.16%	0.01	0.14%
<b>Total Interest Income</b>	<b>5.55</b>	<b>100.00%</b>	<b>5.60</b>	<b>100.00%</b>

This was mainly attributed to the \$0.53m (30.46%) decline in income from the Mortgage Loans Portfolio; however, the decline was mitigated by the \$0.48m (12.44%) increase in

income from investments. This is consistent with the Bank's strategy of focusing on investments.

### Total Expenses

Based on the decline in Interest Income by \$0.05m (0.89%), it therefore follows that the increase in Net Profit for six (6) months ended 30<sup>th</sup> September 2017 was principally attributed to prudent management of our expenses. Total Expenses declined by \$0.83m (19.30%) from \$4.30m for the six (6) months ended 30<sup>th</sup> September 2016 to \$3.47m for the six (6) months ended 30<sup>th</sup> September 2017.



### Interest Expense

An analysis of Total Expenses revealed Interest Expenses declined from \$3.02m for the six (6) months ended 30<sup>th</sup> September 2016 to \$2.14m for the comparative period of 2017; representing savings of \$0.88m (29.14%). This was attributed to the fact that the ECHMB issued four (4) Corporate Paper with a face value of \$109.97m at in a weighted average cost of 1.91%. As a result, ECHMB's weighted average cost of debt (WACD) for outstanding instruments declined from 2.46% at 30 September 2016 to 2.05% for the comparative period of 2017.

<b>Table-5:Interest Expense</b>			
(EC\$ in millions, except as noted)			Change from 2016
For Six (6) Months -30 September	<b>2017</b>	<b>2016</b>	%
Interest Expense	2.14	3.02	-29.00%
	<b>2.14</b>	<b>3.02</b>	<b>-29.00%</b>

### Net Interest Income

Net Interest Income of \$3.41m exceeded the outturn for the six (6) months ended 30<sup>th</sup> September 2016 of \$2.59m by \$0.82m (32.0%). Net Interest Income Percentage improved from 46.17% for the six months ended 30<sup>th</sup> September 2016 to 61.49% for the comparative period of 2017. The improvement in Net Interest Income is principally due to the stabilization on Interest Income coupled with the reduction in Interest Expense.

<b>Table-6: Net Interest Income</b>			
(EC\$ in millions, except as noted)			Change from 2016
For Six (6) Months – 30 September	<b>2017</b>	<b>2016</b>	%
Interest Income	5.55	5.61	-0.88%
Interest Expense	(2.14)	(3.02)	-29.09%
Net Interest Income	<b>3.41</b>	<b>2.59</b>	<b>32.00%</b>
Net Interest Income Percentage	<b>61.49%</b>	<b>46.17%</b>	<b>15.32%</b>

### Non-Interest Expenses

Non-interest Expenses increased marginally from the \$1.28m reported for the six (6) months ended 30<sup>th</sup> September 2016 to \$1.33m for the comparative period of 2017.

### Performance Indicators

As a result of \$0.78m (56.12%) increase in Net Profit for the six (6) months ended 30<sup>th</sup> September 2017, the Bank's principal performance indicators improved marginally from the comparative period of 2016. Return on Assets under Management increased from 1.13% in 2016 to 1.76% in 2017. Interest Cover Ratio improved from 1.46 times in 2016 to

2.04 times in 2017 and the Debt-to-Equity Ratio continued its downward trajectory from 3.11:1 in 2016 to 3.02:1 in 2017.

### **Outlook FY 2018**

Looking forward to our 2018 financial year, it appears that key factors which have impacted markets in 2016 have filtered through in 2017; in particular - volatile oil prices; China's deceleration in growth; Brexit; political risk in Europe; and geopolitical risks. In addition, the victory of Donald Trump adds to indecision as skepticism over the timing and his ability to follow through with election promises remain debatable. In the ECCU, we anticipate continued scarcity of investment grade long-term instruments, coupled with declining coupon on money market instruments. Notwithstanding the foregoing, it is evident that our restructured business model is better able to adopt to the cyclical trends of our external environment.

**EASTERN CARIBBEAN HOME MORTGAGE BANK**  
Statement of Comprehensive Income  
(expressed in Eastern Caribbean dollars)

<b>Audited Year ended</b>		<b>Unaudited Three Months ended</b>		<b>Unaudited Six Months ended</b>	
<b>31-Mar-17</b>		<b>30-Jun-17</b>	<b>30-Jun-16</b>	<b>30-Sep-17</b>	<b>Restated 30-Sep-16</b>
\$		\$	\$	\$	\$
11,141,929	<b>Interest income</b>	2,690,147	2,778,514	5,552,474	5,601,995
<u>(4,790,392)</u>	<b>Interest expense</b>	<u>(1,043,768)</u>	<u>(1,572,784)</u>	<u>(2,138,494)</u>	<u>(3,015,771)</u>
6,351,537	<b>Net Interest income</b>	1,646,379	1,205,730	3,413,980	2,586,224
168,842	Other operating income	45,921	79,098	81,377	78,916
<u>6,520,379</u>	Operating income	<u>1,692,300</u>	<u>1,284,828</u>	<u>3,495,357</u>	<u>2,665,140</u>
	<b>Non-Interest expenses</b>				
(2,016,163)	General and administrative expenses	(494,040)	(475,147)	(998,008)	(930,807)
(1,194,252)	Other operating expenses	(120,702)	(135,805)	(211,537)	(231,472)
<u>(250,297)</u>	Mortgage administration fees	<u>(60,600)</u>	<u>(45,698)</u>	<u>(118,139)</u>	<u>(116,579)</u>
<u>(3,460,712)</u>	<b>Total operating expenses</b>	<u>(675,342)</u>	<u>(656,650)</u>	<u>(1,327,684)</u>	<u>(1,278,858)</u>
<b><u>3,059,667</u></b>	<b>Total comprehensive income</b>	<b><u>1,016,958</u></b>	<b><u>628,178</u></b>	<b><u>2,167,673</u></b>	<b><u>1,386,282</u></b>

Appendix-1

**EASTERN CARIBBEAN HOME MORTGAGE BANK**

Statement of financial position  
(expressed in Eastern Caribbean dollars)

<b>Audited 31-Mar-17</b>		<b>Unaudited 30-Sep-17</b>	<b>Unaudited 30-Sep-16</b>
<b>\$</b>	<b>Assets</b>	<b>\$</b>	<b>\$</b>
6,699,810	Cash and cash equivalents	2,738,935	704,769
1,675,943	Accounts receivable & prepayments	58,798	919,989
204,157,055	Investment securities	206,164,539	201,510,356
31,396,223	Mortgage backed securities	37,091,102	41,253,030
-	Intangible assets	-	1,570
<u>243,863</u>	Motor vehicle & equipment	<u>225,352</u>	<u>280,590</u>
<b><u>244,172,894</u></b>	<b>Total assets</b>	<b><u>246,278,726</u></b>	<b><u>244,670,304</u></b>
	<b>Liabilities</b>		
184,659,909	Borrowings	184,645,763	184,963,023
<u>355,332</u>	Other liabilities and accrued expenses	<u>307,514</u>	<u>203,873</u>
<b><u>185,015,241</u></b>	<b>Total liabilities</b>	<b><u>184,953,277</u></b>	<b><u>185,166,896</u></b>
	<b>Equity</b>		
36,999,940	Share capital	36,999,940	36,999,940
9,171,644	Reserves	9,171,644	8,962,834
<u>12,986,069</u>	Retained earnings	<u>15,153,865</u>	<u>13,540,634</u>
<b><u>59,157,653</u></b>	<b>Total equity</b>	<b><u>61,325,449</u></b>	<b><u>59,503,408</u></b>
<b><u>244,172,894</u></b>	<b>Total liabilities and equity</b>	<b><u>246,278,726</u></b>	<b><u>244,670,304</u></b>

# EASTERN CARIBBEAN HOME MORTGAGE BANK

## Statement of Cash Flows (expressed in Eastern Caribbean dollars)

Audited Year ended		Unaudited 3-Months ended	Unaudited 3-Months ended	Unaudited 6-Months ended	Unaudited Restated 6-Months ended
31-Mar-17		30-Jun-17	30-Jun-16	30-Sep-17	30-Sep-16
\$		\$	\$	\$	\$
	<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>				
3,059,667	Net income for the period	1,016,958	628,178	2,167,673	1,386,282
	Adjustments for:				
81,034	Depreciation	21,062	17,508	42,965	33,148
651,976	Amortisation: Borrowing costs	109,170	165,429	225,484	496,651
6,281	Amortisation: Intangible assets	-	2,355	-	3,872
(36,905)	Loss/(Gain) on disposal of equipment & motor vehicle	-	(36,905)	-	(36,905)
193,738	Premium on bonds	70,504	-	163,486	-
(4,521)	Dividend income	(2,065)	-	3,820	-
(15,102)	Realised gain on disposal of equity instruments	(6,602)	-	(65,878)	-
(54,604)	Unrealised fair value gains on equity instruments	(16,833)	-	3,306	-
(11,141,929)	Interest Income	(2,690,147)	(2,777,745)	(5,552,474)	(5,605,512)
<u>4,790,392</u>	Interest expense	<u>(1,043,768)</u>	<u>1,572,785</u>	<u>(2,138,493)</u>	<u>3,015,767</u>
(2,469,973)	<b>Operating profit before changes in operating assets and liabilities</b>	(2,541,720)	(428,395)	(5,150,112)	(706,697)
	<b>Changes in operating assets &amp; liabilities</b>				
639,415	(Increase)/decrease in accounts receivable & prepayments	146,778	(1,917,009)	146,779	(1,885,465)
<u>204,576</u>	Increase/(decrease) in other liabilities & payables	<u>83,626</u>	<u>273,291</u>	<u>156,759</u>	<u>496,968</u>
<b><u>(1,625,982)</u></b>	<b>Cash used in/ provided by operations</b>	<b><u>(2,311,316)</u></b>	<b><u>(2,072,113)</u></b>	<b><u>(4,846,574)</u></b>	<b><u>(2,095,194)</u></b>
9,825,287	Interest received	2,409,384	5,603,520	5,066,990	3,085,526

(5,523,571)	Interest paid	(998,262)	(3,662,081)	(2,114,387)	(2,330,526)
<b><u>2,675,734</u></b>	<b>Net cash generated from operating activities</b>	<b><u>(900,194)</u></b>	<b><u>(130,674)</u></b>	<b><u>(1,893,970)</u></b>	<b><u>(1,340,194)</u></b>
	<b>CASH FLOW FROM INVESTING ACTIVITIES:</b>				
(139,798,016)	Purchase of short term marketable securities	(13,707,803)	(30,668,182)	(38,510,775)	(101,337,676)
86,811,804	Proceeds from maturity of marketable securities	22,411,500	-	41,145,858	46,572,183
-	Purchase of mortgages	-	-	-	-
15,104,392	Proceeds from repurchases of mortgages	1,192,480	10,635,469	1,192,478	15,073,466
2,557,128	Proceeds from principal repayment on mortgages	549,205	1,194,854	1,096,318	1,405,835
2,749,076	Increase/ (decrease) in mortgage repurchased/ replaced	2,196,494	(68,429)	(6,655,486)	1,629,600
(260,765)	Purchase of motor vehicle and equipment	-	255,377	(24,454)	(255,377)
4,521	Dividend income received	2,065	-	(3,820)	-
<u>105,000</u>	Proceeds from disposal of equipment & motor vehicle	=	=	=	<u>105,000</u>
<b><u>(32,726,860)</u></b>	<b>Cash used in from investing activities</b>	<b><u>12,643,941</u></b>	<b><u>(18,650,911)</u></b>	<b><u>(1,759,882)</u></b>	<b><u>(36,806,969)</u></b>
	<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>				
184,096,700	Proceeds from bond issues	60,000,000	30,000,000	109,970,000	30,000,000
(184,096,700)	Repayment of bonds	(60,000,000)	(30,000,000)	(109,970,000)	(30,000,000)
(4,341,903)	Repayment of borrowings	-	(4,341,903)	-	(4,341,903)
(469,967)	Payment for bond issue costs	(148,719)	(105,000)	(307,023)	(234,589)
(1,865,618)	Dividend paid	=	=	=	=
<b><u>(6,677,488)</u></b>	<b>Cash generated (used in)/ from financing activities</b>	<b><u>(148,719)</u></b>	<b><u>(4,446,903)</u></b>	<b><u>(307,023)</u></b>	<b><u>(4,576,492)</u></b>
(36,728,614)	<b>NET INCREASE/ (DECREASE) IN CASH</b>	11,595,029	(23,228,488)	(3,960,875)	(42,723,655)
<u>43,428,424</u>	<b>CASH BALANCE AT BEGINNING OF PERIOD</b>	<u>6,699,810</u>	<u>40,400,868</u>	<u>6,699,810</u>	<u>43,428,424</u>
<b><u>6,699,810</u></b>	<b>CASH BALANCE AT END OF PERIOD</b>	<b><u>18,294,839</u></b>	<b><u>17,172,380</u></b>	<b><u>2,738,935</u></b>	<b><u>704,769</u></b>



## **Notes to Condensed Financial Statements**

### **Identification and Principal Activity**

The Governments of Anguilla, Antigua and Barbuda, The Commonwealth of Dominica, Grenada, Montserrat, St. Kitts-Nevis, Saint Lucia and St. Vincent and the Grenadines signed an agreement on 27 May 1994, to establish the Eastern Caribbean Home Mortgage Bank (hereinafter referred to as the “the Bank”).

The Eastern Caribbean Home Mortgage Bank was formally established on 19 August 1994, in accordance with Article 40 of the Eastern Caribbean Home Mortgage Bank Agreement, which was incorporated in the Eastern Caribbean Home Mortgage Bank Agreement Act, and subsequently passed in the member territories. The primary office of the Bank is located at Bird Rock, Basseterre, St. Kitts and Nevis.

The principal activity of the Bank is to buy and sell mortgage loans on residential properties, in order to develop and maintain a secondary market in mortgages.

### **Basis of Preparation**

The condensed interim financial statements for the six months ended 30 September 2017 have been prepared in accordance with IAS 34, 'Interim financial reporting'. The condensed interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 March 2017, which have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Boards (IASB).

There have been no changes in accounting policies since the most recent audited accounts as at 31 March 2017. Any new Accounting Standards or interpretations which became effective in this financial year have had no material impact on the Bank.

# **ECSE's List of Licensed Intermediaries**

## MEMBER INTERMEDIARIES

INSTITUTION	CONTACT INFORMATION	ASSOCIATED PERSONS
<b>Grenada</b>		
Grenada Co-operative Bank Limited	No. 8 Church Street St. George's  <b>Tel: 473 440 2111</b> Fax: 473 440 6600 Email: <a href="mailto:info@grenadaco-opbank.com">info@grenadaco-opbank.com</a>	<b>Principal</b> Aaron Logie  <b>Representatives</b> Carla Sylvester Keisha Greenidge Kishel Francis
<b>St Kitts and Nevis</b>		
St Kitts Nevis Anguilla National Bank Ltd	P O Box 343 Central Street Basseterre  <b>Tel: 869 465 2204</b> Fax: 869 465 1050 Email: <a href="mailto:national_bank@sknab.com">national_bank@sknab.com</a>	<b>Principals</b> Anthony Galloway  <b>Representatives</b> Petronella Edmeade-Crooke Angelica Lewis Marlene Nisbett
The Bank of Nevis Ltd	P O Box 450 Main Street Charlestown  <b>Tel: 869 469 5564 / 5796</b> Fax: 869 469 5798 E mail: <a href="mailto:info@thebankofnevis.com">info@thebankofnevis.com</a>	<b>Principals</b> Brian Carey Monique Williams  <b>Representatives</b> Judy Claxton Denicia Small
<b>St Lucia</b>		
Bank of Saint Lucia	5 <sup>th</sup> Floor, Financial Centre Building 1 Bridge Street Castries  <b>Tel: 758 456 6826 / 457 7233</b> Fax: 758 456 6733	<b>Principals</b> Medford Francis Lawrence Jean  <b>Representatives</b> Deesha Lewis Cedric Charles

<b>INSTITUTION</b>	<b>CONTACT INFORMATION</b>	<b>ASSOCIATED PERSONS</b>
First Citizens Investment Services Limited	P.O. Box 1294 John Compton Highway Sans Souci Castries  <b>Tel: 758 450 2662</b> Fax: 758 451 7984 Website: <a href="http://www.firstcitizenstt.com/fcis">www.firstcitizenstt.com/fcis</a> E-mail : <a href="mailto:invest@firstcitizensslu.com">invest@firstcitizensslu.com</a>	<b>Principals</b> Norlann Gabriel Arletta Huntley-Wells  <b>Representative</b> Samuel Agiste Shaka St Ange
<b>St Vincent and the Grenadines</b>		
Bank of St Vincent and the Grenadines Ltd	P O Box 880 Cnr. Bedford and Grenville Streets Kingstown  <b>Tel: 784 457 1844</b> Fax: 784 456 2612/ 451 2589 Email: <a href="mailto:info@bosvg.com">info@bosvg.com</a>	<b>Principal</b> Monifa Latham  <b>Representatives</b> Patricia John Laurent Hadley Chez Quow